

The
National
Locksmith

The National Locksmith®

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December 1996
Volume 67, No. 12

1997

LOCKSMITH

Directory

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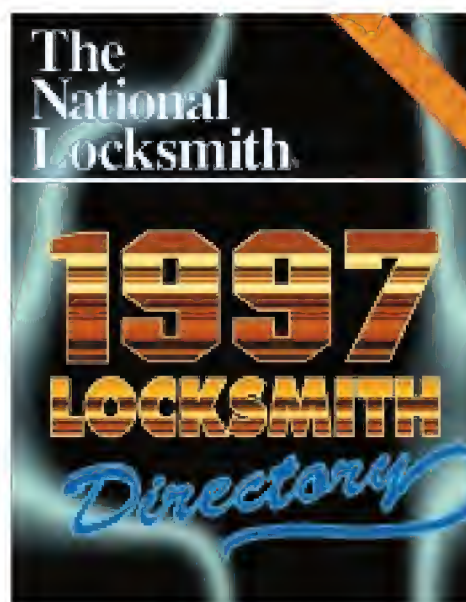
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On The Cover

Your direct line to the industry - The National Locksmith's 1997 Directory is faster and easier to use.

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COMMENTARY



<http://www.TheNationalLocksmith.com>
User name: national User ID: G5fh84

How are customers like teeth?

In an upcoming issue we'll be revealing the results of a survey we have done to learn more about how the locksmith feels about distributors. However, one surprising fact has come to light already, although we have only just begun to crunch the survey data.

Can you guess one of the biggest reasons locksmiths have used a supplier, but then stopped purchasing from that company?

The answer seems so simple that I was quite surprised to see the number of locksmiths who mentioned this same reason as the number one rationale for dumping a wholesaler.

I guess the more obvious problems are ones that we sometimes overlook, but they can have a devastating affect on business.

You know what's really amazing about the reason many locksmiths cite for having quit using a supplier? I am willing to bet hard, cold cash that most locksmiths have also lost business themselves for the same thing they are pinning on distributors.

Ok, enough suspense. So what's the reason already...what is the one thing that has driven many locksmiths away from a number of suppliers?

Locksmiths said they stopped buying from a whole range of distributors because they were unfriendly.

Isn't that an awful reason to lose business? I KNOW that right now, locksmith distributor owners are feeling a cold shiver running up their spine as they read these words. Almost all of them

will be talking to their staffs shortly after reading this Commentary. It's one thing to lose business because you don't have the right inventory at the moment. That is something all wholesalers struggle with.

But to lose an account because a staff member was mean to the customer on the phone is intolerable. So here are my suggestions. First, if you have a bad experience with an employee, call for the PRESIDENT of that company. Tell him or her of your experience, and let them know that you are very unhappy with the service. Then just see how they respond. No decent company manager will let your business go away without taking steps to right any wrong which has been done to you.

But remember this, guys. YOUR customers don't like mean people either. I have called many a locksmith on the phone and have shuddered at the way some of you answer with a snarl and a growl. The moral is, Customers are Like Teeth. Take care of them or they'll go away!



Marc Goldberg

Join our free E-mail list!

Receive locksmith info by E-Mail.
Write us at: NATLOCK@aol.com

Marc Goldberg
Editor/Publisher

Mango's Message

Have you ever seen the advertisement below? If you haven't, you're not reading your magazine. This ad ran in The National Locksmith in the months of May 1996, through October 1996. The ad was scheduled to run through November, until we learned that the Interlock company was not what it appeared to be and the ad was pulled. We have recently learned that the Interlock company has allegedly committed a Federal offense, and a number of people are in pursuit of the officers of this company. What Federal offense is this company accused of committing? Mail fraud.

Regrettably, some of you may have ordered products from this company, only to find that your check or money order was cashed, and you're still waiting to receive your order. I hate to be the bearer of bad news, but I don't believe you ever will receive your order. Apparently, the folks at the Interlock company were stricken with a very serious case of amnesia. Everything was going along fine as the money streamed in and then suddenly, without warning, amnesia permeated the brain, debilitating and crippling all those involved. Everyone at Interlock forgot they were supposed to send products to those sending them money. Can you imagine what they must be going through?

You hear of it happening all the time. People suddenly, and for no explainable reason, will forget who they are, where they are or what they are doing. Recently, I was watching a news program where a doctor had wandered off one day and disappeared. He was found by his family several years later living on the streets. He had no recollection of who he was, where he was or even that he was a doctor with a wife and kids. It was quite an incredible story.



What You See, May Not Be What You Get!

LOCKPICK TOOLS

- ✓ 13 PC. LOCKPICK SET PLUS LEATHER CASE ONLY \$19.95
- ✓ 21 PC. LOCKPICK SET IN ZIPPER LEATHER CASE INCLUDES 5 PC. WARDER SET ONLY \$39.95
- ✓ ELECTRIC LOCKPICKING GUN BATTERY OPERATED ALL ALUMINUM CONSTRUCTION INCLUDES PICKING NEEDLES AND TENSION WRENCHES ONLY \$89.95
- ✓ GM TRYOUT SET 64 KEYS INCLUDES 5" KEY RING AND INSTRUCTIONS ONLY \$49.95
- ✓ FORD TRYOUT SET 135 KEYS \$119.95
- ✓ 10 PC. CAR OPENING SET INCLUDES SLIM JIMS MCOT TOOLS AND MOST OTHER POPULAR CAR OPENERS INCLUDES INSTRUCTION BOOK AND RUGGED CASE ONLY \$24.95

PLEASE INCLUDE \$3.50 PER ORDER FOR S&H-MAKE CHECK OR MO OUT TO
INTERLOCK
ALL DEALER INQUIRIES ARE WELCOME

This occurrence is a medical phenomenon. I don't believe the medical community knows exactly why amnesia occurs. It is attributed to shock, a brain injury, a traumatic experience, deprivation and number of other related occurrences, but nobody knows for sure why the brain reacts by erasing its memory bank. It's one thing to read or hear about such a story, but it's quite another to have it happen to someone you associate with. When it does, the word amnesia takes on a whole new meaning. But then again, so does, crook, thief, swindler and charlatan.

I'm not sure, but I have a sneaking suspicion that Interlock was stricken with more than just a bad case of amnesia!

What would cause me to think that? Oh, just the fact that the Interlock 800 phone number has since been disconnected, the P.O. Box address is still active and the business phone number given us just rings, and rings, and rings when called. If that's not enough cause for suspicion, I have received calls and letters from those who have ordered products from Interlock,

**Continued on
page 8.**

Greg Mango

**Greg Mango
Managing Editor**



Mango's Message

Continued from page 6



only to receive their canceled check in the mail and nothing else.

To file a complaint and do a little research on Interlock, I called the U.S. Postal Inspection Service and spoke with Leo Lalley, a Postal Inspector. Mr. Lalley proved to be very helpful by providing me with the pertinent information necessary to file a mail fraud complaint. If you were exploited by Interlock, direct your complaint to:

U.S. Postal Inspection Service
Operation Support Group — Fraud & Prohibited Mail
2 Gateway Center 9th Floor
Newark, NJ 07175-0001

Include as much information as possible, such as: copies of bills; receipts; canceled checks (front and back); credit card statements; Interlock advertisement; list of products ordered; names; addresses; phone numbers; purchase dates and any correspondence about the matter.

You can also file a complaint with the New Jersey Attorney General's Office. I called Peter Verniero (the New Jersey Attorney General) to speak with him about this matter, but he was busy at the time. (I'm sure if he knew it was me calling, he would have dropped what he was doing to race to the phone and speak with me. However, I knew he was dealing with more pressing issues at the moment — like the New Jersey syndicate — so I decided to speak with his secretary instead.)

If you wish to file a complaint with the New Jersey Attorney General, direct your complaint to:

Mr. Peter Verniero
Office of the Attorney General
Department of Law and Public Safety
Richard J. Hughes Justice Complex CN080
Trenton, NJ 08625

Include the same information as above and tell him Greg sent you (we're on a first name basis you know, and I'm sure your complaint will get top priority status. If it doesn't, file a complaint with the Better Business Bureau. Just kidding).

Mail fraud as a whole seems to be on the increase. It is very difficult to catch those involved in such activity because the individuals involved are as seasoned at what they do, as you are at what you do. They know just how long they can remain active at a given location before their trail can be traced.

Overall, the vast majority of mail order companies are legitimate, reputable operations. As with any industry, however, there will always be a few less-than-desirable participants. To

help reduce the odds of being exploited by such an operation, here are a few precautionary measures to take.

First, whenever a company lists only a P.O. Box number as a mailing address, a precautionary red flag should go up. This does not mean the company is illegitimate, however, if you have never dealt with or heard of the company before, extra caution should be taken. Acquire as much information about the operation as possible. For example: ask for customer references — and check them out; ask to be sent a company catalogue; call the Better Business Bureau, the Chamber of Commerce or the county or state Office of Consumer Affairs in the geographical area where the firm is located, to obtain whatever information they may be able to provide about the business in question.

You can also call the U.S. Postal Inspection Service (312-669-5663) to see if a mail fraud complaint has ever been filed against the company; ask for the name(s) of the company officers; you can even call the Post Office where the P.O. Box number is registered and ask to whom the box is registered. If the registrant name does not match the name of a company officer, I'd be concerned.

I contacted the Trenton, New Jersey Post Office where the Interlock P.O. Box number is registered to do a little investigating and see if the box was still active, who it was registered to, plus get the registrant's phone number and address. You can do the same.

Now, you may be thinking, isn't that proprietary information and an invasion of privacy? The answer is no. If a P.O. Box is used strictly for personal use, this information is not — and should not — be available. However, if a P.O. Box is used for business transactions with the general public, you can obtain information on the registrant.

Furthermore, I strongly encourage you to make your purchases with a credit card or by C.O.D. I know many are reluctant to give a credit card number over the phone, fearing that it may be abused. If however, your credit card is abused or you do not receive the product or services purchased with it, you do have some recourse and can dispute the charges with the credit card company. Check with your credit card carrier for specific details.

Should you be the victim of a scam operation, file a complaint with the appropriate parties. Don't assume the other guy will do it. Do it yourself, and then let us know about it. We do take these matters seriously and will take measures to track the felonious perpetrators down. At the very least, we will be aware of such activity and in turn can forewarn others.

None of the above suggestions guarantee you will not find yourself the unsuspecting victim of a devious operation. By taking as many precautions as are available to you, the odds of finding yourself dealing with a company afflicted with a serious case of amnesia, can, and will, be greatly reduced. **RL**



D e c e m b e r 1 9 9 6

Letters

The National Locksmith is interested in your view. We do reserve the right to edit for clarity and length.

A Thought-Provoking Viewpoint

I thought the letter "Future Forecast Prediction" (July 1996) to be one of the more interesting and thought-provoking points of view written about our industry in a long time. While the author's view is just a bit too cynical for my own taste, he made several important points which demand attention.

First, while I do not believe the locksmith is in jeopardy of vanishing as an independent trade, I do agree that the industry is splitting rapidly into two camps. The first group is the "locksmiths" who are niching themselves with unique services, products, or geographic locations and who will remain small businesses. The second group are those who are expanding their business by providing a wider spectrum of security products and services. The second group of "locksmiths" sell and install access control items, CCTV, and other types of electronic security

products. Why? Because they are providing what the customer needs! Incidentally, neither one of these two groups are ensured success. Smaller locksmiths who specialize in unique services can survive and prosper even in today's competitive environment. Conversely, just because you are expanding your business and becoming a larger "security dealer" does not guarantee you will be a success.

What this means is that the locksmith industry (or should I say the security industry) will become a much riskier and more dangerous environment than it ever was before. The strong, agile, and smart business person will survive. Others will face more difficult times. This does not mean the end to our industry but shows that the industry's environment has changed. Once one accepts this change, he is on the road to successful adaptation.

Second, not only will the locksmith experience a great deal of change but the wholesale distributor will as well. The author is correct in pointing out that many wholesalers are scrambling around in a ferociously competitive market and are abandoning what ever old "sales policies" they once had and selling direct to any end user or even the general public. Locksmiths should demand to know from their wholesalers what their current sales policies are and support those wholesalers who are supporting them! More and more, who you choose to do business with becomes a strategic buying decision, not just a day-to-day "habit." The author encourages us to examine our



current relationships and switch where necessary. I couldn't agree more!

Third, locksmiths are receiving better pricing and service from wholesalers (in general), than at anytime in our industry history! Large warehouse home centers HAVE taken business away from both locksmith and wholesalers. To compete we have had to change and improve our product and service offering while at the same time, lowering prices. At American Security Distribution (formerly American Lock & Supply) we have lowered prices on all popular selling items to all our customers (both large and small) and implemented what we call "American Value pricing." Such a bold step would be unheard of 15 years ago! Wholesalers have had to reduce costs and pass on these savings to their customer. The main reason we are witnessing so much turmoil and the disintegration of the "sales policy" among many wholesalers is the inability of the wholesalers to

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The National Locksmith
1533 Burgundy Parkway
Streamwood, IL 60107
Attn: Editor

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successfully manage this change process. The result will be a tremendous amount of consolidation over the next 3-5 years.

Fourth, another huge driver of change is the manufacturer's desire to see his products more effectively and efficiently marketed to end users. I refer this case to the commercial product lines rather than residential products. Warehouse home centers have already developed a better delivery system to reach the residential consumer. What has not been addressed is a better delivery system to reach the industrial end user. Here lies a golden opportunity for both locksmiths and wholesalers who can successfully work with manufacturers to build a better delivery system. This process has only just begun as commercial lock manufacturers (and others) realize they need to make significant changes in how their products are brought to market. For many locksmiths (security dealers) this will represent a tremendous opportunity for long term success.

Finally, I do not share the author's future view that we will witness a chain of "Mr. Big Locks," though I do concede that is certainly possible. Instead, I see locksmith/security dealers developing much closer relationships with a fewer number of surviving wholesale distributors. In fact, these business liaisons may become so intertwined that what emerges is an authorized dealer network for some wholesaler-dealer relationships. In such a situation, the wholesaler and dealer are working hand in hand to provide a seamless products and service delivery system to the end user. Also, the manufacturer might participate in this authorized dealer network. All of this is designed to better improve the flow of products to the commercial/industrial end user. For the locksmith, this will mean a dramatically new way of conducting business but one that is absolutely essential if a dealer is to participate in any meaningful way in the delivery systems of tomorrow.

*Sean DeForrest, President/CEO
American Security Distribution*

Bourbon Street Blues

I just finished reading Mango's Message (Where's The Beef?) on the ALOA Convention. I agree with you on virtually every issue. I do believe New Orleans is trying to overcome the Bourbon Street burden, but if you noticed, the street is always crowded and as long as that happens, it may never go away.

As a member of the ALOA exhibitor advisory committee, I appreciate your comments and saving me of writing my evaluation. I only hope all people involved will read it and heed it.

It was clean, impartial and to the point, with not just the problem but with value suggested solutions. Great article!

*Russell Alsbrook, National Sales
Manager, All-Lock Co., Inc.*

Keeping One From Harms Way

I wonder if any locksmith out there that keeps safe combinations on file realizes the risk he is exposing his family to. Consider the following: you have been changing the safe at a local store for the past few years and they turnover employees about five times a year. Every one of them know that you retain the safe combination to that store so they will assume you do it for other businesses as well. It won't take much of a genius to figure out that you are holding a gold mine of information in your records.

You put your family and yourself in more danger than you will ever know. It hasn't happened yet, but if the news got out that someone had been robbing safes using the information obtained from a locksmiths records, we would all be in trouble.

Crooks think that if one locksmith keeps safe combinations on file then it is probable all locksmiths do. I make it a point to tell every employee of every business that we service that we retain no records of safe combinations or key cuts. If they should lose the ones we give them, they will have to pay us to drill the safe or pick the lock. I refuse to put myself, my family, my employees, or my fellow locksmiths in jeopardy. Do what you will in your

business, but never forget that what you do also might affect others.

*Ross Henderson
E-mail*

Living With Blinders On

After reading Mr. Mango's "Message" in the September 1996 issue of your publication, I felt it incumbent upon me to reply to his accusation that New Orleans is, in his words a "cesspool."

Apparently Mr. Mango looks through the eye of a needle with blinders on when looking at a city or town. Our great city does not begin or end on Bourbon Street, as Chicago does not begin or end on Rush and Division streets.

New Orleans has a full and rich heritage. If Mr. Mango and his wife would have walked one block over they would have discovered Royal Street, a street lined with art galleries and antique shops. A few blocks up from there is Jackson Square, a one block park surrounded by the Cabildo and the Presbytere, governmental headquarters for the Spanish and French back in the 1700's and 1800's.

Nestled between is the St. Louis Cathedral, one of the oldest Catholic churches in the nation. A little further over is the French Market and Cafe Du Monde. One block from there is the Moon Walk, a walk way along the mighty Mississippi, the gateway to America. Along this route is Jackson Brewery, a brewery converted into a shopping mall which also houses The Hard Rock Cafe and Planet Hollywood. Just a few steps from there is one of the top five aquariums in the U.S., The Aquarium of the Americas. Directly across the river is the Blain Kern Mardi Gras Museum, see where it started, how it started and what Mardi Gras is.

They could have visited the Audubon Zoo, one of the top three zoos in the nation or the Superdome, the largest indoor stadium in the United States. No visit to New Orleans could be complete without a visit to the Chalmette Battle Field, where in 1814 Andrew Jackson along with pirate Jean Lafitte beat the British, which helped end The War of 1812.

Mr. Mango's blinders must have made him overlook the Jazz clubs

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and restaurants on Bourbon St., Preservation Hall, on the corner of Bourbon and St. Peter, also Pete Fountains' night club located in the Hilton Hotel (downtown).

I'm not sure what Mr. Mango was looking for, but he wasn't looking at the same New Orleans that I see. Next time Mr. Mango, take your blinders off and please venture beyond what you see through that needles eye and what makes a great tourist city GREAT!

Wayne Hilliard, Director of Marketing
IDN - Acme, Inc., New Orleans, LA

Licensing - Will It Bring Unity? I Think Not!

One of the reasons for promoting locksmith licensing, and apparently the main reason as put forth by this magazine, is that the alarm people are attempting to keep out the locksmiths and fly-by-nighters who are installing alarm devices and certain electronic access controls. It seems this magazine fears that locksmiths will be hurt by such collusion on the part of the Burglar Alarm Association. Could be, but how many of the locksmiths out there are doing burglar alarm installation or access control work? I don't think there is a great number, but there are those large security/locksmith companies who can be hurt by anti-locksmith legislation. Who cares? I don't work for these companies and probably never will. Is *The National Locksmith* magazine getting some kind of payment from these companies to promulgate their opinion? I hope not.

If I could possibly believe that locksmith legislation would bring "All" the locksmiths together, make all locksmith charges, hourly rates, etc., about the same, stop the backstabbing that goes on between competing locksmiths, stop the political B.S. that goes on at association meetings, stop the "Me First" attitude that many locksmiths seem to have, bring solidarity, cohesion and organization to our group and maybe bring some love to our people, I would be the first to vote in favor of it. For now, I cannot see the point.

Bob Galcik
Pennsylvania

Don't Judge All Because Of One Bad Apple

Some of your recent comments regarding New Orleans in a recent *Mango's Message* saddened me. Having grown up in Mississippi and spending a large portion of my adult life there, I've come to love nearby New Orleans. Her garish style reminds me of an eccentric old lady I once knew. By judging New Orleans solely in terms of Bourbon Street, you have done a disservice both to yourself and to that grande dame of the creole South. You might as well judge Austin entirely by Sixth Street, Los Angeles by her race-riot areas, Paris by her underground sewage system. Granted, some people travel to these places purely to see such sights, and many people revel in them, but even more tourists and residents never set foot there.

How unfair, to epitomize New Orleans by that one street! If you had but wandered south a couple of blocks into the heart of the French Quarter, you would have seen artists at work around Jackson Square. You could have walked down Blood Alley and Pirates' Alley and seen any number of picturesque landmarks. You might have visited magnificent St. Louis Cathedral or stepped back in time by means of the historic exhibits in the Presbytere or the old Cabildo. You could have eaten at Paul Prudomme's restaurant or the historic Chart House, or enjoyed an oyster-loaf Po Boy or a Muffaletta sandwich or fresh oysters, while standing elbow-to-elbow with celebrities and common folk alike at Felix's Oyster Bar.

Did you have early morning bignets and cafe au lait at Cafe du Monde, where sailors once waited for shipboard assignments? Did you watch creole cooks making pralines, or browse unusual foods at the hundred year old Central Grocery on Decatur Street? Did you peek into stores filled with antique furnishings that attract customers from all over the world? Did you visit the internationally acclaimed aquarium on the river, or sit on the levee and watch tug boats and paddleboats navigate the Mighty Mississippi? Did you watch filming of the *Big Easy* or visit with any of the actors? Did you sit in Pre-

servation Hall and listen to the old-timers play jazz the way it's been played since it was born there?

We did, all within easy walking distance of the hotel. Maybe you left the Quarter and took a trolley-car tour of the city, or drove through the beautiful garden district, or visited Lake Ponchartrain, or one of several university campuses scattered about the city, or the famous John J. Audubon Park. Or maybe you rode the trolley to City Park to see their outstanding zoo, rent a bicycle built for two and ride their extensive trails, cruise the lake in a swan boat, or catch the brass ring on the carousel. Like all big cities, New Orleans is filled with a wide variety of sights and sounds and flavors. If all you saw was the lewdness of Bourbon Street, then you missed the magic, and that's a real shame.

Sara Probasco
Texas

Not The Best Time Or Place

Just a note regarding Greg Mango's article in the September, '96 Vol. 67 No. 9, "Where's the Beef?" All your points were valid regarding the lack of attendance at ALOA's show, however, you missed a big one (apparently so did the powers that be).

FACT! The two biggest vacation weeks in this country for people with children are the last week in July and the first week in August. Now, my children are grown, but if my son (also a locksmith) asked his four children where they wanted to go on vacation, the ALOA Convention or Disney World, I see Mickey Mouse in his future.

Regarding New Orleans: I agree. Not even here in Detroit do we have the degree of decadence they have, and I'm no prude, believe me. There are much nicer areas of New Orleans to hold a convention, and much nicer cities (like Chicago), just kidding.

Anyway, check my facts on that vacation time table if you like, and keep up the good work.

Paree Jones
Michigan

TNL

1997 LOCKSMITH DIRECTORY

Welcome to The National Locksmith's 1997 Locksmith Directory. The following sections appear in this year's directory:

- Distributors — An alphabetical listing of all distributors that sell to locksmiths.
- Distributors by State — In this easy to use cross reference, the distributors are listed by the state in which they are located.
- Distributors by Product — In this easy to use cross reference, the distributors are listed by the type of product they stock and sell.
- Manufacturers — An alphabetical listing of all manufacturers that make products for the locksmith market.

●Manufacturers by Product — In this easy to use cross reference, the manufacturers are listed by the type of product they make.

●Schools — An alphabetical listing of locksmith correspondence and resident course schools.

●Alarms — An alphabetical listing of alarm and alarm product manufacturers.

●Associations — International, national, and state locksmith associations listed by state.

●Representatives — A listing of manufacturer representatives listed by state.

●Web Sites — A listing of web sites which can be accessed through the internet.

As always, we've tried to make this Locksmith Directory complete with all the information you might need throughout the year. However, it is possible that some information might have inadvertently been omitted. We apologize, and ask that you send the missing or changed information to us in writing so that it may be included in our next upcoming directory. Send additions and/or changes to The National Locksmith, 1533 Burgundy Pkwy., Streamwood, IL 60107, Attn: Directory Changes.

As a closing note, the few manufacturers/distributors that do not include information following the product categories, carry a range of products for the locksmith. Listings start on page 18. **TRL**



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source for automotive tools,
manuals, and videos.**

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Manufacturers

A & B Manufacturing Co., Inc.

1612 Meriden Waterbury Rd.
Milldale CT 06467
860-628-5030
Fax: 203-250-8430
William Olson
Product Categories: F G

A & B Safe Corp.

171 S. Delsea Dr.
Glassboro, NJ 08028
609-863-1186
Fax: 609-863-1208
Edward Dornisch
Product Categories: H

A-1 Security Mfg. Corp.

3528 Mayland Ct.
Richmond VA 23233
804-747-0095
Fax: 804-747-0534
Frank McCarthy, GM
Page McCarthy, Cust. Svc. Mgr.
Product Categories: G



A-J Mfg. Co., Inc.

3601 E. 18th St.
Kansas City MO 64127
816-231-5522
Fax: 816-231-8437
Robert Haake

A.D.D.M. International Inc.

3091 Trinity St., P.O. Box 572
Oceanside NY 11572
516-766-5997
Fax: 516-678-0259
A. Gesser, Pres.
D. Gesser
Product Categories: A

Aable Locksmiths

91-10 Liberty Ave.
Ozone Park NY 11417
718-847-1377
Fax: 718-847-0991
Frank Markisello, RL Owner
Elizabeth Markisello
Product Categories: B G

ABC Lock Co.

RR 1, Box 12C
Council Bluffs IA 51503
712-366-4703
Don Parkins, CEO
Product Categories: G

Abloy Disklock Pro

10800 Foster Ave.
Brooklyn NY 11236
718-927-2772
Fax: 718-257-2772
Michael Crowder, Nat'l. Sales Mgr.
Michael Kirkpatrick, Prod.. Mgr.
Product Categories: B F

Abloy Security, Inc.

6015 Commerce
Ste. 450
Irving TX 75063
800-367-4598
214-753-1127
Fax: 214-753-0792
Charlie Armstrong, GM
Mark Imhof, Mktg. Mgr.
Product Categories: F

Abus Lock Co.

P.O. Box 4750
Plymouth, MN 55447
612-509-9933
George R. Hansen
Product Categories: F
See ads on pages 33, 35



Access Denied, Inc.

1280 S. Williams Dr.
Columbia City IN 46725
800-348-5115
219-244-5115
Fax: 219-244-6131
Andrew Galvin, Mktg. VP
Janel Cain, Sales Mgr.
Richard Bagan, Pres.
Product Categories: B F

Access Protection Corp.

216 Plaistow Rd.
Plaistow NH 03865
603-382-0822
Fax: 603-382-0833
Fred Miller

Access Specialties & Products

211 Beeline Dr., No. 3
Bensenville IL 60106
800-853-8377
708-766-5292
Fax: 708-766-2609
John Woodward, Eng. Dir.
Shirley Henderson, VP
Mark Allison, Sales Mgr.
Product Categories: B

Access Technology, Inc.

P.O. Box 10
Redmond WA 98073-0010
206-556-0357
Fax: 206-558-1205
E Mail: GLEVY7611@AOL.COM
Gerry Levy, National Sales
Steve Shain
Product Categories: B E F

Acclaim Images, LLC

608 2nd St.
Midlothian TX 76065
214-296-6785
Fax: 214-296-7110
Pam Albright, CEO
Product Categories: C D G

Accurate Lock & Hardware Co.

Annie Pl
Stamford CT 06902
203-348-8865
Fax: 203-348-5234
Ronald M. Salvatore, Pres.
Product Categories: B F

Adam Lock Company

455 N. Tustin
Orange CA 92667
714-633-6520
Fax: 714-633-6529
Joe J. Adam

Adams Rite Manufacturing Co.

4040 So. Capitol Ave.
City of Industry CA 91749
800-872-3267
310-699-0511
Fax: 310-699-5094
Dick Kreidel, President
Dave Orban, Dir.- Bus. Dev.
Larry Whipple, Mgr.- Cust. Sat. Group
Product Categories: B E F

Adapt-A-Bore™

318 N. Milwaukee St.
Milwaukee WI 53202
414-291-5684
Fax: 414-291-5685
Andrew S. Pokrass
Product Categories: G

Adesco Safe Mfg. Co.

16720 S. Garfield Ave.
Paramount CA 90723
800-821-6803
310-630-1503
Fax: 714-761-2846
E Mail: ADESCO@AOL.COM
Earl Halls, GM
Chuck Basso, VP Sales
Gary Cromer, Tech. Supp.
Product Categories: H

Adrian Steel Co.

906 James St.
Adrian MI 49221
517-265-6194
Fax: 517-265-5834
Karen Poe, Sales Coord.

Advance Car Mover Company

240 N. Depot St., P.O. Box 1
Juneau WI 53039
800-571-0136 ext. 64
414-386-4464

PRODUCT CATEGORY KEY

- A — Alarms
- B — Architectural Hardware
- C — Training Manuals & Materials
- D — Locksmith Software
- E — Electronic Security Products
- F — Locking Products
- G — Locksmith Tools & Equipment
- H — Safes & Safe Products

Continued from page 18

Fax: 414-386-4416
Merlin Kreger, Pres.
Pat Reif, Inside Sales & Accts. Rec.
Product Categories: G

Advanced Electronic Applications Inc.

P.O. Box C2160
Lynwood WA 98036
206-774-5554
Fax: 206-775-2340
Eric Zackula

Advanced Hardware Technologies

508 Griffith Rd.
Charlotte NC 28217
800-277-9377
704-525-9005
Fax: 704-525-7337
D.W. Boyer
N.A. Millman
Product Categories: B F

Advanced Safe & Lock

34762 Carter Street Rd.
Lafargeville NY 13635
315-658-2368
Dawn Smith

Advanced Signaling

P.O. Box 753
Arlington TX 76004
817-275-8401
Fax: 817-274-3707
Louise Rau

Advanced Videotech Corp.

1840 County Line Rd., Ste. 202
Huntingdon Valley PA 19006
800-233-0013
215-322-4600
Fax: 215-322-4606
E Mail: SALES@ADVVIDEOTECH.COM
Web: www.advvideotech.com
Mike Derricks
Product Categories: E G

Aero Lock

3675 New Getwell Rd. #9
Memphis TN 38118
800-627-9433
901-368-2147
Fax: 901-362-1197
E Mail: XMYC83E@PRODIGY.COM
Web: www.clearstar.com/locked/aero.htm
Jim Clark, Owner
David Parrott, Owner
Monika Parrott, Owner
Product Categories: G

AET Investments

4551 Greenstone Rd.
Placerville CA 95667
916-626-1226
Fax: 916-626-4977
Alan Tresser

Aiphone Communications Systems

1700 130th Ave. NE
Bellevue WA 98005
800-692-0200 (orders only)
206-455-0510

Fax: 206-455-0071
Web: www.aiphone.com
Jun Matsumoto, Pres.
Harry Quanz, Vp
Stan Kohagen, Mktg. Mgr.
Product Categories: E F

Alarm Lock Systems, Inc.

345 Bayview Ave.
Amityville NY 11701
800-ALA-LOCK
516-789-4871
Fax: 516-789-3383
Brian Strom, VP Sales
Ken Lange, Nat'l. Sales Mgr.
Leslie Provanzano, Mgr.
Product Categories: E F



Alarm-Saf

65 A Industrial Way
Wilmington MA 01887-3499
508-658-6717
Fax: 508-658-8638
Gordon Pendleton, VP Mktg.
Joe Mondello, Eng. Sup.
Barbara Hagan, Cust. Svc. Sup.
Product Categories: E

Alertmax

1032 Wilsham Dr.
San Jose CA 95132
408-764-1578
Jimmy Su

ALK Contractors Supply Corp.

1266 W. Lake St.
Roselle IL 60172
708-894-0041
Fax: 708-894-8081
Andy Maglio
Product Categories: B

All Safe & Security

2311 S. 108th St.
West Allis WI 53227
800-310-3535
414-344-3434
Fax: 414-546-6300
Tom Schmitt, Pres.
Product Categories: F G

All-Lock Co., Inc.

900 Ravenwood Dr.
Selma AL 36701
334-874-9001
Fax: 334-874-6011
Jesse Hermann, Pres.
Jim Gibbard, Vice Pres. & GM
Russell Alsbrook, Nat'l Sales Mgr.
Product Categories: C F G
See ads on pages 93, 95



Allied * Gary International

P.O. Box 947 Gary Way
Waynesboro GA 30830
800-456-4279
706-554-1918
Fax: 706-554-3319
Steve Bucher, Plant Mgr.
Mike Long, Mgr. Eng.
James Salter, Mgr. Cust. Svc.
Product Categories: E H

Allsafe Company, Inc.

1105 Broadway
Buffalo NY 14212
800-828-7162
716-896-4515
Fax: 716-896-4241
James E. Pokornowski, Pres.
Mike Davis, Dir. of Eng.
Product Categories: E

Allstate Insurance Co.

Allstate Plaza
Northbrook, IL 60062
800-669-6711
847-402-8196
Fax: 847-326-7509
Anita Bishop
Rick Nelson
E Mail: ABISCO@ALLSTATE.COM
Web: www.allstate.com

Almet International

8205 Montreal-Toronto Blvd.
Montreal Canada H4X 1N1
514-364-4211
Fax: 514-364-4912
E Mail: JMCRETE@ODYSSEE.NET
Jean-Marc Crete, VP
Egidio Aguzzi, Pres.
Product Categories: B

Almont Lock Co., Inc.

113 School St.
Almont MI 48003
810-798-8950
David Popovici, Pres.
Arcadia Popovici, CEO
Product Categories: F G
See ad on page 45



Altronix Corporation

140-58th St., Bldg. A-3 West
Brooklyn NY 11220
718-567-8181
Fax: 718-567-9056
Alan Forman, VP Mktg.
Jonathon Sohnia, VP Eng.
Robert Scanapica, Tech. Sales Mgr.
Product Categories: E

Amcest

1017 Walnut St.
Roselle NJ 07203
908-241-6500
Fax: 908-241-7586
Fred Rosenfeld

America Key Boxes

4100 Valley Trail
Kennedale TX 76060
800-561-5397
817-561-5397
Fax: 817-561-2881
James E. Victory, Owner
Josephine Victory, Owner
Product Categories: G

American Auto Accessories, Inc.

112-01 Northern Blvd.
Corona NY 11368
800-THE-1800
718-458-6200

Continued from page 20

Fax: 718-458-9110
Henry Hsu, Exec. Dir.
Ms. Betty Hsu, VP
David Yu, Mktg. Dir., Sales Mgr.
Product Categories: A F

American Device Mfg. Co.

1003 W. Broadway, P.O. Box 8
Steeleville IL 62288
800-637-3763
618-965-3491
Fax: 800-553-2362
Paul Kosakowski, President
Tom Walls, National Sales Manager
Product Categories: B E

American Lock Co.

3400 W. Exchange Rd.
Crete IL 60417
800-323-4568
708-534-2000
Fax: 708-534-0531
David L. Anderson, Nat'l. Sales Mgr.
Philip E. Settecase, VP Sales/Mktg.
Product Categories: F



American Saw & Mfg. Company

301 Chestnut St.
E. Longmeadow MA 01028
800-628-8810
413-525-3961
Fax: 413-525-8224
Don Belleville, Sales Mgr.
Product Categories: G

American Security Prod. Co.

11925 Pacific Ave.
Fontana CA 92337
800-421-6142
909-685-9680
Fax: 909-685-9685
Frank Cademartori, Pres.
Robert E. Sallee, Nat'l. Sales Mgr.
Tracy L. Russell, Reg. Sales Mgr.
Product Categories: E H



Amico

3245 Fayette Ave.
Birmingham AL 35208
205-787-2611
Fax: 205-786-6527
Joan Moreno

AMSECO

236 E. Star of India Ln.
Carson CA 90746
800-421-1096
310-538-4670
Fax: 310-538-9932
Yutaka Odawara, Pres.
Thomas Fessler, VP Sales & Mktg.
Sergio Galvez, Adv. Mgr.
Product Categories: A E

APR Industries, Inc.

P.O. Box 342
Boonton NJ 07005
800-729-2674
201-316-9444
Fax: 201-335-3008
Alan Paul Romanowicz, VP
Jennifer Pearce, GM
Product Categories: A B C F
See ad on page 32

Architectural Control Systems, Inc.

10666 Gateway Blvd.
St. Louis MO 63132
800-753-5558
314-432-5588
Fax: 314-432-2090
Dave Senften, Pres.
Tony Caponi, VP
Mark LeGrand, VP
Product Categories: E

Aritech Corp.

1510 Tate Blvd., SE
Hickory NC 28601
Jim Synk, CEO

Armor Safe Technologies

2580 Progress St.
Vista CA 92083
800-487-2766
619-598-5470
Fax: 619-598-5471
A. Steve Allison, CEO & Div. Mgr.
Dave Simons, Cust. Supp. Mgr.
Craig Fowler, Prod. Mgr.
Product Categories: H

Armor Systems

1626 W. Airport Blvd.
Sanford FL 32773
407-323-9787
Fax: 407-330-0442
Theresa Staymates

Armstrong Security Lock Corp.

54-45 44th St.
Maspeth NY 11378
Mark Berger, Nat'l. Sales Mgr.

Arrow Lock Mfg. Co.

10300 Foster Ave.
Brooklyn NY 11236
800-233-0478
718-257-4700
Fax: 718-649-9097
C. Thelin, Pres.
Carl Sideranko, Dir. of Sales & Mktg.
Steven Pollack, Mktg. Mgr.
Product Categories: A B F

ASSA High Security Locks

103-00 Foster Ave.
Brooklyn NY 11236
718-927-2772
Fax: 718-257-2772
Michael Crowder, Nat'l. Sales Mgr.
Michael Kirkpatrick, Prod. Mgr.
Product Categories: B F
See ad on page 89



Audio Alert Systems

4208 Dover Rd.
Louisville KY 40216
502-448-6699
Fax: 502-448-0018
Glenn Isaacs

Auth Chimes/Authentic Parts

561 Acorn St.
Deer Park NY 11729
800-229-AUTH
516-667-9000

Fax: 516-242-7742
Jonathon Ingham, Pres.
Donna Miller, VP, GM
Product Categories: B E

Auto-Security Products (ASP, Inc.)

P.O. Box 10
Redmond WA 98073
206-556-1900
Fax: 206-558-1205
Buddy Logan, Pres.
Dick Brandon, VP
Steve Shain, Nat'l. Sales Mgr.
Product Categories: F
See ad on page 167



B-E Industries Inc.

21 Annie Place
Stanford CT 06902
203-357-8055
Bruce Kahn

Badge-A-Minit

P.O. Box 800
LaSalle IL 61301-0800
815-224-2090
Fax: 815-224-4594
Debbie Bodnum, Mktg. Dir.

Baldwin Hardware Corp.

841 E. Wyomissing Blvd.
Reading PA 19607
800-437-7448
610-777-7811
Fax: 610-796-4483
Anthony Sturru, Pres.
Rolin Sugg, VP Tech. Svc.
Martin Van Doren, Nat'l. Sales Mgr.
Product Categories: B F

Barry Supply Co./ Div. of Barry Ind.

36 West 17th St.
New York NY 10011
212-242-5200
Fax: 212-675-7094
B. Wein, Sales
Andy Seiler, Prod. Mgr.
Product Categories: B F

Base Industries

254 Ott St. F
Corona CA 91720
800-554-8088
909-371-4465
Fax: 909-371-2828
E Mail: BASEBOYEEARTH.LINK.NET
Scott Holmes
Brian Huitt, Owner
Tony Gillett, Tech. Supp.
Product Categories: C E F

PRODUCT CATEGORY KEY

- A — Alarms
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- C — Training Manuals & Materials
- D — Locksmith Software
- E — Electronic Security Products
- F — Locking Products
- G — Locksmith Tools & Equipment
- H — Safes & Safe Products

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Baton Lock & Hardware Co.

14275 Commerce Dr.
Garden Grove CA 92643
800-395-8880
714-265-3636
Fax: 714-265-3630
Peace Hsu, Pres.
Kerrie Kiddle, Sup.
Sharon Hsu
Product Categories: B F G

Bell Detection Mirrors

894 Coney Island Ave.
Brooklyn NY 11218
718-633-4000
Fax: 718-854-8909
Art Brenner, GM
Product Categories: G

Belwith International, Ltd.

4300 Gerald R. Ford Fwy., P.O. Box 127
Grandville MI 49418-0127
800-235-9484
616-531-4300
Fax: 616-531-6055
Mark D. Pelley, Pres.
Robert E. Schaub, VP Sales/Mktg.
Donald K. Pegel, Dir. Mktg.
Product Categories: A F

Besam Automatic Door Systems

81 Twin Rivers Dr.
Hightstown NJ 08520-5212
800-752-9290
609-443-5800
Fax: 609-443-3440
Karen Maslow, Admin. Mkg. Mgr.
Product Categories: E

Best Lock Corp.

P.O. Box 50444, 6165 E. 75th St.
Indianapolis IN 46250
317-849-2250
Fax: 317-595-7620

Best Power Technology, Inc.

P.O. Box 280
Necedah WI 54646
608-565-7200
Fax: 608-565-2221
Steve Paul, Pres & CEO

BiLock North America, Inc.

2420 Carson St., Suite 125
Torrance CA 90501
800-328-7030
310-328-7030
Fax: 310-328-7829
Peter Boyd-Cummins
Robert Vander Lear
Ken Stanton
Product Categories: F

Blackhawk Products

25913 County Rd. T5
Dolores CO 81323
970-882-7191
Fax: 970-882-7228
E Mail: 103347.3165@COMPUSERVE.COM
Web: www.ourworld.compuserve.com/
homepages/blkhawk
Roger Weitzenkamp
Product Categories: D G

Blue Camel Software

789 E. New England Dr.
Sandy UT 84094
801-571-6372
Garry Frogget

**Boggs Tool
Processing &
File Sharpening**

14100 Orange Ave.
Paramount CA 90723
800-547-5244 Outside CA
310-634-1081
Fax: 310-634-0839
E Mail: cboggs@aol.com
Cheryl Boggs
Harry Boggs
Product Categories: G

Bridgeman Security Equip.

510 W. Washington Blvd.
Montebello CA 90640
800-334-6060
213-724-1287
Fax: 213-727-0236
Eric Mueller, Pres.
Ken Young, VP/Sales
Product Categories: F H

Brookfield Industries, Inc.

99 W. Hillside Ave.
Thomaston CT 06787
860-283-6211
Fax: 860-283-6123
Karl Kinzer, Pres.
Product Categories: B

Brown Safe Mfg.

439 W. San Marcos Blvd.
San Marcos CA 92069
800-698-2358
619-744-4888
Fax: 619-744-4055
Frederick L. Brown, Pres.
Product Categories: E F H

Buddy Products, Locksmith Div.

1350 S. Leavitt
Chicago IL 60608
800-886-8688
312-733-6400
Fax: 312-733-8356
Sam DiFiglio, Vp Sales & Mktg.
Kathleen Embry, Mktg. Mgr.
Product Categories: H
See ad on page 37

Build-A-Safe Inc.

15571 Placid Cir.
Huntington Beach CA 92647
800-248-7233
714-892-1040
Fax: 714-572-9238
Bob Lichter
Product Categories: H

**Burle Philips Comm.
& Sec. Sys. Inc.**

1000 New Holland Ave.
Lancaster PA 17601
800-326-3270

717-295-6123

Fax: 717-295-6097
R.C. Rose, Pres. & CEO
G.S. Brody, VP Mktg.
W.O. Hansen, Mgr. Comm.
Product Categories: A E

C&A Control Systems

4522 Doris Circle
Knoxville TN 37918
800-346-0999
615-922-2148
Fax: 615-922-9999
Alex Cantrell, Pres.
Marvin Bone, Sales
Product Categories: A E

Calibro Corporation

14911-127th St.
Lemont IL 60439-7417
630-257-8008
Fax: 630-257-7235
Darius Augustine, GM
Product Categories: F

California Security Cans

530 Cypress Ave.
Hermosa Beach CA 90254
800-848-0067
310-374-7400
Fax: 310-372-2160
Margaret Meenahan
Bruce Menendez, Partner
Product Categories: H

Cannon Safe Inc.

9358 Stephens St.
Pico Rivera CA 90660
800-242-1055
310-692-0636
Fax: 310-692-7252
Steve Baker, Pres.
Jess Bugariz, Sales
Randy Linkmeyer, Sales
Product Categories: H

Cansec Systems Ltd.

3105 Unity Drive., Unit 9
Mississauga, Ont. Canada L5L 4L2
905-820-2404
Fax: 905-820-0301
Fred Dawber, Pres.

Cardkey Systems, Inc.

1757 Tapo Canyon Rd.
Simi Valley CA 93063
805-522-5555
Fax: 805-582-7888
Mike Wolpert, President & COO
Richard Kelly, VP Domestic Sales
Edie Gelardi, Mgr. Cust. Comm.
Product Categories: E

Cargolock

1001 N. Oak Park Ave.
Oak Park IL 60302
800-929-4700
708-445-8200
Fax: 708-845-5286
James Kinnucan
Product Categories: F

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CCL Security Products

199 Whiting St.
New Britain CT 06051-4360
800-733-8588
203-229-6199
Fax: 203-223-7601
Tom Melkus, Mng. Dir.
James Stafstrom, Nat'l. Sales Mgr.
Patricia M. Daigneault, Nat'l Sales Mgr.
Product Categories: B F

CCTV Corp.

280 Huyler St.
S. Hackensack NJ 07606
800-221-2240
201-489-9595
Fax: 201-489-0111
Gary Perlin, Sales Mgr.
Steve Lefkowitz, Pres.
Product Categories: E

Cellular Alarm Prod., Ltd.

2575 Southwell, Ste. 104
Dallas TX 75229
800-752-9719
214-620-0156
Fax: 214-620-7205
Michael Lebowitz, Man. Partner
Jerald Hopkins
Product Categories: E

Chain O'Lakes Lock & Key

42729 N. Tiffany
Antioch IL 60002
847-838-3359
John Proctor

Chicago Lock Co.

10100-88th Ave., PO Box 0069
Pleasant Prairie WI 53158-0069
800-445-3204
414-947-7177
Fax: 414-947-7178
Dale N. Padjen, Sales/GM
John Nelligan
"Bo" Bowditch
Product Categories: F

Chinon America, Inc.

1065 Bristol Rd.
Mountainside NJ 07092
800-932-0374
908-654-0404
Fax: 908-654-6656
Ken Gerb, Nat'l Sales Mgr.
Andy Smith, Sales Assoc.
Product Categories: E

Chugai Boyeki (America) Co.

1830 W. 208th St.
Torrance CA 90501
800-422-6707(NY), 800-888-0131(CA)
310-618-8615(CA), 516-864-9700(NY)
Fax: 310-618-9963(CA), 516-543-5426(NY)
Don Reeby, Sales Mgr. East Coast
Jim Holihan, Sales Mgr. West Coast
Product Categories: E

ClearStar Security Network

1140 University
Berkeley CA 94702

510-841-7915
E Mail: INFO@CLEARSTAR.COM
Web: www.clearstar.com
Jay Long
Product Categories: D

Clifford Electronics, Inc.

20750 Lassen St.
Chatsworth CA 91311
818-7097551
Fax: 818-407-1742

Cobalt Manufacturing Inc.

1020 Shady Oaks Dr.
Denton TX 76205
800-690-9923
817-382-8986
Fax: 817-383-4281
Craig Watkins Sr., Pres.
Dick Smith, CEO
Craig Watkins, Jr., Prod. Mgr.
Product Categories: H

Commercial Van Interiors

8840 St. Charles Rock Rd.
St. Louis MO 63114
800-759-7477
314-423-7477
Fax: 314-427-1525
Steve Kloessner, Pres.
Mark Stegen, VP
Product Categories: G
See ad on page 47

Computerized Security Systems

1020 W. 17th St.
Costa Mesa CA 92627
714-722-5400
Fax: 714-722-0129
Phil Wilder
See ad on page 9

Comtel

2911 E. Miraloma, Suite 35
Anaheim CA 92806
714-632-8273
Fax: 714-630-2607
Dee Alvarado

Continental Micro, Inc.

P.O. Box 394
Park Ridge IL 60068
847-692-3630
Fax: 847-318-6188
Thomas Swiderek, Pres.
Lori Lane, VP
Product Categories: G

Continental Prod. - Software House

70 Hopper St.
Westbury NY 11590
800-242-1961
516-334-0900
Fax: 516-334-0235
John Banks, VP & GM
Bob Weinstein, O p.
Dave Curtiss, Mktg.
Product Categories: E

Cor-Tech Mfg. Inc.

411 W. Gabrielson Rd., PO Box 582
Luverne MN 56156

800-649-2252
507-283-9081
Fax: 507-283-9081
Corey Stratten, President
Thomas Sterrets, Sales Mgr.
Marlin Krachs, Shop Foreman
Product Categories: F

Corbin Russwin Architectural Hardware

225 Epicopal Rd.
Berlin CT 06037
203-225-7411
Fax: 203-828-7266
Lawrence T. O'Toole, VP Sales & Mktg.
Product Categories: B C D E F G



Corby Industries, Inc.

1501 E. Pennsylvania St.
Allentown PA 18103
800-652-6729
610-433-1412
Fax: 610-435-1963
Glenn M. Matz, Pres.
Tim Corby, GM
Rich O'Donnell, Mktg.
Product Categories: E



CorKey Control Systems, Inc.

8146 Mahler Rd.
Burlingame CA 94010
800-622-2239
415-692-9495
Fax: 415-692-9410
Lin Lepore, Operations Mgr.
Robin Walin, Off. Mgr.
Product Categories: F

Cosmicar

35 Inverness Dr. East
Englewood CO 80112
303-799-8000
Fax: 303-790-1612
Warren Wright

Courtaulds Performance Films

P.O. Box 5068
Martinsville VA 24115
800-255-8627
540-627-3000
Fax: 540-627-3032
Virginia Kubler, Dir. Sales/Mktg.
Product Categories: B F

Crest Electronics

3706 Alliance Dr.
Greensboro NC 27407
800-873-2121
910-855-6422
Fax: 910-855-6676
E Mail: crest-cctv@worldnet.att.net
Dennis Castelli
Product Categories: E

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- A — Alarms
- B — Architectural Hardware
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- D — Locksmith Software
- E — Electronic Security Products
- F — Locking Products
- G — Locksmith Tools & Equipment
- H — Safes & Safe Products

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Crimestopper Security Products, Inc.

1770 So. Tapo St.
Simi Valley CA 93063
800-998-6880
805-526-9400
Fax: 805-581-9500
Howard Miller, Pres.
Sharon Miller, VP
Larry Peterson, GM
Product Categories: A E

Cross Country Motor Club

440 Mystic Valley Pkway.
Boston MA 02155
617-393-9300
Fax: 617-391-5466
John McNeill

Customline, Inc.

950 W. Cienega Ave.
San Dimas CA 91773
909-592-6200
Fax: 909-599-5776
Michael Whiting, Sales

Cutler Mfg. Corp.

5204 US Hwy. 98 South
Lakeland FL 33813-4203
800-237-2312
914-644-3573
Fax: 914-646-4517
Kathie Guthrie, Sales Supervisor
Product Categories: F

DADCO Mfg. Corp.

20 Lucan Dr.
Deer Park NY 11729
800-DADCO NY 516-586-2400
Fax: 516-242-0611
Bennett B. Harman, Pres.
Pearl Helman, Corp. Sec.
Ronald Ling, Chief Eng.
Product Categories: A E

DALAX, Inc/H&L Simon Co.

1314 Huntington Dr.
Richardson TX 75080
214-234-8009
Fax: 214-234-0339
Laurence D. Simon
Helen H. Simon, Sec./Treas.
Product Categories: D

Darex Corp.

P. O. Box 277
Ashland OR 97520
800-547-0222
503-488-2224
Fax: 503-488-2229
E Mail: anderson@darex.com
Web: www.darex.com
Product Categories: G
See ad on page 55

Data Logic Software Development

1820 Reliance Pkway., Suite 500
Bedford TX 76021
817-267-8022
Fax: 817-571-1991
E Mail: DTLGCAFLASH.NET
Web: www.flash.net/~dtlgtc

Steve Graham
Product Categories: D

David Levy Company, Inc.

12753 Moore St.
Cerritos CA 90701
800-421-3536
310-404-9998
Fax: 310-404-9698
John Latino, Sales
Product Categories: C E

Dayton Safe Company

300 Kiser St.
Dayton OH 45404
513-461-3900
Fax: 513-461-4044
Sara Nagler, Pres.
Elliot Nagler, GM
John McIntosh, Plant Foreman
Product Categories: H

Decoy Safe Co.

323 N. Ivey Ln.
Orlando FL 32811
407-295-1288
Fax: 407-295-1202
Peter Curtis

Delta Vehicle Security

9862 Glenoaks Blvd.
Sun Valley CA 91352
800-356-9562
818-771-1127
Fax: 818-771-0785
Jack Naldjian, Mktg. Mgr.
Joe Naldjian, Tech. Dir.
Gary Romero, Sales Mgr.
Product Categories: A E

Deronde Products, Inc.

200 Cornwall Ave., P.O. Box 243
Buffalo NY 14215-0243
800-346-8926
716-895-8888
Fax: 716-895-9987
Alexander Catalano
Charles Long, Jr. Mgr. Of Oper.
Product Categories: B F

Detec Security Systems, Inc.

927 Calle Negocio, Ste. A
San Clemente CA 92673
800-967-2446
714-366-9391
Fax: 714-366-9436
Mike A. Sansky, Pres.
Product Categories: A E
See ad on page 70

Detex Corp.

302 Detex Dr.
New Braunfels TX 78130
800-729-3839
210-629-2900
Fax: 210-620-6711
John Blodgett, VP/GM
Gary Hackney, Product Mgr. Hrdwe. Div.
Trice Kastein, Inside Sales Mgr.
Product Categories: A E F
See ad on page 61

Detroit Mini-Safe Co.

11984 N. Telegraph Rd.
Caretton MI 48117
313-654-8080
Fax: 313-654-0045
Larry Arnold
See ad on page 103

Diebold, Inc.

P.O. Box 8230, Dept. 9-79
Canton OH 44711
216-489-4000
Fax: 216-588-3794

Digital Monitoring Products

2841 E. Industrial Dr.
Springfield MO 65802
417-831-9362
Rick Britton

DLA Security Systems, Inc.

629 Kimball Ave.
Westfield NJ 07090
908-233-7755
Walt Driscoll, Pres.
Product Categories: D

Dom Security Locks N.A.

100 Central Ave.
Brockville, Ont. Canada K6V 5W6
800-363-4803
613-498-5821
Fax: 613-498-5820
Jurgen Wolf, Gen. Mgr.
Olga Chalikias, Ops. Mgr.
Richard Malekus, Nat'l. Sales Mgr.
Product Categories: B F

Domino Engineering

P.O. Box 376
Taylorville IL 62568
800-736-6466
217-824-9441
Fax: 217-824-3349
E Mail: PETERSON@CNMNET.COM
Larry Peterson
Product Categories: E

Domus Industries, Inc.

8550 E. 33rd St.
Indianapolis IN 46226
317-898-8870
Fax: 317-898-1130
Rino di Jorio, Pres.
Chris Wilkes, VP Sales & Mktg.
Product Categories: B

Don-Jo Manufacturing

P.O. Box 929
Sterling MA 01564
800-628-8389
508-422-3377
Fax: 508-422-3467
Tim Roy, VP
Karen Martin, Oper. Mgr.
Peter Vaillant, Nat'l. Sales Mgr.
Product Categories: B G



Continued from page 28

Door & Jamb Sec. Canada Ltd.
79 Woodborough Rd., SW
Calgary, Alta Canada T2W 5C2
403-251-2694
Robert Madlener

Door Aid Corp.
7700 Sprinkle Rd.
Portage, MI 49002
800-493-8377
Fax: 616-324-5983
Cathy Ford
Product Categories: B

Door Controls Int'l.
2362 E. Bishop Circle E
Dexter MI 48130
800-742-3634
313-426-0400
Fax: 800-742-0410
John C. Maynard, Pres.
Joseph A. Ghergo, VP Sales & Mktg.
Barbara S. Maynard, VP Cust. Rel.
Product Categories: A B E F

Door Motion Technologies
6285 High Pointe Cr.
Kalamazoo MI 49002
616-327-7064
Fax: 616-327-6158
Richard Streid

Door Systems, Inc.
2935 Byberry Rd., P.O. Box 576
Hatboro PA 19040-0576
215-672-8087
Fax: 215-672-8298
David C. Deardorff

Doorguard Systems, Inc.
8970-C Route 108
Columbia MD 21045
800-442-6247
410-992-5600
Fax: 410-992-5694
E Mail: DOORGUARD@AOL.COM
C. T. Croson, President
Jim Lawrence, Marketing Manager
Heather Szymanski, Sales Manager
Product Categories: E F

DoorKing, Inc.
120 Glasgow Ave.
Inglewood CA 90301
310-645-0023
Fax: 310-645-7431
Dusty Beeding, Sales Dir.

DoorSpy/Rudolph-Desco Co., Inc.
580 Sylvan Ave.
Englewood Cliffs NJ 07632
201-568-4920
Fax: 201-568-0971
Michael H. Simond, VP
Product Categories: B

DORMA Door Controls Inc./The DORMA Group
DORMA Drive, Drawer AC
Reamstown PA 17567-0411
800-523-8483

717-336-3881
Fax: 800-274-9724
Paul Kosakowski, Vice Pres. Sales & Mktg.
Michael O'Connor, National Sales Manager
Product Categories: B
See ad on page 33

Dortronics Systems, Inc.
1668 Sag Harbor Turnpike
Sag Harbor NY 11963
800-906-0137
516-725-0505
Fax: 516-725-4234
Paul R. Scheerer, Pres.
John Fitzpatrick, VP Sales & Prod.
Mary Scheere, VP Eng.
Product Categories: F

Dragoon Corporation
1330 Flynn Rd.
Camarillo CA 93012
805-987-4911
Fax: 805-987-4358
John Phillips
See ad on page 140

Dremel
4915 21st St.
Racine WI 53406
414-554-1390
Fax: 414-554-7654
Mike Brainerd, Mktg. Serv. Mgr.
Stephen J. Beardslee, VP Sales
Bridget Crave, Mktg. Mgr. Rotary Tools
Product Categories: G

Dudley Lock Inc.
544 Frontiere
Hemmingford, Que. Canada
800-363-1499
514-247-2744
Fax: 888-247-LOCK
Louis LaPorte, Pres.
Laurent Denis, Sales Mgr.
Product Categories: F

Dynabrade, Inc.
8989 Sheridan Dr.
Clarence NY 14150-1490
800-828-7333
716-631-0100
Fax: 716-631-2073
Chip Case, Nat'l Sales Mgr.
Casey Maziarz, Cust. Svc. Mgr.
Product Categories: G

Dynalock Corporation
705 Emmett St.
Forestville CT 06011
860-582-4761
Fax: 860-585-0338
Ralph Sitnick, Pres.
Richard Gladych, GM
John Sanchirico, Cust. Svc. Mgr.
Product Categories: E F

Dynatech International Inc.
3594 West 1820 South
Salt Lake City UT 84104
Rob Sanchez

E.K. Ekcessories, Inc.
575 W. 3200 S.
Logan UT 84321
801-753-8448
Fax: 801-753-2411
Ed Kalbach, Pres.

Elbex America
300 Corporate Dr., Suite 5
Blauvelt NY 10903
800-343-5239
914-353-0600
Fax: 914-353-0657
John Pierce
Product Categories: E

Electro-Surgical Instrument Co.
37 Centennial St.
Rochester NY 14611
716-235-1430
Fax: 716-235-1438
Anthony J. McAndrews, Pres.
Eleanor A. Phelps, VP
Product Categories: G

Electronic Locking Specialties Inc.
2043 Wellwood Ave.
E. Farmingdale NY 11735-1283
800-526-9000
516-753-6100
Fax: 516-753-6104
John Fitzpatrick
Product Categories: E

Eli Pollachek Enterprises
1878 E. 12th St.
Brooklyn NY 11229
718-627-0093
Ed Pollachek

Elsafe
4303 Vineland Rd., #F-15
Orlando FL 32811
407-423-7233
Fax: 407-423-8820
Vic Sandre

Emergency Road Service, Inc.
275 E. Hillcrest, Ste. 203
Thousand Oaks CA 91360
805-379-3766
Fax: 805-495-8238

Empire Safes
433 Canal St.
New York NY 10013
800-543-5412
212-226-2255
Fax: 212-941-9073
Richard Krasilovsky
Product Categories: H

PRODUCT CATEGORY KEY

- A — Alarms
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- D — Locksmith Software
- E — Electronic Security Products
- F — Locking Products
- G — Locksmith Tools & Equipment
- H — Safes & Safe Products

Continued from page 30

Emtek Products, Inc.

15250 E. Stafford St.
City of Industry CA 91744
800-356-2741
818-961-0413
Fax: 800-577-5771
Tom Millar, Pres.
Rick Julian, VP Mktg.
Don Wilkenson, Cust. Svc. Mgr.
Product Categories: B F



Engravo-Craft

917 Reno Ridge Ln.
Diamond Bar CA 91765
909-860-3235
Bill Hanna

Envirotemp Corp./Frontier Safe Co.

3201 S. Clinton St.
Ft. Wayne IN 46806
800-861-6131
219-744-7233
Fax: 219-744-6678
Marcus Brewer, Pres.
Fred Caesar, Sales
Dan McLean, Prod. Mgr.
Product Categories: H

Escalera, Inc.

PO Box 1359
Yuba City CA 95992
800-622-1359
916-673-6318
Fax: 916-673-6376
E Mail: ESCALERA@ESCALERA.COM
Web: www.escalera.com
Product Categories: H

Esmet, Inc.

1406 Fifth St. SW
Canton OH 44702
800-321-0870
216-452-9132
Fax: 216-452-2557
Dot Pullin, Sales
Bill Frye, Sales
Product Categories: F

ESP Lock Products

375 Harvard St.
Leominster MA 01453
508-537-6121
Fax: 508-537-1699
Sue Miller, Sales Mgr.
Nunzio Nano, Mktg. Dir.
Product Categories: F G
See ad on page 77

Essex Electronics Inc.

1130 Mark Ave.
Carpinteria CA 93013
800-539-5377
805-684-7601
Fax: 805-684-0232
Michael Kaufman, Dir. Sales & Mktg.
Product Categories: E F

ETC'scessories, Inc.

940 Calle Amanecer, Bldg. D
San Clemente CA 92673
Frank Mattingly

Exit Security Inc.

1312-E Colony Court

Fort Worth TX 76117
800-446-6775
817-429-6666
Fax: 817-831-6063
Ralph Roden
Product Categories: F

Exxis Technologies

1220 Champion Circle
Carrollton TX 75006
214-280-9695
Fax: 214-280-9613
Chad Jendsen

Facilitrac®

64 E. Broadway, Ste. 230
Tempe AZ 85282
602-967-8617
Fax: 602-921-0892
Mike Marinello, Mktg. Dir.

Farfisa Intercoms

9600 NW 25th St.
Miami FL 33172
800-806-0227
305-593-0227
Fax: 305-593-9823
E Mail: FARFISA1@AOL.COM
Marcelo Paez, General Mgr.
Product Categories: E

Federal Lock Company

14247 E. Don Julian Rd.
City of Industry CA 917446
800-682-9851
818-961-1887

MANUFACTURERS



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Fax: 818-961-9017
Blanca Benjamin, Ops. Mgr.
Fred Pan, Dir. Prod.
Bob McDonough, Nat'l Sales Dir.
Product Categories: F
See ad on page 79

FlatPAD, Inc.
P.O. box 30863
Albuquerque NM 87190
505-244-3191
Fax: 505-244-3192
Ed Gaffney

Folger Adam Company
16300 W. 103rd St.
Lemont IL 60439
708-739-3900
Kenneth R. Erickson, VP Arch. Sec. Prod.
Daniel R. Nicholson, Prod. Mgr., Arch. Sec. Prod.
Shar Tintinger, Marketing Coordinator
Product Categories: B C E F



Fort Knox Security Products
1051 No. Industrial Park Rd.
Orem UT 84057
800-821-5216
801-224-7233
Fax: 801-226-5493
T.J. James, Pres.
See ad on page 173

Fort Lock Corp.
3000 N. River Rd.

River Grove IL 60171
708-456-1100
Fax: 708-456-9476 or 456-1197
Lloyd Falk, Pres.
Larry Kern, Nat'l. Sales Mgr. Dist.
Tom Butler, Cust. Svc. Dist.
Product Categories: A B C E F G

Frame, Inc.
578 S. State College Blvd.
Fullerton CA 92831
800-372-6346
714-441-0544
Fax: 714-441-0543
Michael Murphy, Sales Specialist
Liz McClure, Sales Asst.
Product Categories: E

Framon Manufacturing Company Inc.
909 Washington Ave.
Alpena MI 49707
517-354-5623
Fax: 517-354-4238
Mike Agius, VP
Ann Agius, Sec. Treas.
Phil Agius, VP Sales
Product Categories: G
See ad on page 191



Frontier Safe Co.
3201 S. Clinton St.
Fort Wayne IN 46806
219-744-7233
Fax: 219-744-6678
Marcus Brewer, Pres.

G-U Hardware Inc.

11761 Rock Landing Dr. (M-6)
Newport News VA 23606
800-927-1097
757-873-1097
Fax: 757-873-1298
E Mail: G-U@G-U.COM
Web: www.g-u.com
Kevin McDaniel, Mng. Dir.
Barry Chenault, Cust. Svc. Rep.
Dan Alexander, Nat'l Sales Rep.
Product Categories: B

Gainsborough Hardware Ind. Inc.
1255 Oakbrook Dr., Ste. C
Norcross GA 30093
800-845-5662
404-448-9000
Fax: 404-448-7070
Steve Jackson, Pres.
Joe Welsh, Nat'l. Acct. Mgr.
Cherlyn Swansey, Sales Coord.
Product Categories: B

PRODUCT CATEGORY KEY

- A — Alarms
- B — Architectural Hardware
- C — Training Manuals & Materials
- D — Locksmith Software
- E — Electronic Security Products
- F — Locking Products
- G — Locksmith Tools & Equipment
- H — Safes & Safe Products



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MANUFACTURERS

Gardall Safe Corp.

219 Lamson St., PO Box 30
Syracuse NY 13206
800-722-7233
315-432-9115
Fax: 315-434-9422
E Mail: GARDALLSF@AOL.COM
Web: www.gardall.com
Edward W. Baroody, Pres.
Caroline Lombardi, Nat'l. Sales Mgr.
Andy Ash, Dir. Training & Mktg. Svc.
Product Categories: H



General Tool & Die Co., Inc.

1420 Ninth St.
Racine WI 53403
414-632-0286
Frank Holding, Prod. Mgr.

Global Door Controls

3428-D Vane Ct.
Charlotte NC 28206
800-256-7377
704-376-7655
Tony Vattah

Glynn Johnson

2720 Tobey Dr.
Indianapolis IN 46219
800-525-0336
317-894-9440
Fax: 800-525-0337
Robert M. Brokamp, Sales Mgr.
Donald K. Woody, GM
Product Categories: B

GNI

P.O. Box 1675
Santa Rosa CA 95402-1675
800-533-6423
707-528-8083
Fax: 707-528-8085
E Mail: GUARDNET@GUARDNET.COM
David A. Kesselman, Pres.
Product Categories: F

Granite Security Products, Inc.

5216 David Strickland Rd.
Ft. Worth TX 76119
817-561-9095
Fax: 817-478-3056
Kyle Walters
Becky Walters
Product Categories: H

GT-85 International, Inc.

P.O. Box 21185
St. Petersburg FL 33742
800-525-GT85
813-522-7785
Fax: 813-526-1234
Jon G. Miller, President
Product Categories: G

GTO, Inc.

3121 Hartsfield Rd.
Tallahassee FL 32303
800-543-GATE
904-575-0176
Fax: 904-575-8912
E Mail: GTO@SUPERNET.NET

34 • The National Locksmith

Web: www.gtoinc.com
Chuck Mitchell, Pres.
Wayne Payne, Sr. VP
Linda Williams, Sales Dir.
Product Categories: E F
See ad on page 45

Guard Security Hardware

808 Georgia Ave.
Brooklyn NY 11207
800-221-6895
718-272-1540
Fax: 718-272-8335
Robert Winterstein, VP
Mark Campbell, Sales Mgr.
Lou Ennis, Cust. Svc.
Product Categories: F

GunVault, Inc.

7735 E. Redfield Rd., Ste. 400
Scottsdale AZ 85260
602-951-6855
Fax: 602-951-6844
Thomas Loeff, President
Product Categories: H

GYRR, An Odetics Division

1515 South Manchester Avenue
Anaheim CA 92802-2907
800-854-6853
714-772-1000
Fax: 800-388-6363
E Mail: JMB@ODETICS.COM
Thomas S. Pappageorge, Dir. Sales & Mktg.
Dominic Isola, Senior Sales Mgr.
Johnnie Billmire, Office Mgr.
Product Categories: E

H-T Typo Inc.

67-09 61st Rd.
Middle Village NY 11379
718-894-3321
Fax: 718-894-2674
Norbert Langsam
Product Categories: E

H.B. Ives

62 Barnes Park North
Wallingford CT 06492
203-294-4837
Fax: 203-284-1460
Stacey Callahan, Contract Market Mgr.
Philip Avila, Nat'l. Sales Mgr. East
Timothy O'Kane, Nat'l. Sales Mgr. West
Product Categories: B F

Hager Hinge Co.

139 Victor St.
St. Louis MO 63104
800-325-9995
314-772-4400
Fax: 800-782-0149
Warren Hager, VP Roton Div.
Matt Bouchard, Roton Div.
Product Categories: B

Hammerlock Industries

10120 Bird Rd.
Miami FL 33165
800-755-8345
305-552-8345
Fax: 305-223-6097

Rob Hammer
Product Categories: F

Hampton Products International

7 Oldfield
Irvine CA 92618
800-562-5625
714-472-4256
Fax: 714-472-9657
E Mail: HAMPTON@ONLINE-1A.COM
Web: www.hamptonproducts.com
Kim Kelley, Pres.
Bob Wilkosz, VP Sales
John Neeley, Western Sales Mgr.
Product Categories: F

Hanchett Entry Systems, Inc/ H.E.S., Inc.

2040 W. Quail
Phoenix AZ 85027
800-626-7590
602-582-4626
Fax: 602-582-4641
Leland J. Hanchett Jr., Pres.
Michael A. Webb, VP Mktg.
David S. Smith, Nat'l. Sales Mgr.
Product Categories: E
See ad on page 52



Hardware Technologies Ltd.

1120 N. Main St, PO Box 158
Ft. Atkinson WI 53538-0158
414-563-2626
Fax: 414-563-4408
Sandrie Kurz, GM
Scott Troegner, Prod. Mgr.
Lynn McAllister, Cust. Svc.
Product Categories: B F

Harloc Inc.

501 Railroad St.
Taylorsville KY 40071
800-5 HARLOC
502-477-8822
Fax: 502-477-8831
Wayne A. Kolbus, Pres.
J. Alan West, VP Sales
Michael Sigmund, Dir. Mktg.
Product Categories: F

Harrison Electronic Systems

51 Gravel St., P.O. Box 1758
Wilkes-Barre PA 18705
800-422-5050
717-825-0540
Fax: 717-823-6343
Karen Keefer
Griff Keefer, Pres.
Bob Justice, International Sales Mgr.
Product Categories: A E F

Hayman Safe Co., Inc.

1295 N. S.R. 426
Oviedo FL 32765
800-444-5434
407-365-5434
Fax: 407-365-8958
Gary Hayman
W.F. Hayman, Pres.
Product Categories: H

Henry A. Evers Corp.

72 Oxford St.
Providence RI 02905
800-553-8377, 800-55-EVERS
401-781-4767
Fax: 401-781-9581
Rosemarie Naismith, Sales Mgr.
Anthony J. Dilorio, Pres.
Product Categories: G
See ad on page 43

Hercules Industries, Inc.

Box 197, 7194 St. Rt. 203
Prospect OH 43342
800-345-2590
614-494-2628
Fax: 614-494-2274
Ray W. Miller, Pres.
Ronald D. Rowland, VP
David P. Hook, Dir. Of Oper.
Product Categories: F

HEW Inc.

2851 Old Tree Dr.
Lancaster PA 17603
717-293-1313
Fax: 717-293-3270
Ernest W. Winter, VP Sale/Mktg.
J. Hugh Rose, Nat'l. Sales Mgr.
Product Categories: B

Hide-A-Safe

15339 Pipeline Ln.
Huntington Beach CA 92649
800-892-6275
714-892-1040

Fax: 714-572-9238
Bob Lichter, Pres.
Product Categories: H

High Tech Tools

1400 SW 1st St.
Miami FL 33135
800-323-8324
305-649-7014
Fax: 305-541-0074
Tony Vigil
Product Categories: G

Hill Security Products

711 E. Walton Ave.
Spokane WA 99207-3099
800-722-1142
509-487-1142
Fax: 509-487-3166
Toki Miller, Owner/Mgr.
Ruth E. Bower, Exec. Asst.
Ilean Nelson, Prod. Mgr.
Product Categories: G

Hirsch Electronics Corporation

2941 Alton Parkway
Irvine CA 92714
714-250-8888
Fax: 714-250-7372
E Mail:
1MIDLAND@HIRSCHELECTRONICS.COM
Web: www.hirschelectronics.com
L.W. Midland, Pres.
Rob Zirney, VP Mktg.
John Piccininni, Dir. Sales
Product Categories: A E

Holmlund Lock & Key

1612 Tompy St.
Miles City MT 59301
406-232-6764
Fax: 406-232-6061
Ken Holmlund

Honeywell Home Control

1985 Douglas Dr. N.
Golden Valley MN 55422
800-328-5111
612-951-3678
Fax: 612-951-3461
Tim Walker, Dir.
Scott Buckman, Mgr. Home Sec.
Product Categories: A E

Horizon Safe Manufacturing

7034 S. Elmer Ave.
Whittier CA 90602
800-320-3257
310-698-0789
Fax: 310-945-4846
Kim Glassco, Owner
Corey Edwards, Sales Mgr.
Kenny Lussier, Dir. Mktg.
Product Categories: H

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- G — Locksmith Tools & Equipment
- H — Safes & Safe Products



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Horton Automatics

4242 Baldwin
Corpus Christi TX 78405
800-531-3111
512-888-5591
Fax: 512-888-6510
Lew Hewitt, Pres.
Don Moerbe, VP Sales/Mktg.
Ron Reich, Controller
Product Categories: B E

HPC, Inc.

3999 N. 25th Ave.
Schiller Park IL 60176
800-323-3295
847-671-6280
Fax: 847-671-6343



E Mail: HPC@HPCWORLD.COM

Web: www.hpcworld.com
Jerry Hoffman, President
Alan Blitstein, VP-Sales
Francine Hoffman, VP-Mktg.
Product Categories: C D G H
See ads on pages 2, 13, 25

**Hurd Lock & Mfg.
Co. Inc/Div. Avis Intl**

603 Bohannon Ave.
Greeneville TN 37743
615-639-4101
Fax: 615-639-0266
Steve Bone, Pres.

Hydrosorbent Co.

25 School St.
Ashley Falls MA 01222
800-448-7903
413-229-2967
Fax: 413-229-8743
Brady Brown, Pres.
Dianna Wallace, Office Mgr.
Product Categories: H

Identocard Technologies Corp.

1824 Colonial Village Ln.
Lancaster PA 17605
717-299-3610
Fax: 717-299-4122
Brent W. Iles, VP/GM
Rob Munro, Nat'l. Sales Mgr.
Cindy Zearfoss, Mktg. Support
Product Categories: E

Ikegami Electronics USA Inc.

37 Brook Ave.
Maywood NJ 07607
201-368-9171
Fax: 201-368-1305
Aaron Chesler

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400 Jeffreys Rd.
Rocky Mount NC 27804
800-334-1381
919-446-3321
Fax: 919-446-4702
Aaron Fish, Chairman of the Board
Peter Blaikie, Pres.
Donald S. Wright, Exec. VP
Product Categories: A E F G H



Ilco Unican/Marlok Division

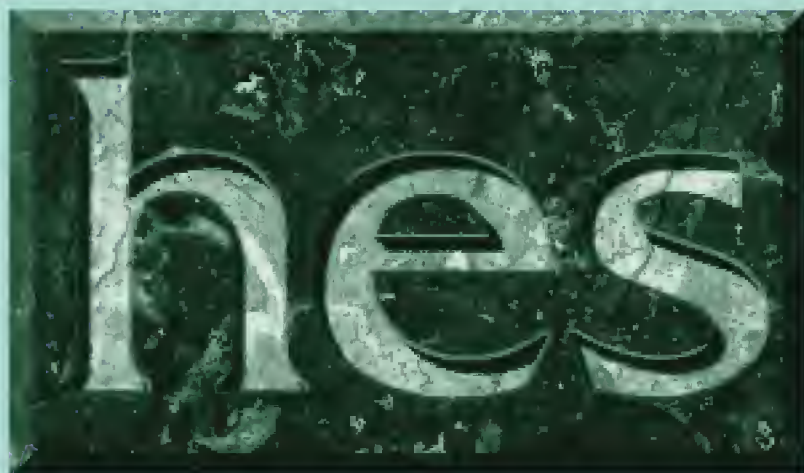
2941 Indiana Ave.
Winston-Salem NC 27105
800-849-8324
910-725-1331
Fax: 910-725-3269
Michael J. Mahon, Nat'l. Sales Mgr.
Jawa Thomas, Engineer
Sue Iskander, Exec. Sec.
Product Categories: A E F

**Illinois Lock
Co./Div. of The
Eastern Co**

301 W. Hintz Rd.
Wheeling IL 60090
800-733-3907
847-537-1800
Fax: 847-537-1881
E Mail: ILLOCK@AOL.COM
Web: www.illinoislock.com
Brian D. Reed, Man. Dir.
Paul Spletzer, GM
Timothy Laabs, Eng. R & D Mgr.
Product Categories: F

In-A-Floor Safe Co.

P.O. Box 1194
Cedar Glen CA 92321-1194
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Web: www.kapos.com
Robert Benavides, VP Sales & Mktg.
Catherine Woods, Sales Mgr.
Product Categories: E H

Industrial Precision Tool

73075 Deer Grass
Palm Desert CA 92260
619-776-1897
Fax: 619-776-1899
Bill Johnstone

Infographic Systems Corp.

4442 Corporate Center Dr.
Los Alamitos CA 90720
714-220-4980
Fax: 714-828-5763
Doug Graham, Exec. Director
John Finamore, V.P. Sales
Product Categories: E F

Innovative Moving Systems, Inc.

310 S. 10 St.
Oostburg WI 53070
800-619-0625
414-564-6272
Fax: 414-564-2322
Web: www.lectrotruck.com
Steve Harrison, Pres.
Bill Harrison, VP
Elmer Hazen, Sales Mgr.
Product Categories: H
See ad on page 95

Intelligent Controls Inc.

6825-216th St. SW
Lynnwood WA 98036
800-842-0221
206-771-8107
Fax: 206-775-1641
E Mail:
103363.2373@COMPUSERVE.COM
Jeffrey R. Kruse, Exec. VP
Rex Pardo, Nat'l. Sales Mgr.
Jeffrey Hovorka, Product Mgr.
Product Categories: E

Intellikey

551 S. Apollo Blvd., Suite 204
Melbourne FL 32901
407-724-0700
Fax: 407-724-0811
Tim Richards

Intelock Technologies

5627 Gibraltar Dr.
Pleasanton CA 94566-9018
800-562-5875
510-225-0300
Fax: 510-225-0600
Product Categories: E F
See ad on page 67

Interactive Technologies Inc.

2266 N. Second St.
N. St. Paul MN 55109

612-777-2690
612-779-4879
Dwayne Paulsen

International Electronics Inc.

427 Turnpike St.
Canton MA 02021
800-343-9502
617-821-5566
Fax: 617-821-4443
John Waldstein, Pres./CEO
H. Scott Kirkpatrick, Dir. Sales & Mktg.
Brad Sampson, Prod. Mgr.
Product Categories: E



International Locking Devices Ltd.

104-4 Branford Rd.
No. Branford CT 06471

800-863-9600
203-481-6738
Bill Lalani, Pres.
Ed Perkins, Sales
Product Categories: F

Intralock Tools Ltd.

2639-B Progressive Way
Abbotsford, BC
Canada V2T 6H8
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Fax: 604-852-8938
Gordon Parr, Pres.
Jim Brooks, VP
Product Categories: G
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Dwight Jennings, Mgr. Oper.
Product Categories: B

JADO Bathroom & Hardware Mfg. Corp.
4690 Calle Quetzal
Camarillo CA 93012
800-227-2734
805-482-2666
Fax: 805-484-4799
Udo Topp, Mktg. Mgr.
Product Categories: B

Jensen Tools, Inc.
7815 S. 46th St.
Phoenix AZ 85044
800-426-1194
602-968-6231
Fax: 800-366-9662
E Mail: JEN SEN W3@PRIMENET.COM
Gary Treiber, Mktg. Mgr.
Pete Sturman, GM
Product Categories: G

Jet Hardware Mfg. Corp.

800 Hinsdale St.
Brooklyn NY 11207
718-257-9600
Fax: 718-257-0973
Alfred Schonberger, Pres.
Fred Lang, VP
George Buchinger, Sec./Treas.
Product Categories: F



Jon's Lock & Key, Inc.
8928 S. 700 E
Sandy UT 84070
801-255-1003
John Vawdrey, Owner
David Vawdrey, VP
Greg Taylor
Product Categories: G

JS Products Inc.

4083 S. Industrial
Las Vegas NV 89103
800-255-7011
702-362-7011
Fax: 702-362-5084
Steve Brantley, Pres.
Juan Mora, VP Sales/Mktg.
Allen Sharpless, VP Sales/Mktg.
Product Categories: G

Kaba High Security Locks
P.O. Box 490, Old Turnpike Rd.
Southington CT 06489
203-621-3601
Fax: 203-621-9727
Tom DiVito, CEO
John Bergstrom, Sales & Mktg. Mgr.
Product Categories: E F

Kaddies Inc.
P.O. Box 342
Walnut Creek CA 94597

800-523-KADDIES
510-934-4488
Fax: 510-934-4492
Tom Shetterly, Nat'l Sales Mgr.
Product Categories: G

KAZ International
1555 Lancaster Dr. NE
Salem OR 97301
503-364-1066
Fax: 503-588-0480
Hamid Lankaranifard

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60 Starlifter Ave.
Dover DE 19901
302-678-7832
Fax: 302-678-7809
Penny Reuss, Nat'l. Sales Dir.
Product Categories: B F G H

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Garden Grove CA 92841-5108
714-636-5657
Fax: 714-636-5680
E Mail: KEEDEX@AOL.COM
Web: www.keedex.com
Cormac "Mac" Dorsey, GM
Julie McCluney, President
George Hill, Sec/Treas
Product Categories: B E G H
See ad on page 118

Keefe Mfg. Co.
23 Lexington Ave.
Trenton NJ 08618
609-882-2290
Fax: 609-882-1698
John Keefe
John R. Keefe
Product Categories: G

Kenstan Lock & Hardware Co.
101 Commercial St.
Plainview NY 11803
800-859-7874
516-576-9090
Fax: 516-576-0100
E Mail: KENSTAN@AOL.COM
Hans Bosch, Pres.
Bob Harrison, VP Operations
Alan Lurie, Mgr. Oper.
Product Categories: F

Kent-Moore
28635 Mound Rd.
Warren MI 48092
800-345-2233
810-574-2332
Fax: 800-578-7375
Tom Riordan, Pres.
Todd Downs, Prod. & Prom. Coord.
Bill Clogg, VP
Product Categories: G

Keri Systems, Inc.

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408-451-2520
Fax: 408-441-0309
E Mail: KERISYS@AOL.COM

Ted Geiszler, Pres.
Dennis Geiszler, VP Sales
Chuck Fontana, Sales
Product Categories: E

Kett Tool Co.
5055 Madison Rd.
Cincinnati OH 45227
513-271-0333
Fax: 513-271-5318
H. Rowe Hoffman, Chairman
See ad on page 119

Key Control Specialists
34631 Peaceful Valley Rd.
Palmdale CA 93551
805-538-1478
Fax: 310-640-8389
Melinda Gray
Product Categories: C D F

Key Sales & Supply Co., Inc.
9950 Freeland Ave.
Detroit MI 48227
800-445-5397
313-931-7720
Fax: 313-931-7758
Michael Wiener, Sales Mgr.
Sheldon Wiener, Pres.
Product Categories: F H
See ad on page 111

Key Sure
P.O. Box 439 Prince Station
New York NY 10012-0008
800-803-7308
212-219-0015
Fax: 212-219-0015
E Mail: KEYSURE@IX.NETCOM.COM
Len Sideri, CEO
Product Categories: F

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716-924-7830
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George Eckerdt, Pres.
Bruce Fredericks
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John J. Iacono, VP
Shirley Paugh, Mktg. Mgr.
Product Categories: E G

Keydex International Inc.
P.O. Box 1887
Oldsmar FL 34677-0034
813-785-3535
Fax: 813-785-7627
Howard A. Osofsky, Pres.
Barbara J. Osofsky, EVP
Product Categories: F

KeySoft Masterkey Software

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Salt Lake City UT 84104
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Fax: 801-972-1369
E Mail: KEYSOFT@BURGOYNE.COM
Web: Burgoyne.com/keysoft/
Rick Wilkinson, Pres.
Melanie Wilkinson, VP
Product Categories: D G

Keystone Novelty Co. Inc.

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Flushing NY 11367
718-544-1734
Fax: 718-544-1872
Hy Korn
Product Categories: G

Keystone Safe Distributors

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Edward C. Dornisch, Pres.

Killeen Security Products

33 Hermon St.
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800-577-5397
508-754-1714
Fax: 508-753-2183
Norman Doucet, President
Doug Maston, Vice President

Product Categories: F
See ad on page 115

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Wilder KY 41071-2998
800-354-9877
606-581-5444
Fax: 606-581-2322
Angela Zapp, Cust. Svc.
Karen Young, Cust. Svc. Rep.
Michael Peeler
Product Categories: G

KingAlarm

35 Green St.
Hackensack NJ 07601
800-526-0162
201-488-4990
Fax: 201-342-6194
Yvette Ferry, Nat'l. Sales Mgr.
Nick Searare, Sales Mgr.
Allen Saget, Senior VP
Product Categories: A C

Knaack Mfg. Co.

420 E. Terra Cotta Ave.
Crystal Lake IL 60014
800-456-7865
815-459-6020
Fax: 815-459-9097
Brad Fagala, Prom. Mgr.
Rick Bielski, Nat'l. Sales Mgr.
Pete Edwards, Fleet Sales Mgr.
Product Categories: G

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9155 Archibald Ave., Suite 202
Rancho Cucamonga CA 91730
800-872-2458
909-483-3333
Fax: 909-483-3336
Leland, Scheu, President
Bernadette Adams, Sales Mgr.
Product Categories: H
See ad on page 71

Knox Company

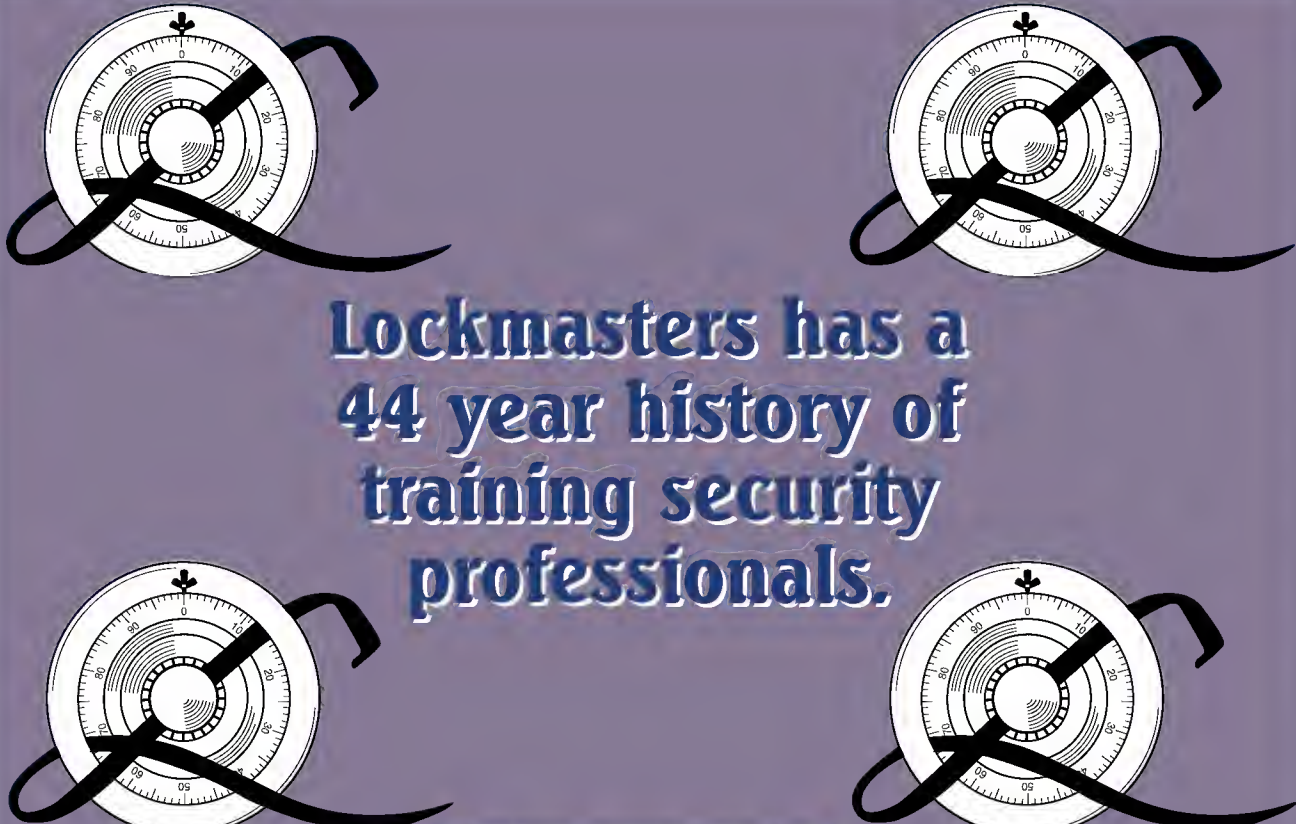
17672 Armstrong
Irvine CA 92614
714-252-8181
Fax: 714-252-0482
Troy Simmons
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520-453-8338
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Web: WWW.KUSTOMKEY.COM
Dave Vedder, Pres.
Michael Vedder, GM
Tony Profera, Dir. Mktg.
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Irvine CA 92714
714-474-8800
Fax: 714-474-8862
Dennis Heiner, Pres.
Tom Haapala, VP Mktg.
Mike Convey, VP Sales
Product Categories: F



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River Grove IL 60171
708-453-1788
Fax: 708-456-9476
Sidney Falk, CEO
Martin Alvarez, Asst. Mgr.
Barbara, Control

Product Categories: A E F

L&S Security Products
13418 Halldale Ave., P.O. Box 1337
Gardena CA 90249
310-532-4988
Fax: 310-532-4988
Ms. Angela Mandic, US Sales Mgr.
Product Categories: A B E F

L.J. Security Corp.
9358 Stephens St.
Pico Rivera CA 90660
800-242-1055
310-692-0636
Fax: 310-692-7252
Y.J. McCall, Pres.
L. McCall, VP Sales & Mktg.
Product Categories: F H

La Gard Inc.
3330 Kashiwa St.
Torrance CA 90505
310-325-5670
Fax: 310-325-5615
Larry Cutter, Pres.
Susan Gartner Papa, GM
Product Categories: E F

LAB Security
700 Emmett St.
Bristol CT 06010
800-243-8242
860-589-6037
Fax: 860-583-7838

Robert A. Labbe, Chmn. & Pres.
Gerald G. Roraback, Exec. VP
Crosby J. Kelly, VP Sales & Mktg.
Product Categories: F G
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Ladyfayre Holdings Ltd.
#527-7620 Elbow Drive SW
Calgary, AB
Canada T2V 1K2
800-579-0737 (Canada Only)
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Fax: 403-640-4215
M. Benson, Pres.
L.J. Benson, Sec. Treas.
Product Categories: F G

Lanson Industries
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Muskego WI 53150
414-679-0045
Fax: 414-679-2505
Jim Scott, Pres. CEO
Gerald R. Luetgen, VP Sales
J. McGraw, Corporate Sec.
Product Categories: B E

Latch-Gard Co., Inc.
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Fax: 219-862-2459
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David Geiger, VP
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West New York NJ 07093
800-433-3417
201-866-3656
Fax: 201-866-0735
Mark Abramowitz
Andrew Abramowitz, Sales Mgr.
Product Categories: E F G

LeFebure Corporation
308 29h St. NE
Cedar Rapids IA 52406
Joseph Patton, Pres.

LeRoy Edenburn Enterprises

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LeRoy Edenburn, RL, CPS
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Web: www.dashlite.com
Rob Woodson
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High Point NC 27365
800-LIBERTY
910-434-5051
Fax: 910-434-3364
Karon Walls, Acct. Rep.
Donnie Snow, Acct. Rep.
Product Categories: B F G

Liberty Safe & Security Products, Inc.
1060 Spring Creek Place
Springville UT 84663-3037
800-247-5625
801-489-8550
Fax: 801-489-6409
Jay Crosby, President
James Skousen, Marketing Director
Product Categories: H

Lifetime Products
3726 US Hwy. 34 Box 465
Kewanee IL 61443
800-369-5365
309-853-3387
Fax: 309-853-3389
Jim Themanson, Prod. Mgr.

Product Categories: H

Lindustries, Inc.
P.O. Box 66295
Auburndale MA 02166-0003
617-237-8177
Bill & Louise Lind
Product Categories: F G

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Carlsbad CA 92009
619-438-7000
George Kanelos

Lion Security Products
2611 Ulysses St. NE
Minneapolis MN 55418
800-477-7657
612-789-7657
Fax: 612-789-0706
Sal DiLeo, Pres.
Beth Kirby, Nat'l. Sales Mgr.
Dean Nelson, Nat'l. Mktg. Dir.
Product Categories: A E

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John Lisle
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Fax: 703-629-8333
Virginia Kubler

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Viroqua WI 54665-0071
608-637-8428
Fax: 608-637-8427
Thomas F. Rust, GM
Karen M. Brueggen, Office Mgr.
Product Categories: F

Lock Technology Corp.

685 Main St.
New Rochelle NY 10801
914-632-4372
Fax: 914-632-6407
Frank Nagel, Pres.
Product Categories: F G

Lock Technology, Inc.

552 S. Washington, Ste. 108
Naperville IL 60540
800-421-7241
630-369-6060
Fax: 630-983-5967
George C. Stockin Jr., Pres.
Product Categories: G

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193-01 Station Rd.
Flushing NY 11358
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Art Vorob

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Fax: 606-792-6526
Allan Halverson
Product Categories: C G

Locknetics Security Engineering

575 Birch St.
Forestville CT 06010
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Fax: 203-584-2136
James Scott, Pres.
George R. Nortonen, VP Mktg. & Sales
Product Categories: E



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Vanier, Ont.
Canada K1L 6E6
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Fax: 613-749-8538
Dan Boulterice

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Fax: 352-378-1104
John Blackburn

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Fax: 402-461-4359
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71165.3426@COMPUSERVE.COM
Adam L. Blum, President
Billy B. Edward, Jr., CML, Vice President
Dorothy G. Friend, CML, General Mgr.
Product Categories: D G

Lok-Itt Company

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216-349-0110
Fax: 216-349-2447
Lloyd Woods, Con. Oper. Mgr.
Hugh J. Webster, Pres.
Cham Kahari, Dir. Sales & Mktg.
Product Categories: F

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Miami Springs FL 33166
800-257-4196
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Jack Lucey, Pres.
Mary Lucey, VP
Arnold Meyer, Plant Mgr.
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Andy Meade, Pres.
AJ Meade, VP Sales & Mktg.
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Brent Howard, VP Sales & Mktg.

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Web: www.magecurity.com
Howard M. Allenbaugh, Pres.
James S. Gleason, VP Mktg.
Dennis Ballam, Nat'l. Sales Mgr.
Product Categories: B F



MACE Security International

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Bennington VT 05201
800-255-2634
802-447-1503
Fax: 800-545-6223
Jon Goodrich, Pres.
Ron Perrott, Nat'l. Sales Mgr.
Product Categories: A C E

Macro Media Systems, Inc.

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603-424-2674
Fax: 603-429-0783
Lloyd Tate
Tom Nutting
Product Categories: A E

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Fax: 203-872-4600
Roger Coulombe

Magnokrom, Inc.

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Scarborough, Ont.
Canada M1S 3B1
416-299-0000
Fax: 416-299-3728
Edward Milic, Pres.
B. Johnson, Purchasing
Product Categories: B F

Majestic Lock

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201-343-7728
Stephanie MacFarlane

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Peter Lindley, Dir. Sales
Product Categories: B F G
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Evan Marks, VP Production
Ed Poole, Nat'l. Sales Mgr.
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Fax: 215-755-7877
B. Scott Holloway, Pres.
Chas Tevis, Oper. Mgr.
Product Categories: E

Mas Hamilton Group, Inc.

805-D Newtown Circle
Lexington KY 40511
800-950-4744
606-253-4744
Fax: 606-253-4748
J.D. Hamilton, Pres.
Bill Nevitt
Michelle Vaughn
Web: www.mas.hamilton.com
Product Categories: E F
See ad on page 15

Master Lock Company

2600 North 32nd Street
Milwaukee WI 53201
414-444-2800
Fax: 414-449-3162
Jim Donegan, Executive VP,
Sales & Mktg
Steve Williams, VP, Marketing
Todd Neimuth, Prod. Mgr,
Door Hdwe. Div.
Product Categories: B F



Maxim Technologies, Inc.

P.O. Box 275
New Gardens NY 11415-0275
718-847-1352
Fax: 718-805-4438
J.K. Lapham
Timothy Ryan, VP
Joan Moriarty, Office Mgr.
Product Categories: B F

Maxis Security Locks

120-B-3773 Still Creek Ave.
Burnaby, BC Canada V5C4E2
604-434-5625
Fax: 604-343-5695
Harry Wong

Maxton Security Systems

3935 Oakfield Dr.
Sherman Oaks CA 91423
818-788-4466
Anthony B. Bennett, Pres.
Product Categories: F

MBI Business Software

5249 Galaxy Parkway
Sacramento CA 95823-2123
800-551-4624
916-444-2922
Fax: 916-393-0930
Danna A. Munley, Pres.
Done' J. Biasi, VP Devel.
Product Categories: D

McDowell-Craig

13146 Firestone Blvd.
Norwalk CA 90650
310-921-4441
Fax: 310-921-6084
Steven Craig

McGunn Safe Co.

4917 S. Central Ave.
Chicago IL 60638
800-621-2816
708-458-7233
Fax: 708-458-3323
Patricia S. Johnson-McGunn, Pres.
Ed McGunn, Chairman
April L. Locke, VP
Product Categories: E H

MDS (Medical Diagnostics Services Inc.)

511 N. Limona Rd.
Brandon FL 33510
800-435-9352
816-653-1180
Fax: 816-684-5953
Paul Butler, Pres.
Trudi R. Battle, VP
Product Categories: G

Medeco Security Locks, Inc.

P.O. Box 3075
Salem VA 24153
800-839-3157



540-380-5000
Fax: 540-380-5010
Web: www.medeco.com
Tim Layton
Joey Dalessio, VP Sales
Al Ritchey, VP Route Mgt.
Product Categories: C E F

Meilink Safe Co.

111 Security Parkway
New Albany IN 47150
800-634-5465
812-941-0024
Fax: 800-896-6606
Van Carlisle, Pres. & CEO
Judd Penske, Nat'l. Sales Mgr.
Dennis Lindsey, Sales Mgr.
Product Categories: H



Meister Atlanta Corp.

3673 Clairmont Rd.
Atlanta GA 30341
404-451-9700
Fax: 404-451-5305
Renate Detlefs
Product Categories: F

Merit Metal Products Corp.

242 Valley Rd.
Warrington PA 18976
215-343-2500
Fax: 215-343-4839
Daryl T. Schaefer, Sales Mgr.
Adam Stefanowicz, GM
Don Mully, Sales
Product Categories: B

Milwaukee Electric Tool Corp.

13135 West Lisbon Rd.
Brookfield WI 53005
800-414-6527
414-781-3600
Fax: 414-781-3611
Debra Sajkowski, Adv. Mgr.
Product Categories: G

Miwa Lock, Canada

Box 3708 Station 'D'
Edmonton, AB
Canada T5L 4J7
403-453-5226
Fax: 403-452-7551
Gary J. Mozak, Sales Mgr.
Product Categories: B F

Miwa Lock, USA

6216 S. Sandhill Rd.
Las Vegas NV 89120
800-397-4631
702-454-9888
Fax: 702-452-9330
Will Schaff, Pres.

PRODUCT CATEGORY KEY

- A — Alarms
- B — Architectural Hardware
- C — Training Manuals & Materials
- D — Locksmith Software
- E — Electronic Security Products
- F — Locking Products
- G — Locksmith Tools & Equipment
- H — Safes & Safe Products



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Pete Wilson, Sales Mgr.
Robert Schaff, Oper. Mgr.
Product Categories: B F

Mnemonics, Inc.

102 Gaither Dr.
Mt. Laurel NJ 08054
609-234-0970
Fax: 609-234-6793
Jim Nichols
Product Categories: E

Monarch Tool and Mfg. Co., Inc.

105 East Fourth St.
Covington KY 41011
800-462-9460
606-261-4421
Fax: 606-261-7403
Stephanie Hall, Pres.
Pete Bigner, VP
Norman Martin, Corp. Admin.
Product Categories: F

Morse Watchman Inc.

2 Morse Rd.
Oxford CT 06478
800-423-8256
203-264-4949
Fax: 203-264-8367
Manuel Pires, Pres.
Fernando Pires, VP
Product Categories: E
See ad on page 121

Mosler

1561 Grand Blvd.
Hamilton OH 45012
800-MOSLER-1
513-870-1900
Fax: 513-870-1175
Ruth Jacobs, Mgr. Mktg. Comm.
Product Categories: A E F H

Mr. Wrought Iron Canada Ltd.

1100-11 St. SE
Calgary, AB
Canada T2G 4T3
403-234-9690
Michael Morozoff, Pres.

MRL, Inc.

7640 Fullerton Rd.
Springfield VA 22153
800-989-9891
703-569-0195
Fax: 703-569-0196
Carleton Moorefield Jr., Pres.
Product Categories: E F

Mul-T-Lock USA Inc.

300-1 Route 17 South, Suite A
Lodi NJ 07644
800-562-3511
201-778-3222
Fax: 201-778-4007
Joe Levy, President
Michael Pennachio, Sales & Marketing
Product Categories: C D F G H
See ad on page 4

Multi Lock Inc.

P.O. Box 70277
Ft. Lauderdale FL 33307-0277

46 • The National Locksmith

305-563-2148
Fax: 305-563-5644
M.E. De Palma, VP
Clarence Fulton, Plt. Mgr.
Product Categories: F

Multi-Lock Corporation

1500 West Seltice Way
Post Falls ID 83854
800-354-3284 x6543
208-777-6543
Fax: 208-777-6402
Shon L. Davis, Cust. Svc. Rep.
Brian Kleinjans, Dir. Mktg. Sales Oper.
Product Categories: F
See ad on page 169

Mutual Safe Co.

733 NW Bypass
Springfield MO 65802
800-443-0731
417-869-2242
Fax: 417-869-2625
Arun Green, Pres.
Rowan Green, Dir.
Maureen Long, Mgr.
Product Categories: H

Mutual Screw & Supply

68 W. Passaic St.
Rochelle Park NJ 07662
800-222-0324
201-845-5700
Fax: 201-845-5781
Mark Warner
Product Categories: B F G

Mytek America

8334 Foothill Blvd.
Sunland CA 91040
800-228-0896
818-352-4994
Fax: 818-352-9794
E Mail: MYTEK@X.NETCOM.COM
Sam Sweeney
Tim Choi
Product Categories: A E

Nanotechnology, Inc.

22997 Standing Oak Ct.
Cupertino CA 95014-2660
408-973-8280
Fax: 408-973-8280
John Chu, Pres.
Ann Woo, Mktg. Mgr.
Product Categories: E

National Cabinet Lock

200 Old Mill Rd., P.O. Box 200
Mauldin SC 29662
803-297-6655
Fax: 803-297-9987
Dave Bowers, Pres.
Scott James, VP Sales & Mktg.
Larry Roddy, Nat'l. Sales Mgr.
Product Categories: F

National Door Controls

P.O. Box 2502
Durham NC 27715

800-231-0402
Fax: 919-220-6084
Robert Hales

National Electronics

3030 River Rd.
River Grove IL 60171
800-722-2288
708-452-3400
Fax: 708-452-3450
E Mail: CCTV@RELL.COM
Web: www.cctvnet.com
Steve Nesbitt, Dir. Nat'l. Acct.
Christine Vaz, Dir. Mktg.
Flint Cooper, Exec. VP & GM
Product Categories: E

National Guard Products, Inc.

540 North Parkway
Memphis TN 38105
800-647-7874
Fax: 800-255-7874
Neal Frazier
Nancie Carter
Helen Rose
Product Categories: B

National Mfg. Co.

1 First Ave.
Sterling IL 61081
815-625-1320
Fax: 815-625-1333
Greg Yemm

National Safe Company, Inc. (NSCI)

7 Lipson Ct. #100
E. Northport NY 11731-3447
516-368-2000
Fax: 516-368-2008
Ralph P. Nussbaum, Pres.

National Security Safe Co.

620 South 380 East
American Fork UT 84003
800-544-3829
801-756-7706
Fax: 801-756-8043
Glen Nilson, Pres.
Dave Farmer, VP
Steve Frandsen, Asst. VP
Product Categories: H

Nel-Tech

2515 E. Michigan Blvd.
Michigan City IN 46360
800-874-2050
219-874-7500
Fax: 219-874-9990
James Alinsky, GM
Product Categories: E

New England Lock & Hardware Co.

46 Chestnut St.
S. Norwalk CT 06854
203-866-9283
Fax: 203-838-4837
James W. Egan, President
Product Categories: F

New Standard Mfg. Co.

2408 Western Ave.
Las Vegas NV 89102
702-385-1132

Fax: 702-385-2615
Randy L. Thwing, Pres.
Kathalynn F. Thwing, Sec., Treas.
Product Categories: F

Next Generation Tool Co.

2447 N. Wickham Rd., Suite 138
Melbourne FL 32935
800-874-LOCK (5625)
407-757-0650
Fax: 407-757-0950
E Mail: NEXTGEN@IU.NET
Web: www.iu.net/nextgen
Darrell Bolton
Joanie Bolton
Product Categories: G

NKL Industries, Ltd., NKL Safe Co.

1111 Cavalier Blvd.
Chesapeake VA 23323
800-528-9900
804-485-0200
Fax: 804-485-0271
Mike Smith, Pres.
Pam Cummings, Tech. Supp.
Ray Lorenzo, CEO
Product Categories: E H

Norden Lock Co., Inc.

36J Carlough Rd.
Bohemia NY 11716
800-233-5625
516-563-0900
Fax: 516-563-1742
H. Peter Norden, Jr, Pres.
Product Categories: B F

Northeast Lock Corp.

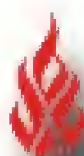
48 Oak St.
Clifton NJ 07014
800-524-2575
201-777-7509
Fax: 800-524-2576
George Polke, Pres.
Kim Palmer, Sales
Kevin McCallen, Sales
Product Categories: F
See ad on page 141

Northern Computers, Inc.

5007 S. Howell Ave.
Milwaukee WI 53207
800-323-4576
414-769-5980
Fax: 414-769-5989
Joel Konicek, Pres.
Dave James, VP
Jim Vinson, Dir. Sales & Mktg.
Product Categories: E

Norton®, Div. Yale Security Inc.

P.O. Box 25288
Charlotte NC 28229-8010
800-438-1951
704-283-2101
Fax: 800-338-0965
Product Categories: B



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NT Dor-O-Matic Inc.

4640 N. O keto
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708-867-8500
Fax: 708-867-5227
F.J. Chubbuck, Nat'l Sales Mgr.
Mark Dugo, Nat'l. Acct. Mgr.
Product Categories: A B E

NT Falcon Lock

2650 Orbiter St.
Brea CA 92621-6265
800-266-4456
714-572-6008
Fax: 800-777-8229
E.F. Johnson, Pres.
Don Johnson, Nat'l. Sales Mgr.
Dave Carter, East. Reg. Mgr.

NT Monarch Hardware & Mfg. Co.

805 N. Buckman St.,
P.O. Box 548
Shepherdsville KY 40165
800-826-5792
502-543-2281
Fax: 502-543-3089
E Mail: NTMONARCH@AOL.COM
Web: WWW.NEW MANTONKS.COM
W.G. Porter, Pres.
Robert C. Johnson AHC, GM
Robert McGehee, Cust. Svc. Mgr.
Product Categories: B E



NT Quality Hardware Mfg.

2650 Orbiter ST.
Brea CA 92621-6265
800-345-8819
714-572-1011
Fax: 800-345-8820
Ed Johnson, Pres.
Don Johnson, Nat'l. Sales Mgr.
Dave Carter, East. Reg. Mgr.
Product Categories: B

Nu-Parts Automotive

2011 E. 5th St., Unit 4
Tempe AZ 85281
602-829-1885
Fax: 602-829-1895
Peter Lau

Numberall Stamp & Tool Co., Inc.

P.O. Box 187 High St.
Sangerville ME 04479
207-876-3541
Fax: 207-876-3566
E Mail: OFFICE@NUMBERALL.WIN.NET
Rick Pellerin, Sales Mgr.
Product Categories: G
See ad on page 115

O-Mega

3544 Overland Ave.
Los Angeles CA 90034
800-553-0222
310-837-0963
Fax: 310-837-0942
Zane Rothschild, CEO
Product Categories: A E

OEM Mfg. Inc.

194 Daniel St.
Hackensack NJ 07601
800-243-8636
201-489-2184
Fax: 201-343-7315
Wes Zion, Pres.
Stephanie McFarlane, Off. Mgr.
Jeff Zion, VP
Product Categories: F G

Olympus America Inc.-IFD

Two Corporate Center Drive
Melville NY 11747-3157
800-446-5620
516-844-5000
Fax: 516-844-5620
Peter Lorenz, Director of Sales & Mktg
James Costello, Marketing Manager
Steve Sarich, National Sales Manager
Product Categories: G

Olympus Lock

2720 NE 115th St.
Seattle WA 98125
800-525-0954
206-362-3290
Fax: 206-362-3569
Frank J. Martin, Pres.
Donna Hickish, Nat'l. Acct. Mgr.
Product Categories: F

Omnia Industries, Inc.

P.O. Box 330
Cedar Grove NJ 07009-0330
201-239-7272
Fax: 201-239-5960
Alberto R. Comini, Pres.
Denyse Comini Becker, Exec. VP
John L. Barwick, National Sales Mgr.
Product Categories: B F

Optex Inc. (HBA Division)

20501 Earl St., Suite 3
Torrance CA 90503
800-966-7839
310-214-2389
Fax: 310-214-0131
Dennis Olson, Pres.
Rob Blair, Dir. HBA Div.
Ned Morioka, Nat'l. Sales Mgr.
Product Categories: E

OSI Security Devices

657 North Pastoria Ave.
Sunnyvale CA 94086
408-720-0909
Fax: 408-720-9034
Ron Perkins, Nat'l. Sales Mgr.
Alan Weiland, VP
Product Categories: E
See ad on page 63

P.E. Fraser Inc.

830 Godin
Vanier, Quebec Canada G1M2X9
418-681-3214
Fax: 418-681-3352
E Mail: FRASER@MEDIOM.QC.CA
Web: www.mediom.qc.ca/~fraser
Michael Dravigne
Product Categories: F H

Pacel Corp.

9248 Center St.
Manassas VA 20110
703-257-4759
Fax: 703-361-6706
E Mail: PACEL@EROLS.COM
Dave Calkins
Product Categories: D

Pach & Company

941 Calle Negocio
San Clemente CA 92672
714-498-2951
Fax: 714-498-6879
John Camp, Nat'l. Sales Mgr.
Product Categories: E
See ad on page 99

Pacific Scientific Motor Products Div.

4301 Kishwaukee St.
Rockford IL 61109
815-226-3100
Fax: 815-226-3148
Ronald Nelson, Pres.

Pado Security Inc.

7010 Washington Ave.
New Orleans LA 70125
800-523-9877
504-482-5318
Fax: 504-486-6509
William Winterfeld, Pres.
James B. George, Oper. Mgr.
Product Categories: F G

Paktek, Inc.

7307 82nd St. Ct. SW
Tacoma WA 98498
800-258-8458
206-584-4914
Fax: 206-589-1091
E Mail: ALANATPROSTAR.COM
Mark Blanchard, Pres.
Alan Billingsley, CEO
Steve Tucker, Sales
Product Categories: G

Palmer Security Products, Inc.

2930 N. Campbell Ave.
Chicago IL 60618
800-788-7725
773-267-3475
Fax: 773-267-8080
Chuck Wisler
Robert Wagner, Mgr. Cust. Svc.
Product Categories: H
See ad on page 67

Panef Corp.

5700 W. Douglas Ave.
Milwaukee WI 53218
800-448-1247
414-464-7200
Fax: 414-462-0980
Linda J. Hartley
George Walker, Chairman
Product Categories: G

Papaiz

10715 W. Sam Houston Pky N., #208
Houston TX 77043
713-467-7196

Fax: 713-467-7198
Marcel DeSouza

Parallax Software Inc.
9740 Acadie Blvd., Suite 201
Montreal, Que. Canada H4N1L3
514-332-0332
Fax: 514-332-9362
E Mail: PARALLAX@ACCENT.NET
Andy Srougi
Product Categories: D

Patio Intel-X Inc.
130 St-Jean
Drummondville, Que. Canada J2B5K8
819-477-9047
Fax: 819-411-0000
Peter Dezil

PCSC
18528 Dominguez Hills Drive
Rancho Dominguez CA 90220-6415
310-638-0400
Fax: 310-638-6204
Web: IPCSC.COM
Bob McKee

PDQ Industries
2754 Creek Hill Rd.
Leola PA 17540
800-441-9692
717-656-4281
Fax: 717-656-6892
E Mail: PDQ@PPTNET.COM
Web: www.pptnet.com/pdq

Bill Tell, Pres.
Product Categories: B F

PEMCO Mfg. Co.
4226 Transport St.
Ventura CA 93003
800-283-9988
805-642-2600
Fax: 805-642-4109
E Mail: SALES@PEMCO.COM
Web: www.pemco.com
Charlie Kops, VP Sales
Mike Eckles,
Mark Page, Commercial Prod. Mgr.
Product Categories: B F

**Pentax Corporation/
Cosmicar Lens Division**
35 Inverness Drive East
Englewood CO 80112
303-799-8000
Fax: 303-643-0226
Warren Wright, National Sales & Mktg.
Mgr.
Kenny O Kochl, Sales Administrator
Product Categories: E

Period Brass
117 Foote Ave.
Jamestown NY 14702-0520
800-332-6677
Fax: 800-215-8837
Roby T. Briggs, VP Sales & Mktg.
Product Categories: B

Perma Vault Safe Co.
P.O. Box 473
Huntingdon Valley PA 19006
215-938-4300
Fax: 215-938-4310
Marvin Sobel, President
Irv Plaksin, VP
Product Categories: H
See ad on page 65

Perry Blackburne, Inc.
354 Pine St.
Pawtucket RI 02860
800-556-7474
401-725-1400
Fax: 401-725-7611
Mark Rosenberg, VP Sales & Mktg.
Perry Mermelstein, Pres.
Edward Paul, Exec. VP
Product Categories: F

Personal Safety Corp.
1905 N. Center Point Rd./
P.O. Box 128
Hiawatha IA 52233
319-378-8787

PRODUCT CATEGORY KEY

- A — Alarms
- B — Architectural Hardware
- C — Training Manuals & Materials
- D — Locksmith Software
- E — Electronic Security Products
- F — Locking Products
- G — Locksmith Tools & Equipment
- H — Safes & Safe Products

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Fax: 319-378-1311
Thomas R. Leidigh, Pres.

Phoenix Industries, Inc.

32 Hwy. East
Linwood KS 66052
800-238-3203
913-723-3203
Fax: 913-723-3507
Jeff Coatney
Sharon A. Coatney, Sec. Treas.
Product Categories: A B E F
See ad on page 101

Positive Lock, Inc.

402 E. 39th St.
Russellville AR 72801
800-342-7670
501-967-6232
Fax: 800-531-5293
Phillip J. Murders, Pres.
Product Categories: A B F

Power Access Corporation

106 Powder Mill Rd.
Collinsville CT 06022
800-344-0088
203-693-0751
Fax: 203-693-0641
E Mail: POWACCESSEAO.L.COM
Nils Sellman, Pres.
Robert A. Swenson, Nat'l. Sales Mgr.
Product Categories: E F

PowerStar Products, Inc.

1050 East Duane Ave., Suite D
Sunnyvale CA 94086
408-774-6800
Fax: 408-774-6818
D. Scott McFadin, President
Francis Phillips, Sales Manager
Product Categories: G

PPM 2000, Inc.

10813 182nd St.
Edmonton, AB Canada T5S1J5
888-776-9776
403-448-0616
Fax: 403-448-0618
E Mail: INFO@PPM2000.COM
Web: www.ppm2000.com
Elaine O'Sullivan, VP Mktg.
Rick Rohatinsky, Sales Manager
Product Categories: D
See ad on page 55

Precision Hardware

38100 Jaykay Dr.
Romulus MI 48174
313-326-7500
Fax: 313-326-7540
Scott McIntire
Product Categories: B E F

Preso-Matic Keyless Locks

237 Coastline Rd.
Sanford FL 32771-6659
407-324-9933
Fax: 407-328-9977
Bob Campbell, VP Sales

Grant Campbell, VP
Doug Van Dee, Prod. Mgr.
Product Categories: F

Prestolock by CCL Security Products

199 Whiting St.
New Britain CT 06051-4360
800-216-0082
203-229-6199
Fax: 203-223-7601
Tom Melkus, Mng. Dir.
Jim Stafstrom, Sales Mgr. Hardware
David Barzottini, Sales Mgr. Luggage
Product Categories: F

Price Advantage Mfg.

2025 Ave E
Ft. Worth TX 76104
800-631-2552
817-536-7000
Fax: 817-536-7081
E Mail: PAMII@FLASH.NET
Sharon Melton
Product Categories: B G H

Pride Barco Lock Company

116 North Nopal St., Ste. 4
Santa Barbara CA 93103-3334
800-578-1816
805-965-8819
Fax: 805-965-2535
Armand J. Renga, Pres.
Kym Renga, Sales
Product Categories: B F H

Prime Line Products Co.

5405 N. Industrial Pkwy.
San Bernardino CA 92407
800-255-3505
909-887-8118
Fax: 909-880-8968
Terry Kokot, VP Sales
Dick Ugland, VP Mktg.
Rick Gold, Customer Svc.
Product Categories: F

Pro-Lok

655 N. Hariton St.
Orange CA 92868-1311
714-633-0681
Fax: 714-633-0470
Adam Weinraub, Pres.
Tom Gillespie, Mktg. Mgr.
Bob Swoope, VP
Product Categories: C G H



Protection Technologies Inc.

185 N. Edison Way, #1
Reno NV 89502
702-856-7333
Fax: 702-856-7658
Larry Thomas

Qualtec Data Products, Inc.

47767 Warm Springs Blvd.
Fremont CA 94539
800-628-4413 Outside CA
510-490-8911
Fax: 510-490-8471
Gary Torres, VP Sales
Product Categories: F

Quark Research Group

537 3rd Ave.
New York NY 10016
212-889-1808
Fax: 212-447-5510
Gregg Graison

R&D Tool Co., Inc.

7705 R.C. Gorman Ave. NE
Albuquerque NM 87122-2774
505-828-2664
Fax: 505-857-0642
Douglas Joosten, RL Pres.
Ruth A. Joosten, VP
Product Categories: G

R.J. Stuckel Co., Inc.

1385 Howard St.
Elk Grove IL 60007
800-789-7220
708-593-7220
Fax: 708-593-6027
Robert W. Stuckel, Pres.
Product Categories: G

R.R. Brink Locking Systems Inc.

500 Earl Rd.
Shorewood IL 60436
815-744-7000
Fax: 815-744-7020
Robert R. Brink
Charles R. Brink, Sales, Eng. Mktg. Mgr.
Stephen J. Fox, Cust. Svc. Mgr.
Product Categories: B E

Radionics

1800 Abbott St.
Salinas CA 93901
800-538-5807
408-757-8877
Fax: 408-757-2438
Stephen Rogers, Prd. Mktg. Mgr. Acc. Ctrl.
Roger Leadabrand, Nat'l. Sales Dir.
Product Categories: A E

RB Enterprises

42654 Deep Forest Dr.
Coarsegold CA 93614
800-452-5276
209-642-2710
Fax: 209-642-2699
Robert Barr, Owner
Product Categories: A

Reading Body Works

P.O. Box 650
Shillington PA 19607
800-458-2226
610-775-3301
Fax: 610-775-3261
Jack O'Donnell, VP Sales
Product Categories: G

Really Easy Software

1379 Park Western Dr., Suite 264
San Pedro CA 90732
800-210-6098
E Mail: rezsw@aol.com
Dana White
David McGary
Product Categories: D

Continued from page 50

Reilor Inc.
417 Caredean Dr.
Horsham PA 19044
800-521-5294
215-956-0550
Fax: 215-956-0553
Richard Charney, GM/VP
T. Scott Asay, Sales Mgr.
Product Categories: B

Reliable Lock
10 Bent Birch Place
Parsippany NJ 07054
201-674-7667
Joe Panncci

Res Automatica
954 Montee
Deliesse, Que. Canada H4T1W7

514-956-1035
Jennifer Toole

Reth USA, Inc.
20199 Valley Blvd., Suite B
Walnut CA 91789
909-468-5666
Fax: 909-468-5670
Henry Chu

Richardson Electronics, Ltd.
13105 NW Freeway #1090
Houston TX 77040
800-722-CCTV
E Mail: CCTV@RELL.COM
Web: www.cctvnet.com
Christine Vaz
Flint Cooper

**Rixson-Firemark,
Sub. of Yale Sec. Inc.**
9100 W. Belmont Ave.
Franklin Park IL 60131
708-671-5670
Robert C. Johnson, Gen Sales Mgr.

Rodann Electronics Mfg. Co.
3100 Airway Ave., Suite #128
Costa Mesa CA 92626
714-662-3232
Fax: 714-662-3171
Alex Skarbek, Pres.

Rofu International Corp.
2004B 48th Ave. Ct. E
Tacoma WA 98424
800-255-ROFU
206-922-1828
Fax: 206-922-1728
Len Guyt, Pres.
Jon Snyder, Mktg. Mgr.
Julie Collins, Office Mgr.
Product Categories: B E
See ad on page 197



Rolland Safe Co.
3130 Towerwood Dr.
Dallas TX 75234
214-243-3711
Fax: 214-241-7669
Richard Rolland

Rothley Brass
P.O. Box 429, 501 Railroad St.
Taylorsville KY 40071
Tom Jennings, Pres.

Roto Zip Tool Corp.
1861 Ludden Dr.
Cross Plains WI 53528
800-521-1817
608-798-3737
Fax: 608-798-3739
Michael Clancy
Product Categories: G

RQ Associates
8093 Berkshire
Grosse Ile MI 48138
313-671-2359
Richard Quinn

Rutherford Controls, Inc.
2697 International Pkwy., Bldg. #3-122
Virginia Beach VA 23452
800-899-5625
804-427-1230
Fax: 804-427-9549
John S. Rutherford, Pres.
Tracey L. Rutherford, VP Operations
David G. Halls, VP Sales
Product Categories: E F

Rytan, Inc.
2908 Oregon Ct. I-5
Torrance CA 90503
800-447-9826
310-328-6553
Fax: 310-212-6002
Mike Sopko, Pres.
Marilyn Detloff, Cust. Svc.

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Sam Sopko, Tech. Supp.
Product Categories: G

S. Parker Hardware Mfg. Corp.

Parker Dr., P.O. Box 9882
Englewood NJ 07631
800-S-PARKER
201-569-1600
Fax: 201-569-1082
E Mail: S.PARKER@CRUSO.E.NET
Chas. Silberman, Pres.
Bob Schaeffer, Senior VP
Toby Bernstein, Exec. VP
Product Categories: B F

Saf T Lok

18245 SE Federal Hwy.
Tequesta FL 33469
800-723-8565
407-743-5625
Fax: 407-745-6601
Web: www.saf-t-lok.com
Scott Sprunger
Kevin Maranville
Product Categories: F
See ad on page 7

Safe Corporation International

P. O. Box 1451
Englewood CO 80150-1451
303-781-1413
Brian Hambleton, Pres.

Safe-Gard Security Prod. Ltd.

#527-7620 Elbow Dr.
Calgary, AB Canada T2V 1K2
800-579-0737 (Canada Only)
403-258-2588
Fax: 403-640-4215
Maurice Benson
Product Categories: F G

Safe-O-Mat Coin Locks

4408 Dunham Dr.
Edina MN 55435
612-927-6103
Fax: 800-733-7139
George Lundegard, Sales Mgr.
Product Categories: F

Safety One Inc.

23200 Chagrin Blvd., Ste. 600
Beachwood OH 44122
800-567-9765
J. Rozgonyi, VP
D. Nisman, Pres.
Product Categories: A C E

Safety Technology International, Inc.

2306 Airport Rd.
Waterford MI 48327
800-888-4784
810-673-9898
Fax: 810-673-1246
Jack Taylor, Pres.
Lori Lynn Taylor, VP Sales & Mktg.
Product Categories: A E
See ad on page 138

Salsbury Industries

1010 E. 62nd St.
Los Angeles CA 90001-1598

800-323-3003
213-232-6181
Fax: 213-232-7021
Dennis Fraher
Brian Fraher, Dir. Mktg.
Product Categories: F
See ad on page 145

Sandhill Company

P.O. Box 336
Roswell NM 88202
505-625-9688
Stan Goluska

Sandstrom Products Co.

224 Main St.
Port Byron IL 61275

800-747-1084
309-523-2121
Fax: 309-523-3912
Rick J. Hartsock, Pres.
Brian Suhl, Sales
Nigel Robins, Sales Mgr.
Product Categories: F
See ad on page 181

Sargent & Greenleaf, Inc.

One Security Dr.
Nicholasville KY 40356
606-885-9411
Fax: 606-885-3063
Jerry Morgan, Pres.
Grant Hart, Nat'l. Sales Mgr.
Gary Kepler, Mktg. Mgr.
Product Categories: E F



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MANUFACTURERS

Sargent Manufacturing Co.

55 Long Wharf Dr.
New Haven CT 06511
800-727-5477
203-562-2151
Fax: 203-776-5992
Clas Thelin, President/CEO
Jeffrey Haversat, Dir. Cust. Relations
Product Categories: B E F



Schlage Lock Co.

2401 Bayshore Blvd.
San Francisco CA 94134
415-467-1100
Fax: 415-330-5626



Schwab Corp.

3000 Main St.
Lafayette IN 47903-5085
800-428-7678
317-447-9470
Fax: 317-447-8278
E Mail: SCHWAB@HOLLI.COM
Jeff McQueen, VP Sales & Mktg.
Bill Woodward, Tech. Svc.
Penny Golden, Cust. Svc. Sup.
Product Categories: H

Se-Kure Controls, Inc.

3714 Runge Rd.
Franklin Park IL 60131
800-322-2435
847-288-1111
Fax: 847-288-9999
Roger Leyden, Pres.
Peter Passuntino, VP Oper.
John Mangiameli, Nat'l. Sales Mgr.
Product Categories: E

SECO-LARM USA, INC.

17811 Sky Park Circle, Ste. D & E
Irvine CA 92714
800-662-0800
714-261-2999
Fax: 714-261-7326
S.M. Hwang, Pres.
Michael J. Block, VP
Product Categories: A E

Secura Key

20447 Nordhoff St.
Chatsworth CA 91311
818-882-0020
Fax: 818-882-7052
Gordon S. Morris, Dir. Sales & Mktg.
Eric Bernocco, Sales mgr.
Product Categories: E

Secure-It-Inc.

18 Maple Court
E. Longmeadow MA 01028
800-451-7592
413-525-7039
Fax: 413-525-8807
E Mail: SECURE-IT@OWLS.COM
Web: www.secure-it.com
Product Categories: F

Securitech Group, Inc.

54-45 44th St.
Maspeth NY 11378
800-625-LOCK
718-392-9000

Fax: 718-392-8944
E Mail: SECURITEC @ AOL.COM
Web: www.securitech.com
Mark Berger, Pres.
Christine Spooner, Cust. Svc. Mgr.
Product Categories: A B C E F

Securitron Magnalock Corp.

550 Vista Blvd.
Sparks NV 89434
800-MAG-LOCK
702-355-5625
Fax: 702-355-5636
E Mail: INFO@SECURITRON.COM
Web: www.securitron.com
Bob Cook, Pres.
Vince Fallicciardi, VP Mktg.
Scott Baker, Nat'l. Sales Mgr.
Product Categories: E F
See ad on page 156, 189



Security Corner

801 N. Main St.
Mansfield TX 76063-1507
817-473-1877
Fax: 817-473-8088
E Mail: ACCULOCK@FLASH.NET
Web: www.flash.net/nacculock
Rick Segerstrom
Product Categories: F G H

Security Door Controls

31280 La Boya Dr.
Westlake Village CA 91362-4005
818-889-1622
Fax: 800-959-4732
Rick Geringer, VP
Bill McGinty, Nat'l. Sales Mgr.
Shane Geringer, Sales
Product Categories: E F

Security Fastener Co.

3854 Industrial Way
Benicia CA 94510
707-746-8025
Fax: 707-746-0347
Rich Ross
R.L. Ross, Mktg.
Product Categories: G

Security Latch

P.O. Box 129, 100 Mission Trail
Cederville MI 49719
800-633-6622
906-484-3120
Fax: 906-484-2761
Robert Vanderboegh, Pres.
Jennifer Kostecki, Mktg. Sales
Product Categories: F
See ad on page 98

SecurityLink from Ameritech

Two Mid America Plaza
Oak Brook Terrace IL 60181
800-446-5600
630-573-9494
Fax: 630-571-1741
Mike Rotz
Lisa Hughes
Product Categories: A E

Select Products Limited

P.O. Box 19584
Kalamazoo MI 49019-0584
800-423-1174
Fax: 800-423-7107
Peggy Quinn, GM
Cheryl Bixby, Cust. Svc.
Product Categories: B
See ad on page 129

Sentex Systems, Inc.

20700 Lassen St.
Chatsworth CA 91311
818-700-9800
Fax: 818-700-5000
Rick Greenthal
Product Categories: E

Sentry Group

900 Linden Ave.
Rochester NY 14625
716-381-4900
Fax: 716-381-8559
Jim Brush, VP Sales & Mktg.

Sentry Security Fasteners, Inc.

P.O. Box 10165
Peoria IL 61612-0165
309-693-3800
Fax: 309-693-2872, 800-693-2872
Tom Ferre, President
Stephen Cramer, Vice President
Product Categories: G E F

Sentrylok Corp.

1930 Case Parkway
Twinsburg OH 44087
216-425-1354
Fax: 216-425-1884
Scott Kuntz, Pres.
Robert Fox, VP
Product Categories: A B E F

SeQwill Corp.

145 W. Main St.
Barrington IL 60010
708-381-0730
Fax: 708-381-1676
John P. Williams, Pres.
Product Categories: E F

Serr-Edge Machine Co.

4471 W. 160th St.
Cleveland OH 44135
800-443-8097
216-267-6333
Fax: 216-267-2929
Linda Ribar Oakley, Pres.
Product Categories: G

Sibes Brass/Iseo Locks

260 Lambert, Ste. K
Oxnard CA 93030
800-843-4951
805-988-1407
Fax: 805-988-9493
J. Harvey Landry, Sales Mgr.
Product Categories: F G

Sieveking Products Co.

P.O. Box 4287
Rockford IL 61109
815-874-4030
Fax: 815-874-5713
Bob Sieveking, Owner
Jane Sieveking, Mgr.
Product Categories: G

**Silca Keys
U.S.A., Inc.**

9049 Dutton Dr.
Twinsburg OH 44087
800-648-9239
216-487-5454
Fax: 216-487-5459
Barney Goldberg, VP Sales & Mktg.
John Reynolds, GM
Don Mears, W. Coast Zone Mgr.
Product Categories: D G
See ads on pages 21, 133



**Silent Knight
Security Systems**

7550 Meridian Circle North
Maple Grove MN 55369-4927
612-493-6400
Fax: 612-493-6475
Kit Vail, Pres.

Simplex Access Controls®

2941 Indian Ave.
Winston-Salem NC 27105
800-849-8324
910-725-1331



Fax: 910-725-3269
Thomas E. Nazzola, VP Mktg.
Dick Garofano, Nat'l. Sales Mgr.
Product Categories: F

Slide Lock Tool Co., Inc.

1166 Topside Rd.
Louisville TN 37777
800-336-8812
423-577-8470
Fax: 423-577-5936
D. Scott Selby
Elaine Selby
Product Categories: C G

Slideline, Inc.

4079 Oceanside Blvd., Suite A
Oceanside CA 92056
619-945-0544
Fax: 619-945-8359
Dave Hutchinson
Product Categories: F

Southern Steel Company

P.O. Box 2021
San Antonio TX 78297
210-533-1231
Fax: 210-533-2211
Mike Sweet

Southwest Microwave, Inc.

2922 South Roosevelt Street
Tempe AZ 85282
800-587-5995
602-968-5995

Fax: 602-894-1731
Tom Wallace, National Sales Manager
Gus Fitch, Product Manager
Product Categories: E

Special-Lite Inc.

P.O. Box 6
Decatur MI 49045
616-423-7068
Fax: 800-423-7610
Julie Brauer

Specialty Products Mfg. Co.

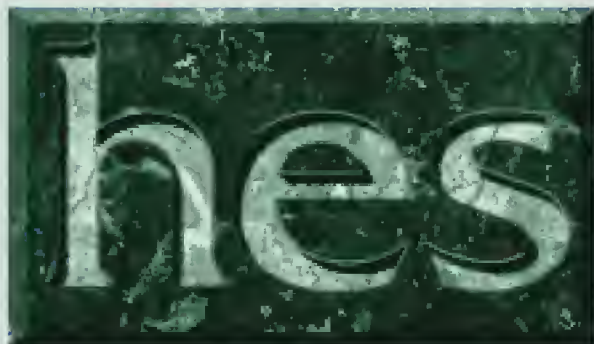
291 Clark St., Ext. P.O. Box 158
Plantsville CT 06479
203-621-6969
Fax: 203-621-6969
David T. Randall, Pres.
Product Categories: G

Speedypik® Corp.

378 Washington St.
Woburn MA 01801
617-567-1111
Fax: 617-277-7777
E Mail: SPEEDYPIK@JUNO.COM
William J. Cimino
Product Categories: D

Spirit II Inc.

20430 County Rd. #8
Bristol IN 46507
219-848-7278
Randy Bryant



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Manufacturing Corporation**

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Worcester MA 01606
508-853-8010
Fax: 508-853-3860
Richard St. Pierre

Stanley Hardware Division

480 Myrtle St.
New Britain CT 06053
203-225-5111
Fax: 203-827-5729
Steve N. Curran, VP Sales
John W. Cooper, VP Arch. Oper.
Product Categories: B E

STAT Lock

#2 Ellis Rd.
Havertown PA 19083
800-286-7412
610-872-7446
Fax: 610-872-6378
Jacqueline J. Schrader, Pres.
Kenneth Schrader, VP
Anthony Schrader, VP
Product Categories: F

Steadfast Corporation

229 Marginal St.
Chelsea MA 02150
800-342-5911
617-889-3400
Fax: 617-889-2424
E Mail: STEADFAS@TIAC.NET
Mitko Zagoroff, Pres.
Jim Easterwood, Sales
Sandy Moy, Mktg.
Product Categories: F

**Steck Mfg.
Co., Inc.**

1115 South Broadway
Dayton OH 45408
800-227-8325
937-222-0062
Fax: 937-222-6666
Raymond Steck
Laurence Steck, VP
William Sharp, Nat'l. Sales Mgr.
Product Categories: G

Steelman/JS Products, Inc.

4083 S. Industrial Rd.
Las Vegas NV 89103
800-255-7011
702-362-7011
Fax: 702-362-5084
Allen Sharpless, VP Sales & Mktg.
Product Categories: G

**STRATTEC Security
Corp.**

3333 W. Good Hope Rd.
Milwaukee WI 53209
414-247-3333
Fax: 414-247-3329
Mike Elliot, VP Sales & Mktg.
Scot Hooper, Mgr. Aftermarket Sales & Svc.
Product Categories: C E F G



Streamlight, Inc.

1030 W. Germantown Pike

Norristown PA 19403
215-631-0600
Fax: 215-631-0600
Mary Ellen Giangulio

Strong Arm, Inc.

2228 Kenry Way
S. San Francisco CA 94080
800-710-8168
415-952-7710
Fax: 415-794-0541
R. Volosing, Pres.
Jeffrey Volosing, VP
Product Categories: G H

Sully Tools, Inc.

3515 Nodding Pine Ct.
Fairfax VA 22033
703-689-3416
Fax: 703-787-0869
E Mail: SULLY@SULLYTOOLS.COM
Web: www.sullytools.com
Patrick H. Sullivan, Pres.
Nancy M. Sullivan, VP
Product Categories: C G

**Supra
Products, Inc.**

P.O. Box 3167, 2611 Pringle Rd. SE
Salem OR 97302
800-547-0252
503-581-9101
Fax: 503-364-1285
Web: www.keysafe.com
Larry Springgate, Con. Accts. Mgr.
Terry Vulcani, Dir. Sales & Mktg.
Barbara Camper, Cust. Supp. Spec.
Product Categories: E F
See ad on page 31

Synergistics

9 Tech Circle
Natick MA 01760
508-655-1340
Fax: 508-651-2902
Web: WWW.SYNERGISTICSINC.COM
David Longworth, Pres.
Robert Pogorelc, VP
Product Categories: E

T&K Golden Classics

739 Bonnie Ave.
Rohnert Park CA 94928
707-795-2420
Fax: 707-794-7924
Marty Berlin

Tamperproof Screw Co., Inc.

30 Laurel St.
Hicksville NY 11801
516-931-1616
Fax: 516-931-1654
Lewis Friedman, Pres.
Alaina Picitelli, VP
George Friedman, Sales Mgr.
Product Categories: B

Tane Alarm Products

247-40 Jericho Tpke.
Floral Pk. NY 11001
800-852-5050

516-328-9292
Fax: 516-326-9125
Tab M. Hauser, VP Sales & Mktg.
Product Categories: A

Tanner Bolt & Nut Corp.

783 East 42nd St.
Brooklyn NY 11236
800-456-2658
718-434-4500
Fax: 718-434-3215
Jeff Tanner, Pres.
David Kram, Sales
Gil Dagoberto, Sales
Product Categories: F G

Taymor Industries Inc.

1586 Zephyr Ave.
Hayward CA 94544
800-388-9887
510-481-1706
Fax: 510-429-0397
Andy Zalkow, Pres.
Ron Viesterz, Nat'l. Sales Mgr.
Product Categories: B

Tech Management Corp.

P.O. Box 1724
Marietta GA 30061
770-435-3040
Jay Hill

Tech-Train Productions

P.O. Box 15401
Pensacola FL 32514
800-356-0136
904-476-7197
Fax: 904-476-7410
E Mail: AOL: TECHTRAIN
COMPU SERVE: 70662,1312
Steve Young, Owner
Rubi Hale, Office Mgr.
Product Categories: C D G
See ad on page 105



Telecourier, Inc.

950 W. Valley Rd., Ste. 3102
Wayne PA 19087
Mike Phelan, Mktg. Mgr.

Telkee Incorporated

60 Starlifter Rd.
Dover DE 19901
302-678-7800
Fax: 302-678-7809
Penny Reuss, Nat'l Sales Dir.
William Bradley, Asst. to President
Anthony Salamone, Pres.
Product Categories: B F G H

TESA Inc.

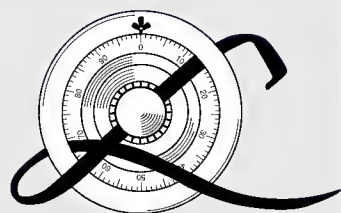
300 W. Wieuca Rd, Bldg. #1, Suite 314

PRODUCT CATEGORY KEY

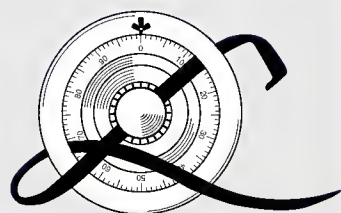
- A — Alarms
- B — Architectural Hardware
- C — Training Manuals & Materials
- D — Locksmith Software
- E — Electronic Security Products
- F — Locking Products
- G — Locksmith Tools & Equipment
- H — Safes & Safe Products

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Atlanta GA 30342
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Fax: 404-705-8218
David Figurelli
Product Categories: E F H

The Auth-Florence Mfg. Co.
2101 N. Elston Ave.
Chicago IL 60614
800-275-1747
312-384-3310
Fax: 312-384-3460
Frank Vecchione, Nat'l. Sales Mgr.
Susan Gilbert, Cust. Svc. Mgr.
Lori Ladoucer, Reg. Sales Mgr.
Product Categories: B E F

The Broadway Collection
1010 W. Santa Fe, P.O. Box 1210
Olathe KS 66051-1210
800-766-1966
913-782-6244
Fax: 800-782-0647
Craig Miller, VP Mktg. & Prod. Mch.
David Miller, C.O.O.
George Kenney, Nat'l. Sales Mgr.
Product Categories: B

The Canadian Locksmith Magazine
137 Vaughan Rd.
Toronto, Ont. Canada M6C 2L9
905-294-0660
Fax: 905-294-0394
E Mail: TCLARSIN@INTERLOG.COM
Arnold Sintnicolaas, Publisher
Product Categories: C

The L.S. Starrett Company
121 Crescent St.
Athol MA 01331
508-249-3551
Fax: 508-249-8495
Charles Morrow, VP Sales
Product Categories: G

The M.K. Morse Company
P.O. Box 8677
Canton OH 44711
800-733-3377
330-453-8187
Fax: 800-729-1112 or 330-453-1111
James Batchelder, Pres.
William Stephenson, VP
Product Categories: G

The National Locksmith
1533 Burgundy Parkway
Streamwood IL 60107
630-837-2044
Fax: 630-837-1210
E Mail: NATLOCK@AOL.COM
Web: www.TheNationalLocksmith.com
User Name: national
Password: G5fh84
Marc Goldberg, Editor/Publisher
Product Categories: C

The Penetrator
7370 Turkey Point Dr.
Titusville FL 32780
407-267-0700
Lew F. Noyes, Jr. CML Owner
Eleanor M. Noyes, Owner
Product Categories: G

The Safer Image
P.O. Box 14444
Columbus OH 43214
604-447-0000
Fax: 614-421-0008
Tim Finley

Thorvie International Saw
1516 Buffalo St.
Green Bay WI 54313
414-497-0572
Fax: 414-497-2016
Al Viegut

Timberline Supply Ltd.
915 Sherwood Dr.
Lake Bluff IL 60044
800-562-5227
847-234-1864
Fax: 847-234-7922
Gregg Walla
Product Categories: F

Titan Tool Co.
P.O. Box 569
Buffalo NY 14207
716-873-9907
Ted Tahn

Toshiba America Consumer Products
1010 Johnson Dr.
Buffalo Grove IL 60089
Donna Kagan

Trans Atlantic Co.
440 Fairmount Ave.
Philadelphia PA 19123
800-523-9956
215-629-0400
Fax: 800-531-0844
Norman Millman, President
Berne Davis, Vice President Sales
Product Categories: B F

Treskat USA
725 Adriane Park Circle
Kissimmee FL 34744
800-645-5657
407-870-9696
Fax: 407-870-9696
Ray Nazarro, Pres.
Product Categories: D
See ad on page 174-175

Tri-Star Products (Door Armor)
P.O. Box 713
Harbor City CA 90710
310-325-8016
Fax: 310-325-8016
Ron Morningstar
Product Categories: F

Trine Products Company

1430 Ferris Pl.
Bronx NY 10461-3699
718-829-4796
Fax: 718-518-7022
E Mail: BILL@TRINEPROD.COM
Web: www.trineprod.com
William J. Schildwachter, Dir. Sales/Mktg
Andrew Grechniv, Sales Mgr.
Product Categories: E F
See ad on page 187



Tripp Lite

500 N. Orleans St.
Chicago IL 60610
312-755-5400
Fax: 312-644-6505
E Mail:
INFO%TRIPPLITE@MCIMAIL.COM
Web: www.litriplite.com
Ray Foster, Nat'l. Sales Mgr.
Chris Lee, Acct. Exec.
Product Categories: G

Tru Hone Corporation

1721 NE 19th Ave.
Ocala FL 34470
904-622-1213
Fax: 904-622-9180
James Ganglehoff, VP

Tufloc

P.O. Box 9238
Canton OH 44711
800-321-0870
330-452-9132
Fax: 330-452-2557
Bill Frye, Service
Dot Pullin, Svc.
Product Categories: F G

U-Change Lock Industries, Inc.

1640 West Highway 152
Mustang OK 73064
800-253-5625
405-376-1600
Fax: 405-376-6870
Russell Myers, VP Sales & Mktg.
Bill Dillard, Pres.
Jean Shuford, Cust. Svc. Dir.
Product Categories: B F H

U.S. Security Safe Corp.

3015 Dolores St.
Los Angeles CA 90065
818-242-3156
Fax: 818-242-7638
Phillip Alfeld, Pres.
Larry McCall, VP Mktg. Sales
Jean Sawyer, VP Adm.
Product Categories: H

Ultra Hardware Products

1777 Hylton Rd.
Pennsauken NJ 08110
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609-663-5050
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- B — Architectural Hardware
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- D — Locksmith Software
- E — Electronic Security Products
- F — Locking Products
- G — Locksmith Tools & Equipment
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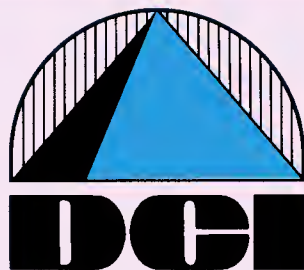
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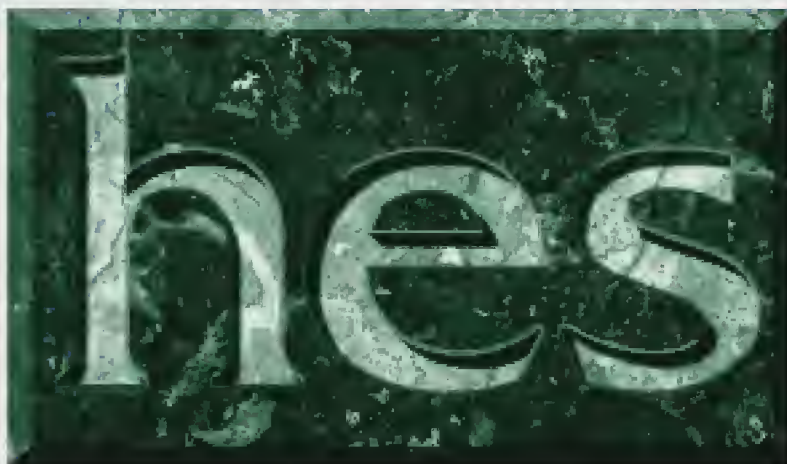
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Fax: 405-376-6870

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Burlington, Ont. Canada L7L 5V2
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Peter K. Gauthier, Pres.
Glenn Davey, Sales & Mktg.
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Robin Cherkes, VP
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Sandra Hunter, Pres.

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510-483-5000
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E Mail: JOHN@LOCK.COM
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Product Categories: A B E F
See ad on page 36

Action Hardware, Inc.

3428-C Vane Ct.
Charlotte NC 28206
704-334-1577
Brady Woody, GM

Adams Lock & Safe Co., Inc.

130 Hall St.
Concord NH 03301
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Fax: 330-726-0865
Rudy R. Wiesner, Pres.
Jim Dravec, Oper. Mgr.
Bill Stark, Cust. Svc./Sales
Product Categories: C D F G
See ad on page 51

Alno, Inc.

9725 Owensmouth Ave.
Chatsworth CA 91311
Jack Fase, Pres.

Ambassador Wholesale Safe Distributors

21 North Beverwyck Rd.
Lake Hiawatha NJ 07034
800-999-5510
201-263-3768
Fax: 201-402-1447
Larry Hale, Scty.
Karen A. Hale, GM
Product Categories: H

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Bill Power, VP Sales
Rick Myers, VP Mktg. & Bus. Dev.
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- E — Electronic Security Products
- F — Locking Products
- G — Locksmith Tools & Equipment
- H — Safes & Safe Products

Continued from page 82
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 4411 E. LaPalma Ave.
 Anaheim CA 92807
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 714-996-8882
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Amos Lock & Key Supply Co.
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 Amos Strange, Pres.
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 Product Categories: H

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 Product Categories: B C E F G

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 717-274-8733
 Fax: 717-274-8659
 Richard A. Rudy, Owner
 Pat Kreison
 Product Categories: F

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 800-539-2427
 310-798-5397
 Fax: 310-798-4604
 Robin Varian
 Product Categories: F

Apex Security Hardware Corp.
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 Brooklyn NY 11218
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 718-438-2115
 Fax: 718-438-3327, 800-951-7000
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Modesto CA 95356
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Steve SanFilippo, VP
Tony Hird, Office Mgr./Sales
Lynda Mull, Mktg./Sales
Product Categories: E F

Autotech Accessories, Inc.

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Fax: Automatic
Jerry Petrino, Pres.
Product Categories: A E F

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Fax: 516-261-5364
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William Wein, Sales Mgr. U S
Product Categories: B

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Fax: 201-743-6357
Dale Middleton, Pres.
Rick Middleton, Exec. VP

Dennis Jarvis, Purch. Agent
Product Categories: A B E F G
See ad on page 19

Berg Wholesale Inc.

P.O. Box 29169
Portland OR 97229
503-220-0000
Fax: 503-228-9410
Rick Stewart

Blaydes Lock Co., Inc.

2335 18th St. NE
Washington DC 20018
800-424-2650
202-832-7100
Fax: 202-832-1359
Jack Hildebrand, Pres.
Tom Rakes, VP
Andy Hildebrand, Sec. Tres.
Product Categories: A B C E F G
See ad on page 57, 156

Blue Dog

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Laconia NH 03246
603-527-1361
Fax: 603-528-0261
E Mail: BLUEDOG KEYS@AOL.COM
Sharon Beecher, Office Mgr.
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800-462-6240
Fax: 617-335-5342
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Product Categories: B D E F
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Brady Office Machine Security

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Chicago IL 60643
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773-779-8349
Fax: 773-779-9712
Bernadette Brady, Pres.
Edward Brady, VP
Product Categories: F

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Fax: 205-353-8260
Larry A. Warnick, CML Pres.
Carole S. Warnick, VP
Bobby Hill, GM
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405-677-0504
Fax: 405-672-7575
E Mail: BROOKS@IONET.NET
Gene Brooks, Pres.
Product Categories: B C D E F G H
Colorado Springs, CO
800-748-3772, 719-591-7272, 719-591-7275

Buffalo Safe & Lock
4063 Seneca St.
W. Seneca NY 14224
800-255-6257
716-674-1127
Fax: 716-674-4645
E Mail: SAFECRACKER@AOL.COM
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Dixie Lea Blando, Mgr.
Karen Weigand, Ship. Dept. Mgr.
Product Categories: F G H

C.E. Sanders, Co.
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904-437-0057

Fax: 904-437-0150
Calvin Sanders, Owner
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Bill Branch
Buddy Breacham
Jim Umphelt
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Mr. Reynoso

Caola & Co.
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609-890-7331
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John Caola, VP
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Product Categories: B E F G

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St. Joseph MO 64507
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Fax: 816-233-3092
Mel Wigersma
Product Categories: A E

City Intercoms, Inc.
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800-248-9468
Fax: 800-598-2865
Product Categories: E

City Lock Supply
2900-C Valmont Rd.
Boulder CO 80301
303-444-4407
Fax: 303-442-8380
E Mail: SUPRA39@EARTHLINK.NET
Jeffrey Rosen, Pres.
Product Categories: B D E F G H

Clark Security Products
7140 Engineer Rd.
San Diego CA 92111-1491
800-854-2088
619-565-7140
Fax: 619-565-4605
Marshall Merrifield, Pres.
Virginia Merrifield, VP
Anne Riley, Mktg. Dir.
Product Categories: B C D E F G H

Closed Circuit Designs
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N. Miami Beach FL 33179
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305-652-8567
Fax: 305-652-3471
Product Categories: A E

Coast Safe & Lock
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Mobile AL 36606
334-479-5264
Fax: 334-471-6967
Dennis McLeod

Colombus Door Company
1884 Elmwood Ave.
Warwick RI 02888
401-781-7792
Fax: 401-467-3620
David Constantino

Colonial Lock Supply Co., Inc.
7000-G Newington Rd., P.O. Box 1417
Newington VA 22122
800-732-9117
703-550-8558
Fax: 703-550-8857
Gary Baldino, GM
Product Categories: B E F G H

Commonwealth Lock Co.
1853 Mass Ave.
Cambridge MA 02140
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617-876-3301
Fax: 617-661-3168
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Cathy-Ann Accomando, Mgr.
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Fax: 505-883-5704
Pat Mares, Purch. Agt.
Max Mallory, Salesman
Todd Beeman, Salesman
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E Mail:
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Anthony Cani, VP Sales & Mktg.
Product Categories: B C D E F G H

Curtis Locksmith Division
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Mayfield Heights OH 44124
800-555-5397
Ken Pross
Product Categories: G
See ad on page 87

Cypress Security Products Ltd.
5A, 4101 19 Street NE
Calgary, AB T2E 6X8
800-561-1967
403-250-1967
Fax: 403-250-1969
Bruce Bohnet, Pres.
Anthony Kadatz, Sales Mgr.
Product Categories: B E F

Continued from page 86
Dave Sanders & Co. Inc.

107 Bowery
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212-334-9898
Fax: 212-966-4185
Paul Sheopaul, Sales Manager
Moe De Jesus, Customer Service Rep.
Steven Lee, Customer Service Rep.
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Dealer Connection, Inc.

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Naperville IL 60563
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630-717-2800
Fax: 630-717-2805
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Thomas A. Brown, VP Operations
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Santa Maria CA 93455
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805-922-1182
Fax: 805-928-8034
Mark Pirman
Diane Pirman, CFO, Mgr.
Product Categories: C D F G
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Direct Security Supply Inc.

36 Lincoln St.
Boston MA 02135
800-252-5757
617-787-5200
Fax: 800-452-8600
Ted Stoia
Product Categories: B C D E F H

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Washington DC 20017
800-566-0606
202-526-0505
Fax: 800-908-3667, 202-529-7826
Angela & Larry Sanders, Pres & VP
John Edward, Sales Mgr.
Kevin Guerra, Controller
Product Categories: B
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Door Hardware Distributors, Inc.

318 North Milwaukee St.
Milwaukee WI 53202
800-829-8905

414-291-5687
Fax: 414-291-5685
Deborah J. Pokrass, Pres.
Andrew S. Pokrass, VP Sales
Product Categories: B

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301-498-7200
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Riverside CA 92509
800-325-1595
909-360-0222
Fax: 909-360-0572
Product Categories: B E F G

Dugmore and Duncan of Florida

3629 Reynolds Rd.
Lakeland FL 33803
800-232-1595
813-667-0866
Fax: 813-666-5226
Product Categories: B E F G

Dugmore and Duncan, Inc.

30 Pond Park Rd.
Hingham MA 02043
800-225-1595
617-740-1101
Fax: 617-740-4043
Tom Feury, Branch Manager
Product Categories: B E F G
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E.L. Reinhardt Company

3250 Fannum Rd.
Vadnais Heights MN 55110-5219
800-328-1311
612-481-0566
Fax: 612-481-0166
Kenneth J. Stemig, Pres.
Kenneth Paul Stemig, VP
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915-566-7101
Fax: 915-566-8608
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800-432-1311
708-480-1311
Fax: 708-480-1383
Mark Vaughn, Sales Mgr.
Jackie Ripes, Salesperson
Product Categories: B E F

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Chicago IL 60611
800-468-3558
312-649-0662
Fax: 312-649-0787
Joshua B. Alper, Pres.
Maureen Halloran, Credit
Ron Nigro, Tech. Support
Product Categories: E F

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Product Categories: A B E F H

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George Papaiz
Bruno Papaiz, Director
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708-597-0059
Fax: 708-597-0881
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3655 North 126th St.
Brookfield WI 53005
800-458-8707
Fax: 800-667-8701
Paul Federspiel, Cust. Svc.
Dennis Jacque, Pres.
Darwin Radliff, Sales
Product Categories: B E F
See ad on page 35

**Foley Belsaw Co.,
Locksmith Division**

6301 Equitable Rd.
Kansas City MO 64120
800-821-3452
816-483-2700
Fax: 816-483-5010
George Doetzi, Pres.
Chris Christman, Mgr. Locksmith Supplies
Product Categories: C D F G

Fortress Safe & Lock

336 Northland Blvd.
Cincinnati OH 45246
800-562-0295
513-772-4392
Fax: 513-772-5276
Don E. Eveatt, Jr., President
Ron Hefflin, VP
Donna Hendrickson, Asst. GM
Product Categories: B E F G

Fradon Lock Co., Inc.

467 Burnet Ave.
Syracuse NY 13203
800-447-0591
315-472-6988
Fax: 315-472-0958
Don Rapp, Pres.
Hope Tucker, Sales Mgr.
Jim Rapp, Auto. Sales
Product Categories: B C E F G H
See ad on page 39

Fried Bros. Inc.

467 N. 7th St.
Philadelphia PA 19123
800-523-2924
215-627-3205

PRODUCT CATEGORY KEY

- A — Alarms
- B — Architectural Hardware
- C — Training Manuals & Materials
- D — Locksmith Software
- E — Electronic Security Products
- F — Locking Products
- G — Locksmith Tools & Equipment
- H — Safes & Safe Products

NATIONAL

AUTO LOCK SERVICE, INC.

**National Auto Lock Service, Inc.
offers a wide range of equipment and
services for the Automotive
Locksmith. From tools and hard to
find key blanks to transponder
programming, we can take the
mystery out of car service. We accept
credit card orders, and can ship COD.
Contact us for the latest in
automotive technology.**

www.laserkey.com

DISTRIBUTORS

Fax: 215-592-1255
Alex Ebrahimzadeh, Pres.
Sonia Starr, Purch. Mgr.
Tracey Demming, Operations Mgr.
Product Categories: A B C D E F G H
Group: USCAN

Garden State Hardware Wholesalers

322 W. Front St.
Plainfield NJ 07060
800-544-0616
908-753-1343
Fax: 908-753-2040
Product Categories: A B C D E F G H

Gil-Ray Tools, Inc.

1306 McGraw St., P.O. Box 801
Bay City MI 48707
517-892-6870
Fax: 517-892-6870
E Mail: DJDEUEL@CRIS.COM
David J. Deuel, Pres.
Laurie A. Gatz, Cust. Svc. Mgr.
D.J. Deuel, Cutter Sharp. & Sales
Product Categories: C G
See ad on page 117

Grace's Wholesale & Supply Div.

214 East 2 St.
Hastings NE 68901-5217
402-462-2737
H. Roger Grace, Prop.
Product Categories: B C D F G

Great Lakes Lock Distributors

2310 State St.
Erie PA 16503
800-543-8837
814-459-0546
Fax: 814-456-1542
John Carneval, Owner
John Carneval, Jr., GM
Joseph T. Carneval, Sales Mgr.
Product Categories: B C E F H

H & H Lock & Security Wholesalers

9140 Gaither Rd.
Gaithersburg MD 20877
800-772-9811
301-948-1996
Fax: 301-948-5265
Paul E. Jacobson, Pres.
Greg A. Jacobson, VP
Richard J. Berman, Mgr.
Product Categories: B F

H.E. Mitchell Co.

118 SE 8th Ave.
Portland OR 97214
800-626-5625
503-236-9444
Fax: 503-238-5715
Judy Messing
Mike Messing, VP
Bob Thompson, VP
Product Categories: A B C D E F G H
Group: Plus Distribution Group

H.S. & S. Wholesale Dist. of Lock Hdwe.

12911 W. 8 Mile
Detroit MI 48235
800-342-2202
313-345-6777
Fax: 313-342-7580
Michael Solomon, Pres.
Neil Cronk, Sales Mgr.
Product Categories: B D E F G H

Hahn & Schaffner, Inc.

88 Boss St.
Bolivar NY 14715
888-645-8696
716-928-2850
Fax: 716-928-2852
Paul Lowry
Product Categories: A B E F G H

Hans Johnsen Co.

8901 Chancellor Row
Dallas TX 75247
888-879-1500
879-1500
Fax: 879-1530 or 800-967-4250
Howard H. Johnsen, Pres.
Saul Espinoza, VP Lock Prod./Purch.
Reid Hill, Mktg. Dir.
Product Categories: A B C D E F G H
Group: USCAN

Hardinge Bros. Limited

3375 14 Ave., Unit 1
Markham, Ont. Canada L3R 0H2
905-470-8844
Fax: 905-470-2767
Ian Morrison
Joe Callaghan

Hardware Agencies Ltd.

1220 Dundas St. East
Toronto, Ont. Canada M4M 1S3
800-268-6741
416-462-1919
Fax: 416-462-1922
James Roberts, Mktg. Mgr.
Harry J. Halberstadt, GM
Jim Roberts, Sales
Product Categories: A B C D E F G H

Hardware Specialties, Inc.

R.D. 2, Box 28A
Dubois PA 15801
800-872-7893
814-371-8694
Fax: 814-371-0590
John T. Brice, Pres.
Edward Blade, Estimator
Craig Dempsey, Purch. Agent
Product Categories: A B E F
State College, PA
814-234-1897, 814-234-1901

Hardware Suppliers of America, Inc.

213 Mill St.
Winterville NC 28590
800-334-5625
919-355-9400
Fax: 800-334-5635
Francis Casey, Pres.

Sanda Godwin, Cust. Svc. Mgr.
Product Categories: B F

Hartwell Commercial Division

620-A South Jefferson St.
Placentia CA 92670
714-993-4200
Fax: 714-777-4031
Tom Huck, Nat'l. Sales Mgr.

Helen's Wholesale Locksmith Supplies

1145 St. Jude Dr.
Schenectady NY 12303-3372
518-355-7000
Helen K. Frier, Owner/Operator
Donald E. Frier, Sr., Asst.
Product Categories: D F G

Herbert Flake Co.

5005 I-45 South (Gulf Freeway)
Houston TX 77023
800-231-4105
713-926-3200
Fax: 713-926-3399
Dan Floeck, Pres.
Jacob Eapen, Purch. Mgr.
Joe Chambers, Sales Mgr.
Product Categories: B C D E F G H

HMC, Int'l Div., Inc.

5996 S. Crocker St.
Littleton CO 80120-2054
800-848-4912 ext. 4452
303-794-2510
Fax: 303-794-3703
Tito Howard, Pres.
P.J. Howard, VP
Product Categories: B G

Howard Sales Co.

4625 Ripley Dr.
El Paso TX 79922
800-456-4625
915-833-7733
Fax: 915-833-7770
Bill Uhling
Product Categories: B E F G

International Distribution Network, Inc.

Corporate Headquarters
1000 S. Main, Suite 280
Grapevine TX 76051
817-421-5470
Fax: 817-421-5468
Mike Groover, President
Al Hoffman, VP
Viril Mullins, Secty/Treas.
See ad on page 139

IDN-Acme, Inc.

P.O. Drawer 13748
New Orleans LA 70185
800-788-2263
504-837-7315
Fax: 504-837-7321
Eric Folse, Pres.
Jay Denniss, VP Sales.
Wayne Hillard, Mktg. Mgr.
Product Categories: A B C D F G H
Branches:
Forth Worth TX
800-859-2263

Continued from page 90

817-284-5696
Fax: 817-284-3501
Dallas, TX
972-664-1240
Fax: 972-664-1252
Houston, TX
713-668-0022
Fax: 713-668-8050
San Antonio TX
210-545-3396
Fax: 210-545-2198
Oklahoma City OK
405-942-8750
Fax: 405-942-0523
Phoenix AZ
800-525-3131
602-263-5286
Fax: 602-241-0249
Denver CO
800-445-4008
303-294-0567
Fax: 303-292-4569

IDN-Armstrong's, Inc.

1440 Dutch Valley Place NE
Atlanta GA 30324
800-726-3332
404-875-0136
Fax: 404-888-0834
D. Virl Mullins, Pres.
Wade Mullins, VP
Sammy Cox, Dir. Sales & Mktg.
Product Categories: A B C D E F G H
Branches:
Jacksonville FL
800-341-7857
904-387-0663
Fax: 904-387-4568
N. Miami Beach FL
800-827-3332
305-651-1598
Fax: 305-652-1709
Norfolk VA
800-735-3334
804-853-0611
Fax: 804-853-1832
Orlando FL
800-775-1220
407-297-7722
Fax: 407-297-9522
Tampa FL
800-829-3332
813-886-8007
Fax: 813-886-5696

IDN-Canada Ltd.

70 Floral Pkwy.
Toronto, Ont. Canada M6L 2C1
800-268-1306
416-248-5625
Fax: 416-248-9945
Steve Dyson, Pres.
Steve Whittenberg, Sales Mgr.
Stewart Ellis, Mktg. Mgr.
Product Categories: A B C D E F G H
Branches: Ottawa Ont.
613-749-2172
Fax: 613-749-6651
Calgary Alberta
800-813-5344
403-291-4844
Fax: 403-291-4893
Edmonton Alberta
403-944-0014
Fax: 403-944-0929

IDN-H. Hoffman, Inc.

7330 W. Montrose Ave.
Chicago IL 60634
800-433-6608
708-456-4300
Fax: 708-456-0878
Al Hoffman, Pres.
Karen Hoffman Kahl, VP
Marty Jalove, Mktg. Mgr.
Product Categories: A B C D E F G H
Branches:
Cincinnati OH
800-457-3963
513-271-8530
Fax: 513-271-8567
Davenport IA
800-391-4633
319-391-8366
Fax: 319-391-7949
Indianapolis IN
800-382-9449
317-635-8100
Fax: 317-637-2358
Menomonee Falls WI
800-882-9899
414-252-4414
Fax: 414-252-4376
Valley View OH
800-247-8217
216-642-3900
Fax: 216-642-3901
Overland Park KS
800-526-5897
913-599-4111
Fax: 913-599-4160
St. Louis MO
800-392-1303
314-426-6309
Fax: 314-426-6389

IDN-Hardware Sales, Inc.

35950 Industrial Rd.
Livonia MI 48151
800-521-0955
313-591-1150
Fax: 800-272-4409
Web: MEMBER.AOL.COM/JOHNK2931
Arnie Goldman, Pres.
Fred Strasberger, Oper. Mgr.
Ken Heeren, Sales Mgr.
Product Categories: A B C D E F G H
Branches:
Pittsburgh PA
800-837-5625
412-771-6122
Fax: 412-771-6350
Warren MI
800-759-3658
810-759-3658
Fax: 810-755-5145
Grand Rapids MI
800-244-0777
616-534-1067
Fax: 616-534-1904

IDN-M. Taylor, Inc.

5635-45 Tulip St.
Philadelphia PA 19124
800-233-3355
215-288-5588
Fax: 215-288-2511
Don Amole, Pres.
Matt Helms, Sales Mgr.
Product Categories: A B C D E F G H

Independent Hardware Inc.

14 S. Front St.
Philadelphia PA 19106
800-346-9464
215-925-5306
Fax: 215-922-6552
E Mail: ROOMMATE4@AOL.COM
Frank Stanco, Pres.
Vincent Campagna, VP
Product Categories: B E F G

Intermountain Lock & Supply

2300 W. 2nd Ave., Unit B
Denver CO 80223
800-323-8046
303-698-1898
Fax: 303-698-2094
Jay Hickenlooper, Pres.
Bob Steinman, VP
Lenny Guida, Mgr.
Product Categories: A B C D E F G H

International Door Closers, Inc.

1920 Air Lane Dr.
Nashville TN 37210
800-225-6737
615-885-7060
Fax: 615-885-0903
David Minton, GM
Product Categories: B F

Island Pacific Distributors, Inc.

1668 King St.
Honolulu HI 96826
808-955-1126
Fax: 808-946-6480
Leon Wolfley, Pres.
Barbara Wolfley, VP
Earl Tokuda, Sales Mgr.
Product Categories: A B E F G H

J & J Distributors

1028 Donaldson
San Antonio TX 78228
210-734-6165
Fax: 210-735-2248
Joe Sulsar, Owner
Melody L. Shaw, Office Mgr.
Product Categories: C F G

J & M Distributing

P.O. Box 18-032
Chicago IL 60618-0032
800-645-0040
773-583-8787
Fax: 773-583-0040
E Mail: RYAKUBOW@JMDRILLS.COM
Web: WWW.JMDRILLS.COM/JMDRILL
Richard Jakubowski
Product Categories: G

J. Nathan Hardware Specialties Inc.

161 Comfort St.
Rochester NY 14620
800-634-2580
716-325-3330
Fax: 716-325-7196
Jim Bono, Pres.
Mark Putnam, Cust. Svc. Mgr.
John Lupiani, Sales Mgr.
Product Categories: A B C D E F G
See ad on page 103

Continued from page 92

J.W. Benton, Ltd.

3491 Main St.
Vancouver, BC
Canada V5V3M9

Jack Stearman Ltd.

338 West 6th Ave.
Vancouver, B.C. Canada V5Y 1K9
604-872-8415
Fax: 604-875-9174
John Stearman, Pres.
Edna Nichols
John Stearman, Jr.
Product Categories: B C D E F G H
Group: USCAN

Jim Ripley's Services, Inc.

304 S. Lynn Riggs Blvd.
Claremore OK 74017
918-341-1077
Jim Ripley, Pres.
James Ripley, Serviceman
Product Categories: G

JLM Wholesale, Inc.

3095 Mullins Ct.
Oxford MI 48371
800-522-2940
810-628-6440
Fax: 800-782-1160
Janet Mirku, Pres.
Raymond Baldwin, VP
Kenn Andridge, Sales Mgr.
Product Categories: B E
See ad on page 49

Jo-Van Distributors

929 Warden Ave.
Scarborough, Ont. Canada M1L 4C6
800-268-5731
416-752-7210
Fax: 800-286-5010
Leonard J. Passarello, CPL
Product Categories: A B C D E F G
Group: USCAN

JWI Supply

105 W. Main
Jenks OK 74037
800-288-1255
Steve Sutter

KDL Hardware Supply

P.O. Box 21226
Seattle WA 98111
800-524-9305
206-682-7383
Fax: 800-524-9305
E Mail: REX@ESKIMO.COM
Web: WWW.ESKIMO.COM/~.CO
Peggy Steck Inside Sales
Al Chraca Outside Sales
Scott Cottrell Territorial Sales
Product Categories: A B C D E F G H
Group: USCAN

Kenco Supply Co.

2531 North 85th St.
Omaha NE 68134
800-228-2266
402-397-8291
Fax: 800-228-4175
Bob Kent, Pres.
Randy Polson, VP

Steve Thilliander, Warehouse Mgr.
Product Categories: B C D E F G H
See ad on page 127

Key Hardware Company

3243 San Fernando Road
Los Angeles CA 90065
213-255-9873
Fax: 213-255-8457
Gil Gram, Branch Manager
Product Categories: B C D E F G H
Group: USCAN

Key Mart Inc.

3010 SE Monroe St.
Stuart FL 34997
800-228-7755
407-283-8029
Fax: 407-220-7920
Ernie Stephan, CEO
Ken Stephan, VP
Product Categories: B F H

Key Sales & Supply Co.

9950 Freeland Ave.
Detroit MI 48227
800-445-KEYS (5397)
313-931-7720
Fax: 313-931-7758
Sheldon Wiener, Pres.
Michael Wiener, VP
Product Categories: A B C D E F G H
See ad on page 111

Key Supply

362 7th St.
San Francisco CA 94103
415-626-2526
Fax: 415-626-4598

Keys Plus Distributing

454 Young St.
Tonawanda NY 14150
800-644-5397
716-743-0220
Paul J. Ferretti, Owner
Product Categories: F G

Keys Wholesale Distributors

P.O. Box 498
Drexel Hill PA 19026
800-292-5397
610-626-4787
Fax: 610-626-4189
Bill Kline, Owner
Dottie Kline, Sec.
Product Categories: B C D F G

Keystone Safe Distributors

3015 Philmont Ave.
Huntingdon Valley PA 19006
800-755-2893
215-947-6330
Fax: 215-627-6419
Edward C. Dornisch, Pres.
Product Categories: E F H

Kolson, Inc.

653 Middle Neck Rd.
Great Neck NY 11023
800-783-1335
516-487-1224

Fax: 516-487-1231
Dale Kolson, VP
Sandy Lamberg, GM
Addie Finn, Wholesale Div. Mgr.
Product Categories: B D F

Kramer Boys Locksmith Supply

1602 E. State St.
Trenton NJ 08609
800-222-2692
609-586-0642
Fax: 609-586-0512
Adam Kramer
Scott Kramer, VP
Robert Kramer, Sec.
Product Categories: A B C E F G H

LDM Enterprises, Inc.

1125 Linderocyn Rd. #A8221
Westlake Village CA 91362
800-451-5950
Fax: 818-706-8560
Leslie Medina
Product Categories: C D F G

LifeSaver Protection System

35246 US 19 North #123
Palm Harbor FL 34684
813-942-3837
Fax: 813-843-0500
Neal Allen

Lock Wise Security Products

2001 NW 167 St.
Miami FL 33056
800-447-6616
305-625-5525
Fax: 305-623-9564
E Mail: LOCKWISE@BRIDGE.NET
Web: WWW.LOCKWISE.COM
Fred Cohen
Syd Friedman
Product Categories: B C D E F G H

Lockmasters Inc.

5085 Danville Rd.
Nicolasville KY 40356
800-654-0637
606-885-6041
Fax: 606-885-7093
E Mail: LMASTER@MIS.NET
J. Clayton Miller, Pres.
Mark C. Miller, VP Sales & Educ.
Wesley Day, VP of materials
Product Categories: C E F G H
See ad on page 109

Locks Co.

2050 NE 151 St.
N. Miami FL 33162
800-288-0801
305-949-0700
Fax: 305-949-3619
E Mail: LOCKSCO@GATE.NET
Web: WWW.LOCKSCO.COM
Milton Dorn, Pres.
Mark Dorn, VP
Mike Dorn, GM
Product Categories: B C D E F G H
Group: Plus Distribution Group

**M. Shepse Co.
Div. American Bionics**

21st and East Carson Sts.
Pittsburgh PA 15203

800-666-6007
412-381-4900
Fax: 412-381-5122
Sanford Zaremborg, VP
Product Categories: A B D E F G H

Major Lock Supply
2512 E. Fender Ave., Suite F
Fullerton CA 92631
714-447-8363
Fax: 714-447-8393
Ken Jordan, President
Bob Lange, General Manager
Product Categories: B C D E F G H
Group: USCAN

Mancini Safe Company
15 Rufo Rd.
Cambridge MA 02141
800-367-3453
617-497-7233
Fax: 617-497-7542
Robert Mancini, President
Derek Costa, Wholesale National
Peter Murphy, Svc. Mgr.
Product Categories: H

Martco
337 Byrne Ave.
Louisville KY 40209
800-233-7769
502-635-1600
Fax: 502-637-6430
Garry Armstrong
Beau Hicks
Memphis TN
800-399-7769 901-345-3171

Mayflower Sales Co., Inc.
614 Bergen St.
Brooklyn NY 11238
800-221-2052
718-622-8785
Fax: 718-789-8346
E Mail: PILGRIM@TRILOGY.NET
Web: WWW.MFSALES.COM
Bill Swetow, Pres.
Paul Swetow, VP
Brian O'Dowd, Mgr. Lock Division
Product Categories: B C D E F G H
See ads on pages 83, 85

Maziuk & Co., Inc.
1251 W. Genesee St.
Syracuse NY 13204
800-777-5945
315-474-3959
Fax: 315-472-3111
Stanley Maziuk, Pres.
Product Categories: B C D E F G H
Group: Plus Distribution Group
Buffalo, NY
716-684-9133, 716-684-5192,
888-777-6981

MBA/Mark Bates Associates
101 Edgewood Plaza Dr.
Nicholasville KY 40356-9525
888-622-5495
606-887-0496
Fax: 606-887-9491
Web: WWW.SECURITY.ORG
Mark Bates
Paula Bates
Barry Boston
Product Categories: C D G H

McDonald Dash Locksmith Supply, Inc.
5767 E. Shelby Dr.
Memphis TN 38141-6804
800-238-7541
901-797-8000
Fax: 901-366-0005
E Mail: JIMDT@AOL.COM
Bert Ferguson, Pres.
Bette F. Arndt, Exec. VP
Jim Thomas, VP/GM
Product Categories: A B C D E F G H

McManus Locksmith Supply, Inc.
1309 Central Ave.
Charlotte NC 28205
NC 800-432-6342, SC 800-438-6567
704-333-9112 or 704-333-0556
Fax: 704-332-8664
John W. Dyson, Pres.
Benjamin O. Lewis, VP
Betty M. Lewis, Sec., Treas. Mgr.
Product Categories: B C D E F G H

PRODUCT CATEGORY KEY

- A — Alarms
- B — Architectural Hardware
- C — Training Manuals & Materials
- D — Locksmith Software
- E — Electronic Security Products
- F — Locking Products
- G — Locksmith Tools & Equipment
- H — Safes & Safe Products



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electronic safe locks for...security...
technology...tradition.**

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DISTRIBUTORS

Meister Atlanta Corp.

3673 Clairmont Rd.
Atlanta GA 30341
404-451-5305
Renate Detlefs, Sec.
Product Categories: F

Metro Safe Co., Inc.

30845 John R
Madison Heights MI 48071
800-541-8050
810-585-7230
Fax: 810-755-1760
Orest Kalba, Pres.
John Szechowycz, VP
Product Categories: H
Warren, MI
810-755-3570

Mid-South Locksmith Supply

4176 New Getwell Rd.
Memphis TN 38116
800-238-6166
901-795-6987
Fax: 901-795-3475, 888-795-3475
Don Chandler
Bill Chandler, Sales
Product Categories: B C D E F G H

Midland Land Mobile Radio

1690 N. Topping Ave.
Kansas City MO 64120
800-669-4567 x1690
816-241-8400 x 1690
Fax: 816-920-1144
Product Categories: E

Midwest Safe Distributors

P.O. Box 5310
Philadelphia PA 19142
800-713-7233
Fax: 800-355-1195
Lynn Gray, Sales Mgr.
Product Categories: H

**Midwest
Wholesale
Hardware**

5121 Front St.
Kansas City MO 64120
800-821-8527
816-241-5663
Fax: 800-621-6581
Bob England, GM
Diana England, Purch. Mgr.
Bryce Rankin, Acct. Mgr.
Product Categories: B E F
See ad on page 32

Monaco Lock Company, Inc.

339-345 Newark Ave.
Jersey City NJ 07302
800-526-6094
Fax: 800-845-LOCK
E Mail: MONACOLOCK@AOL.COM
Nancy Juskey, Sales Rep.
Barbara Garretson, Sales Rep.
Product Categories: A B E F
See ad on page 53

National Sales & Mktg. Inc.

394 SW 12th Avenue
Deerfield Beach FL 33432

407-395-4841
Anthony Cutaia

New England Door Closer, Inc.

694 Union St., P.O. Box 28
West Springfield MA 01090
800-628-1071
413-733-7889
Fax: 413-731-8368
R.E. Longley, Pres.
Product Categories: B

New York Locksmith Supply Co., Inc.

1558 2nd Ave.
New York NY 10028
212-737-0178, 914-328-1919
Fax: 212-988-9192
Neal Geffner, Pres.
Len Geffner, Sec.
Barry Silver, Nat'l. Sales Mgr.
Product Categories: F G

Norfield Industries

P.O. Box 459
Chico CA 95927
916-342-2383
Fax: 916-342-5205

Northwest Lock & Supply Co.

2300 Ferry St., P.O. Box 1384
Albany OR 97321
800-359-9425
503-967-2749
Fax: 503-928-9338
Ted Swanson, CEO
Richard Kitchen, Sales Mgr.
Steve Swanson, GM
Product Categories: B C D E F G H

O'Brien Bros. Inc.

380 Union St.
W. Springfield MA 01089
800-343-0949
413-734-7121
Fax: 413-737-1642
Joseph S. O'Brien
Product Categories: B D E F G

Ohio Travel Bag Mfg. Co.

6481 Davis Industrial Pkwy.
Solon OH 44139
216-498-1955
Fax: 216-498-9811
Paul Gallin
Bruce Oppenheim, Exec. VP
Ray Patel, VP Sales
Product Categories: F
See ad on page 44

Omaha Wholesale Hdwe.

1201 Pacific St., P.O. Box 3628
Omaha NE 68103
800-238-4566
402-444-1673
Fax: 800-538-4566
William J. Stock, Exec. VP
Howard Westerberg, Mgr.
Product Categories: A B E F
See ad on page 137

Orchard Lock Distributors, Inc.

30 Edmund St.
Hamden CT 06517
800-233-2146

203-865-8106

Fax: 203-624-4083
William Simmons, Nat'l. Sales Mgr.
Paul Douglass, Reg. Acct. Exec.
Michael Jenoint, Reg. Acct. Exec.
Product Categories: B C F G H
See ad on page 51

Orion Pacific Trading Company

3972 Barranca Pkwy., J323
Irvine CA 92606
714-830-2003
Fax: 714-830-5668
J. Bruce Such, Pres.
Vincent Chan, VP
Product Categories: F

Outwater Plastic Industries

4 Passaic St.
Wood Ridge NJ 07075
800-631-8375
201-340-1040
Fax: 800-888-3315
E Mail: OUTWATER@ATWATER.COM
Web: WWW.ATWATER.COM
Joey Shimm
Product Categories: B
Phoenix AZ
800-631-8375 602-447-0935 800-888-3315

Panef

5700 W. Douglas Ave.
Milwaukee WI 53218
800-448-1247
414-464-7200
Fax: 414-462-0980
Geo. C. Walker, Pres.
Linda Hartley, Nat'l. Sales Mgr.
Product Categories: G

Pasek Corp.

9 West Third St.
So. Boston MA 02127
800-628-2822
617-269-7110
Fax: 617-269-0547 or 800-262-0547
Lewis A. Alessandrini, Pres.
Product Categories: A B D E F G

Patt Corp.

8111 W. 47th St.
Lyons IL 60534
708-442-3901
Fax: 708-442-3907
George Yurkovich
Product Categories: F

Paxis Lock Manufacturing Inc.

45B West Wilmot St., Suite 202
Richmond Hill, Ont. Canada L4B 2P3
905-707-0090
Fax: 800-791-8130
E Mail: PAXIS@INFO RAMP.NET
K. Larry Renaud, Pres.
Product Categories: B F

Pimlico Key Service, Inc.

5254 Reistertown Rd.
Baltimore MD 21215
800-638-3815
410-367-7400
Fax: 410-367-7319
John Trouland, Pres.
Product Categories: F G

PLS Distribution Group

3250 Fanum Rd.
Vadnais Heights MN 55110
612-481-0566
John Stemig
See ad on page 131

Prime-Line Products Company

5405 N. Industrial Pkwy.
San Bernardino CA 92407
800-255-3505
909-887-8118
Fax: 909-880-8968
E Mail: R.GOL@PLP.MHS.COMPU.SERVE.
Dick Crowther, President
Terry Kokot, VP Sales
Rick Gold, Sales Coord.
Product Categories: F

Protection Group, Inc.

29712 US Hwy. 19 North
Clearwater FL 34621
813-785-0642
Fax: 813-784-9279
James R. Ringold, Pres.
Product Categories: E

R & H Wholesale Supply, Inc.

1655 Folsom St.
San Francisco CA 94103
415-863-0404
Fax: 415-863-7046
Bob Heath

R & S Accessories Inc.

P.O. Box 890305
Houston TX 77289
800-338-3730
409-935-2488
Fax: 409-935-2454
Roger Johnsen
Product Categories: F

R.A. Graham Co., Inc.

70 James St.
Worcester MA 01603
800-333-3933
508-755-5815
Fax: 508-755-6584
Andy Graham, VP
Barry Graham, VP
Bob Combs, GM
Product Categories: B F
See ads on pages 42, 43

RA-Lock Company

210 S. Clark Rd., Ste. B
Cedar Hill TX 75104
800-777-6310
214-291-1301
Fax: 214-291-1346
J.J. Gage, Pres.
David Price, VP Sales Mgr.
Wesley Reynolds, Order Svc.
Product Categories: F

Richardson Electronics, Ltd.

40W 267 Keslinger Road
La Fox IL 60147
800-348-5580
708-208-2200
Fax: 708-208-2550
Web: www.rell.com
Edward J. Richardson, CEO
William Garry, CEO
Joseph Grill, VP Human Resources
Product Categories: A E



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718-448-2100
Fax: 718-981-5665
Bob
Kevin, Sales
Dan, Sales
Product Categories: B
See ad on page 17

Rininger Lock & Supply

3468 Citrus St., Ste. C
Lemon Grove CA 91945
619-463-0170
Fax: 619-697-2590
E Mail: RININGER@ELECTRICITI.COM
Web: WWW.ELECTRICITI.COM/RININGER
Chuck Rininger, Owner
Brian J. Goonan, Purch. Sales
Product Categories: B C D E F G H

Robert Skeels & Company

19216 S. Laurel Park Rd.
Compton CA 90220
800-734-4539
310-639-7240
Fax: 310-639-7569
Kenneth Jordan, Pres.
Bob Lange, GM
Product Categories: B C D E F G H
Group: USCAN

Rudy's

4086 East 71st St.
Cleveland OH 44105
800-248-7839
216-641-7711
Fax: 216-641-0060
Rudy Rosales, Pres.
Norm Farren, Mgr.
Gwynne Steel, Dept. Head
Product Categories: F

S & J Products & Services

11 S 3rd St.
Yakima WA 98902
800-735-1797
509-575-1797
Fax: 509-575-1875
Jack Baugher
Product Categories: A E H

Safemasters

2700 Garfield Ave., Ste. 200
Silver Spring MD 20910
800-633-9977
301-608-9000
Fax: 703-750-1814
Robin Scheirer, Pres.
Henry Raymond, VP
Jay Von Runnen, Dir. Ind. Sales
Product Categories: A B C D E F H
See ad on page 18

Secure Car Enterprises

1965-1 New Hwy.

Farmingdale NY 11735
516-293-8030
Fax: 516-293-0690
Jim Reily
See ad on page 107

Secure Industries, Inc.

9 Kuhl Ave.
Hicksville NY 11801
800-999-2534
516-433-0033
Fax: 516-433-8804
Joel Kramer, Pres.
Sadie Kramer, VP Sales
Bruce Witken, Sales
Product Categories: B F G

Security Equipment Supply

4132 Shoreline Dr., Ste. E
Earth City MO 63045
800-325-0221
314-298-8930
Fax: 314-298-8962
Bob Van Dillen, Pres.
George Trussler, Oper. Mgr.
Product Categories: A E
Detroit MI 800-548-0680 313-543-5575
313-543-5576
Chicago IL 800-729-1306 708-803-6880
708-803-2143
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2424 913-599-3716
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3142 317-578-3189
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Distributors**

665 Milway Ave., Unit 48
Concord, Ont. Canada L4K 3T8
800-567-5300 "Canada wide"
905-669-5300
Fax: 905-660-6313
J.W. (Jim) Flewitt, Pres.
John Callaghan, VP Purch./Oper.
Orest Drohobysky, Sales Coord.
Product Categories: A B E F

Security Lock Distributors

59 Wexford St., P.O. Box 815
Needham Heights MA 02194
800-847-5625
617-444-1155
Fax: 800-878-6400
E Mail: SECLOCK@IX.NETCOM.COM
Sidney Schwartz, Pres.
David Schwartz, VP
Jeffrey Schwartz, VP
Product Categories: B E F G
Pompano Beach, FL
800-562-5720, 800-246-9115
See ad on page 142

Security Plus Inc.

3612 N. 16th St.
Phoenix AZ 85016
800-426-0200
602-234-3883

Fax: 602-234-3882
Steven E. Marcou
Theo G. Nielson Sales Mgr.
Product Categories: B C D E F G H

**Sentinel Wholesale Hdwe.
Sen. Div. Ind.**

2043 Wellwood Ave.
E. Farmingdale NY 11735-1283
800-526-9000
516-753-6000
Fax: 516-753-6004
Don Cervantes
Product Categories: B E F G

Sentry Security Fasteners, Inc.

8109 N. University
Peoria IL 61615
309-693-2800
Fax: 309-693-2872, 800-693-2872
Thomas E. Ferre, Pres.
Stephen P. Cramer, VP
Product Categories: F G E

Septon Inc.

6071 Malden Turnpike
Maiden-On-The-Hudson NY 12453
800-537-8752
914-246-0638
Fax: 914-246-3416
Richard Septon, Pres.
Ethel Wynne, Secretary
Product Categories: B C F G

Serrubec Inc.

2073 Chartier Ave.

Montreal, Dorval Canada H9P 1H3
800-361-0243
514-631-6791
Fax: 514-631-0494
Joseph Mastro, VP
A. Huns, Controller
S. Levavallier, Sales Coord.
Product Categories: A B C D E F G

Shield Supply & Services Ltd.

Unit 17-1391 St. James St.
Winnipeg, Man. Canada R3H 0Z1
204-774-1921
Fax: 204-774-5627
C.M. "Coley" Kaufman, Pres.
Shawn McIntosh, Sales Mgr.
Product Categories: A B C D E F G H

Silmar Electronic Inc.

11001 NW 33rd St.
Miami FL 33172
305-513-0484
Fax: 305-513-9678
Frank Green
Frank Breen

Silver Sales Inc.

2701-C W. 15th St., Ste. 291
Plano TX 75075
800-258-5625
972-867-4545
Fax: 972-618-1897
E Mail: PLANO@WORHNET.ATT.NET
Judee Silver, Pres.
Bill Silver, VP
David Silver, VP Sales
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Fax: 423-577-5936
Scott Selby
Elaine Selby
Product Categories: C G

So-Cal

2104 Wilson Ave., Suite B
National City CA 91950-6555
800-521-3551
619-474-8847
Fax: 619-474-2440
Lin Erbland, Pres.
Ron Erbland, Sec.
Tim Davis, VP Operations
Product Categories: F G

Southern Lock & Supply Co.

10910 Endeavor Way, P.O. Box 1980
Pinellas Park FL 33780-1980
800-282-2837
813-541-5536
Fax: 800-447-2299
Web: WWW.SECURITLY.COM/SL
Marvin Cutson, CEO
Davie Matthies, President
Ed Pageau, VP Sales
Product Categories: A B C D E F G
Group: PASS
Miami FL 305-885-5779 305-885-8798
Oakland Park FL 954-568-9669 954-568-3397
Atlanta GA 770-455-9233 770-455-3969
Charlotte NC 704-527-6777 704-527-0058
See ad on page 75

Space Age Locksmith Supplies, Inc.

138 W. Beresford Ave., Suite D
Deland FL 32720
800-247-7942
904-734-3113
Fax: 904-734-0559
John Millan, Pres.
Product Categories: C F

Standard Wholesale Hardware Inc.

42 Ludlow St.
New York NY 10002
800-543-5625
212-353-0450
Fax: 212-420-9892
Product Categories: B C E F G H

Stears Locksmith Supply Co.

34 Long Island Ave.
Sag Harbor NY 11963
516-725-3273 or 516-725-8151
Fax: 516-725-7483
Donna Stears, Road Mgr.
Paul Willinham, Head of Sales
Product Categories: B F G

Stone & Berg Wholesale Locksmith Supply

99 Stafford St.
Worcester MA 01603
800-225-7405
508-753-3551
Fax: 800-535-5625
Jennie Berg Pagano, Pres. CEO
Phil Sandstrom, Purch. Mgr.

Rick Brown, GM
Product Categories: B C D E F G H

Strauss Safe & Lock Co., Inc.

1801 2nd Ave., P.O. Box 716
Des Moines IA 50314
800-532-4107
515-288-9571
Fax: 515-288-9752
Dan Swift, Pres.
Bill Cunningham, Purch.
Todd Ferris, Sales, Mgr.
Product Categories: F G H

Taylor Security & Lock Co., Inc.

8585 Atlas Dr.
Gaithersburg MD 20877-4186
800-676-7670
301-948-7670
Fax: 301-948-1029
Joel Taylor, Pres.
Richard Hageman, Sales Mgr.
Chris Gresh, Acct. Mgr.
Product Categories: B D E F G H

The Locksmith Store, Inc.

1229 E. Algonquin Rd., Unit E
Arlington Heights IL 60005
847-364-5111
Fax: 847-364-5125
Tom Swiderek, President
Bob Szabo, Customer Svc.
Jack Swiderek, Customer Svc.
Product Categories: D F G

The National Locksmith

1533 Burgundy Parkway
Streamwood IL 60107
630-837-2044
Fax: 630-837-1210
Marc Goldberg, Editor/Publisher

The Peterzell Co.

P.O. Box 521357
Longwood FL 32752-1357
407-830-1171
Fax: 407-830-1172
Victor Peterzell, Pres.

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429 Fairview Ave. N.
Seattle WA 98109
206-624-5090
Fax: 206-624-5214
Bill Connors, CEO
Claudette, Sales
Tony, GM
Product Categories: G

Timemasters

2604 SW 17th St.
Topeka KS 66604
913-232-8705
Fax: 800-798-TIME
Dan Graffeo
Product Categories: C E F G H

Top Notch Distributors

413 Erie St.
Honesdale PA 18431
800-233-4210
717-253-LO CK (5625)
Fax: 800-854-4146
Brian Mikulewicz, Mgr.
Jim Williams, Mgr. (NV)
Todd Bowman, Mgr. (MO)

Product Categories: B F
Branches:
Carson City, NV
800-722-4210, 702-885-0440, 800-248-3620
St. Louis, MO 800-211-4607
314-291-4499 800-211-4608
See ad on page 23

TRAM International Inc.

P.O. Box 6247
Delray Beach FL 33482-6247
800-843-2440
407-637-0123
Fax: 800-448-8280
Martin Worobey, Sales Rep.
Product Categories: F

Trans-Atlantic Company

440 Fairmount Ave.
Philadelphia PA 19123
800-523-9956
215-629-0400
Fax: 215-629-1282
Mr. Norman Millman
Mr. Bernie Davis, VP Sales
Mr. Richard Seideman, Oper. Mgr.
Product Categories: B F

Transwest Hardware Sales

1315 Powell St.
Vancouver, B.C. Canada V5L 1G8
800-567-1177
604-253-0017
Fax: 604-253-5344
Dick Ballard, GM
Brad McRitchie, Sales Coord.
Product Categories: B E F G

Turn 10 Wholesale

Mill Creek Rd., P.O. Box 746
Marietta OH 45750
800-848-9790
Fax: 800-391-4553
David Miller, Sales
Maribeth Browne, Cust. Svc.
David Miller, Sales
Product Categories: H
See ad on page 200

Tweeds Locksmith Inc. Wholesale Supply

601 Elm Ave.
Portsmouth VA 23704
800-544-4482
804-399-2180
Fax: 804-399-1636
Ernest F. Floyd, Jr., Pres.
Gary Waterman, VP/Sales Dept.
E. Clay Floyd, VP/Service Dept.
Product Categories: A B C E F G H

U.S. Lock Corp.

77 Rodeo Dr.
Brentwood NY 11717
800-925-5000
516-243-3000
Fax: 516-243-0390
Gene Member Pres.
Geoffrey Meyer VP
Product Categories: A B C D E F G H
Brentwood NY
Jacksonville FL
Louisville KY
Sacramento CA
Charlotte NC

Ultra Hardware Products

1777 Hylton Rd.
Pennsauken NJ 08110
609-663-5050
Fax: 609-663-1743
Karen Felix

Wacker Hardware

1025 W. Jackson Blvd.
Chicago IL 60607
312-733-6070
Fax: 312-733-7001
Michael Chagdes, Pres.
Ed Szefer, GM
Kyle Noge, Sales Mgr.
Product Categories: B D E F G

Wadsworth White Inc.

4220 Steve Reynolds Blvd., Ste. 10
Norcross GA 30093-3322
800-717-8184
770-717-8505
Fax: 800-717-8227
Joe White, Sales
Brenda Langston, Cust. Svc.
Don Harris, Cust. Svc.
Product Categories: A B E F

Waldron's Security

90 Knox Ct.
Denver CO 80219
800-255-0701
303-934-2148
Fax: 303-934-3452
Donald N. Waldron, Owner
Donna Waldron, Mgr.
Karen Sayers, Inside Sales
Product Categories: B F G

Wedge Co Tool Supply International

717 122 Ave. NE #4
Bellevue WA 98005
800-452-2304
Doug Kimzey, Pres.
Product Categories: G

Westguard, Inc.

P.O. Box 616
Twinsburg OH 44087
216-963-6116
Robert Fox

Wholesale 4 Inc.

706 SE Grand Ave.
Portland OR 97214
800-547-0921
503-238-8605
Fax: 503-235-5636
Nancy Burt, Mgr.
Siobham Wrog, Sales
Kevin Clark, Sales
Product Categories: A B C D E F G H

Wilco Supply

5960 Telegraph Ave.
Oakland CA 94609
800-745-5450
510-652-8522
Fax: 510-653-5397
H.D. Williams, Pres.
Robert D. Williams, VP/Oper. Mgr.
Jonathan Clarner, Sec./Treas.

Product Categories: A B C D E F G H
Group: Reliable

Williams Key Co., Inc.

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314-231-2411
Fax: 314-231-4609
Gary A. Andrews

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Van Nuys CA 91411
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818-781-9999
Fax: 818-781-8171
Matt Williams


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Elyria OH 44035
216-366-5504
Lloyd Lopez

Zipf Lock Co.

830 Harmon Ave.
Columbus OH 43223
800-848-1577
614-228-3507
Fax: 800-228-6320
Richard Zipf
Steve Zipf
Product Categories: B C D E F G H
See ad on page 140

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Distributors By State

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Brook's Lock & Key, Inc.

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Fax: 205-353-8260

Coast Safe & Lock

Mobile AL
334-479-5264
Fax: 334-471-6967

ARIZONA

Security Plus Inc.

Phoenix AZ
800-426-0200
602-234-3883
Fax: 602-234-3882

CALIFORNIA

A.S.I.

S. San Francisco CA
800-652-1053
415-871-7378
Fax: 415-871-7497

Acme Security Systems

San Leandro CA
800-348-2263
510-483-5000
Fax: 800-435-8233

Adavco Security Products

Southgate CA
213-564-1662
Fax: 213-564-9622

Alno, Inc.

Chatsworth CA

American Access Supply

Anaheim CA
800-844-8545
714-996-0791
Fax: 800-833-1397

American Lock & Supply, Inc.

Anaheim CA
800-854-8775
714-996-8882
Fax: 714-579-7554

American Security Distribution

Los Angeles CA

800-858-1726
310-568-9885
Fax: 310-568-1507

Anytime Security Products

Hermosa Beach CA
800-539-2427
310-798-5397
Fax: 310-798-4604

Automatic Gate Wholesalers

Modesto CA
800-238-2301
Fax: 800-438-2301

Clark Security Products

San Diego CA
800-854-2088
619-565-7140
Fax: 619-565-4605

DiMark International

Santa Maria CA
800-235-2435
805-922-1182
Fax: 805-928-8034

DRK Specialties, Keyrings, Key Blanks & Things

Pleasanton CA
800-654-1850
510-417-8880
Fax: 510-471-8885

Dugmore & Duncan of California

Riverside CA
800-325-1595
909-360-0222
Fax: 909-360-0572

Hartwell Commercial Division

Placentia CA
714-993-4200
Fax: 714-777-4031

K & K Supply, Inc.

Upland CA
800-233-7772
909-920-0023
Fax: 909-920-0402

Key Hardware Company

Los Angeles CA
213-255-9873
Fax: 213-255-8457

Key Supply

San Francisco CA
415-626-2526
Fax: 415-626-4598

LDM Enterprises, Inc.

Westlake Village CA
800-451-5950
Fax: 818-706-8560

Major Lock Supply

Fullerton CA
714-447-8363
Fax: 714-447-8393

Norfield Industries

Chico CA
916-342-2383
Fax: 916-342-5205

Orion Pacific Trading Company

Irvine CA
714-830-2003
Fax: 714-830-5668

Prime-Line Products Company

San Bernardino CA
800-255-3505
909-887-8118
Fax: 909-880-8968

R & H Wholesale Supply, Inc.

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415-863-0404
Fax: 415-863-7046

Rininger Lock & Supply

Lemon Grove CA
619-463-0170
Fax: 619-697-2590

Robert Skeels & Company

Compton CA
800-734-4539
310-639-7240
Fax: 310-639-7569

So-Cal

National City CA
800-521-3551
619-474-8847
Fax: 619-474-2440

Wilco Supply

Oakland CA
800-745-5450
510-652-8522
Fax: 510-653-5397

Worldwide Lock Supply

Van Nuys CA
800-729-5444
818-781-9999
Fax: 818-781-8171

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Boulder CO
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Fax: 303-442-8380

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Littleton CO
800-848-4912 ext. 4452
303-794-2510
Fax: 303-794-3703

Intermountain Lock & Supply

Denver CO
800-323-8046
303-698-1898
Fax: 303-698-2094

Waldron's Security

Denver CO
800-255-0701
303-934-2148
Fax: 303-934-3452

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Canaan Distributors

Stamford CT
203-356-1000

Orchard Lock Distributors, Inc.

Hamden CT
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203-865-8106
Fax: 203-624-4083

DISTRICT OF COLUMBIA

Blaydes Lock Co., Inc.

Washington DC
800-424-2650
202-832-7100
Fax: 202-832-1359

Door Closer Service Co., Inc.

Washington DC
800-566-0606
202-526-0505
Fax: 800-908-3667, 202-529-7826

FLORIDA

Alexander Tuttle

Ft. Lauderdale FL
954-581-2002
Fax: 954-581-9363

American Alarm Supply

Orlando FL
800-318-9147

Atlantic Lock & Key

Hollywood FL
305-966-9862
Fax: 305-962-1202

C.E. Sanders, Co.

Bunnell FL
888-228-1985
904-437-0057
Fax: 904-437-0150

Closed Circuit Designs

N. Miami Beach FL
800-228-8321
305-652-8567
Fax: 305-652-3471

Dugmore and Duncan of Florida

Lakeland FL
800-232-1595
813-667-0866
Fax: 813-666-5226

Johansson Wholesale

Tampa FL
800-854-3320
813-854-3320
Fax: 800-808-2281

Key Mart Inc.

Stuart FL
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Fax: 407-220-7920



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Miami FL
800-447-6616
305-625-5525
Fax: 305-623-9564

Locks Co.
N. Miami FL
800-288-0801
305-949-0700
Fax: 305-949-3619

National Sales & Mktg. Inc.
Deerfield Beach FL
407-395-4841

Protection Group, Inc.
Clearwater FL
813-785-0642
Fax: 813-784-9279

Silmar Electronic Inc.
Miami FL
305-513-0484
Fax: 305-513-9678

Southern Lock & Supply Co.
Pinellas Park FL
800-282-2837
813-541-5536
Fax: 800-447-2299

Space Age Locksmith Supplies, Inc.
Deland FL
800-247-7942
904-734-3113
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Fax: 515-288-9752

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Fax: 773-779-9712

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Fax: 630-717-2805

ElJay Express
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Fax: 708-480-1383

EMG Associates
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312-649-0662
Fax: 312-649-0787

Ewert Wholesale Hardware Inc.
Alsip IL
800-451-0200
708-597-0059
Fax: 708-597-0881

Express Hardware
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800-323-7447
847-381-9430
Fax: 847-381-7199

IDN-H. Hoffman, Inc.
Chicago IL
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708-456-4300
Fax: 708-456-0878

J & M Distributing
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800-645-0040
773-583-8787
Fax: 773-583-0040

Patt Corp.
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Fax: 708-442-3907

**Richardson
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708-208-2200
Fax: 708-208-2550

**Sentry Security
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847-364-5111
Fax: 847-364-5125

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Fax: 800-798-TIME

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Lockmasters Inc.
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800-654-0637
606-885-6041
Fax: 606-885-7093

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502-635-1600
Fax: 502-637-6430

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606-887-0496
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Fax: 617-787-3425

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Fax: 617-661-3168

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Fax: 413-731-8368

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Fax: 617-269-0547 or 800-262-0547

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Fax: 301-948-5265

Micro Affiliates
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Fax: 301-881-0340

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410-367-7400
Fax: 410-367-7319

Safemasters
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301-608-9000
Fax: 703-750-1814

Taylor Security & Lock Co., Inc.
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301-948-7670
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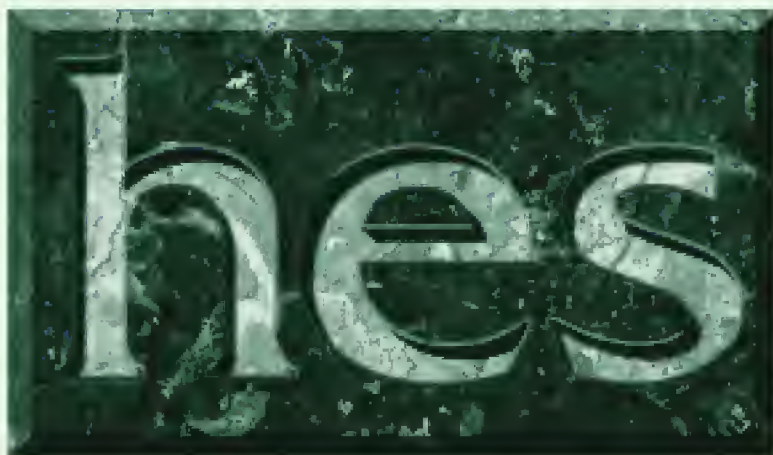
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Fax: 614-421-0008

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Fax: 503-238-5715

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Fax: 503-235-5636

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Fax: 717-274-8659

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Fax: 215-592-1255

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Fax: 814-371-0590

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Fax: 610-626-4189

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Fax: 215-627-6419

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901-797-8000
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RA-Lock Company
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972-867-4545
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Fax: 800-667-8701

Panef
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Fax: 414-462-0980

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604-942-5625
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Fax: 800-435-8233

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Fax: 514-276-9413

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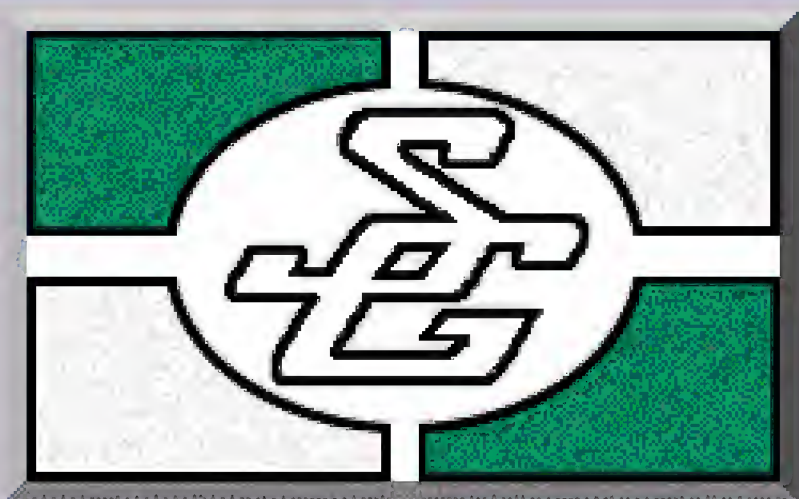
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Fax: 808-946-6480

J. Nathan Hardware Specialties Inc.
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716-325-3330
Fax: 716-325-7196

Jack Stearman Ltd.
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604-872-8415
Fax: 604-875-9174

JLM Wholesale, Inc.

MI
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810-628-6440
Fax: 800-782-1160

Jo-Van Distributors
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416-752-7210
Fax: 800-286-5010

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800-854-3320
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909-920-0023
Fax: 909-920-0402

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206-682-7383
Fax: 800-524-9305

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402-397-8291
Fax: 800-228-4175

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213-255-9873
Fax: 213-255-8457

Key Sales & Supply Co.

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313-931-7720
Fax: 313-931-7758

Keystone Safe Distributors
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800-755-2893
215-947-6330
Fax: 215-627-6419

Kramer Boys Locksmith Supply
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609-586-0642
Fax: 609-586-0512

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Fax: 412-381-5122

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Mayflower Sales Co., Inc.
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Fax: 901-366-0005

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SC 800-438-6567
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Fax: 704-332-8664

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816-241-8400 x 1690
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Fax: 800-621-6581

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Serrubec Inc.
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800-361-0243
514-631-6791
Fax: 514-631-0494

Shield Supply & Services Ltd.
Canada
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Fax: 204-774-5627

Southern Lock & Supply Co.
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800-282-2837
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Fax: 800-447-2299

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212-353-0450
Fax: 212-420-9892

Stone & Berg Wholesale Locksmith Supply
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508-753-3551
Fax: 800-535-5625

Taylor Security & Lock Co., Inc.
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800-676-7670
301-948-7670
Fax: 301-948-1029

Timemasters
KS
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Fax: 800-798-TIME

Transwest Hardware Sales
Canada
800-567-1177
604-253-0017
Fax: 604-253-5344

Tweeds Locksmith Inc. Wholesale Supply
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804-399-2180
Fax: 804-399-1636

U.S. Lock Corp.
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800-925-5000
516-243-3000
Fax: 516-243-0390

Wacker Hardware
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312-733-6070
Fax: 312-733-7001

Wadsworth White Inc.
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Fax: 800-717-8227

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503-238-8605
Fax: 503-235-5636

Wilco Supply
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Fax: 510-653-5397

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Fax: 800-228-6320

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Fax: 313-965-1093

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Fax: 905-319-0366

Accredited Lock Supply Co.
NJ
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201-865-5015
Fax: 201-865-5031

Ace Lock & Security Supply

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908-688-7666
Fax: 908-688-2442

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510-483-5000
Fax: 800-435-8233

Adams Lock & Safe Co., Inc.
NH
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603-224-1652
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Agences W. Pelletier (1980) Inc.
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Akron Hdw. Consultants
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216-644-7167
Fax: 800-328-6070

Allied Locksmith Supply
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330-726-0866
Fax: 330-726-0865

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Fax: 800-833-1397

American Lock & Key Co.
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804-282-6060
Fax: 804-282-1007

American Lock & Supply, Inc.
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714-996-8882
Fax: 714-579-7554

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310-568-9885
Fax: 310-568-1507

Amos Lock & Key Supply Co.
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317-335-5397
Fax: 317-335-5399

Anderson Lock Co.
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847-296-1157
Fax: 847-296-9259

Andrew's Wholesale Lock Supply
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717-274-8733
Fax: 717-274-8659

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310-798-5397
Fax: 310-798-4604

Apex Security Hardware Corp.
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718-438-2115
Fax: 718-438-3327,
800-951-7000

Architectural Products By Outwater, L.L.C.
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201-365-2002
Fax: 800-835-4403

Aristo Sales Co., Inc.
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718-361-1040
Fax: 718-937-5794

ASLA Distributing
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Fax: 516-766-2863

Associated Lock & Supply
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800-373-5754
604-942-5625
Fax: 604-942-3761

Automatic Gate Wholesalers
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800-238-2301
Fax: 800-438-2301

Autotech Accessories, Inc.
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718-680-8901
Fax: Automatic

Avco Key Supply
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516-261-6453
Fax: 516-261-5364

Bell's Security Sales
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201-743-3709
Fax: 201-743-6357

Blaydes Lock Co., Inc.
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800-424-2650
202-832-7100
Fax: 202-832-1359

Boston Lock & Safe Co., Inc.
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617-787-3400
Fax: 617-787-3425

Boyle & Chase, Inc.
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800-462-6240
Fax: 617-335-5342

Brady Office Machine Security

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773-779-8349
Fax: 773-779-9712

Brook's Lock & Key, Inc.

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205-353-2596
Fax: 205-353-8260

Brooks Supply, Inc.

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Fax: 405-672-7575

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716-674-1127
Fax: 716-674-4645

C.E. Sanders, Co.

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904-437-0057
Fax: 904-437-0150

Caola & Co.

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Fax: 703-550-8857

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Fax: 617-661-3168

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Fax: 505-883-5704

Craftmaster Hardware Co., Inc.

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201-646-9355
Fax: 201-646-0181

Cypress Security Products Ltd.

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403-250-1967
Fax: 403-250-1969

Defiant Safe Co. Inc.

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972-243-3711
Fax: 972-241-7669

DiMark International

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Direct Security Supply Inc.

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Fax: 800-452-8600

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Fax: 612-521-0166

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909-360-0222
Fax: 909-360-0572

Dugmore and Duncan of Florida

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813-667-0866
Fax: 813-666-5226

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915-566-7101
Fax: 915-566-8608

ElJay Express

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Fax: 708-597-0881

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Fax: 847-381-7199

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Fax: 713-957-2122

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Fax: 301-948-5265

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Fax: 503-238-5715

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313-345-6777
Fax: 313-342-7580

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716-928-2850
Fax: 716-928-2852

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Fax: 814-371-0590

Hardware Suppliers of America, Inc.

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Fax: 404-888-0834

IDN-Canada Ltd.

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Fax: 416-248-9945

IDN-H. Hoffman, Inc.

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708-456-4300
Fax: 708-456-0878

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Fax: 800-272-4409

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Fax: 215-288-2511

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215-925-5306
Fax: 215-922-6552

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Fax: 303-698-2094

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Fax: 615-885-0903

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Fax: 808-946-6480

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Fax: 210-735-2248

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Fax: 800-621-6581

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Fax: 212-988-9192

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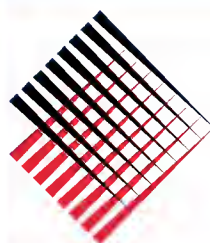
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Fax: 708-442-3907

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Fax: 619-697-2590

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Fax: 516-433-8804

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Fax: 800-878-6400

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Fax: 800-447-2299

**Space Age Locksmith
Supplies, Inc.**
FL
800-247-7942
904-734-3113
Fax: 904-734-0559

**Standard Wholesale
Hardware Inc.**
NY
800-543-5625
212-353-0450
Fax: 212-420-9892

**Stears Locksmith
Supply Co.**
NY
516-725-3273
or 516-725-8151
Fax: 516-725-7483

**Stone & Berg Wholesale
Locksmith Supply**
MA
800-225-7405
508-753-3551
Fax: 800-535-5625

**Strauss Safe
& Lock Co., Inc.**
IA
800-532-4107
515-288-9571
Fax: 515-288-9752

**Taylor Security
& Lock Co., Inc.**
MD
800-676-7670
301-948-7670
Fax: 301-948-1029

The Locksmith Store, Inc.
IL
847-364-5111
Fax: 847-364-5125

Timemasters
KS
913-232-8705
Fax: 800-798-TIME

Top Notch Distributors
PA
800-233-4210
717-253-LOCK (5625)
Fax: 800-854-4146

TRAM International Inc.

FL
800-843-2440
407-637-0123
Fax: 800-448-8280

Trans-Atlantic Company
PA
800-523-9956
215-629-0400
Fax: 215-629-1282

Transwest Hardware Sales
Canada
800-567-1177
604-253-0017
Fax: 604-253-5344

**Tweeds Locksmith Inc.
Wholesale Supply**
VA
800-544-4482
804-399-2180
Fax: 804-399-1636

U.S. Lock Corp.
NY
800-925-5000
516-243-3000
Fax: 516-243-0390

Wacker Hardware
IL
312-733-6070
Fax: 312-733-7001

Wadsworth White Inc.
GA
800-717-8184
770-717-8505
Fax: 800-717-8227

Waldron's Security
CO
800-255-0701
303-934-2148
Fax: 303-934-3452

Wholesale 4 Inc.
OR
800-547-0921
503-238-8605
Fax: 503-235-5636

Wilco Supply
CA
800-745-5450
510-652-8522
Fax: 510-653-5397

Zipf Lock Co.

OH
800-848-1577
614-228-3507
Fax: 800-228-6320

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A.T. Jones & Son
MI
800-735-4570
313-965-1455
Fax: 313-965-1093

Access Safe & Supply Ltd.
Canada
800-268-9033
905-319-0355
Fax: 905-319-0366

**Accredited Lock
Supply Co.**
NJ
800-652-2835
201-865-5015
Fax: 201-865-5031

Ace Lock & Security Supply

NJ
800-223-5625
908-688-7666
Fax: 908-688-2442

**Agences W. Pelletier
(1980) Inc.**
Canada
800-363-6700
514-276-6700
Fax: 514-276-9413

Allied Locksmith Supply
OH
800-544-2102
330-726-0866
Fax: 330-726-0865

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American Access Supply

CA
800-844-8545
714-996-0791
Fax: 800-833-1397

American Lock & Supply, Inc.

CA
800-854-8775
714-996-8882
Fax: 714-579-7554

Amos Lock & Key Supply Co.

TX
800-772-7432
317-335-5397
Fax: 317-335-5399

Anderson Lock Co.

IL
800-323-5625
847-296-1157
Fax: 847-296-9259

Apex Security Hardware Corp.

NY
800-232-1117
718-438-2115
Fax: 718-438-3327,
800-951-7000

Aristo Sales Co., Inc.

NY
800-221-1322
718-361-1040
Fax: 718-937-5794

Associated Lock & Supply

Canada
800-373-5754
604-942-5625
Fax: 604-942-3761

Avco Key Supply

NY
800-332-5397
516-261-6453
Fax: 516-261-5364

Bell's Security Sales

NJ
800-772-2266
201-743-3709
Fax: 201-743-6357

Blaydes Lock Co., Inc.

DC
800-424-2650
202-832-7100
Fax: 202-832-1359

Blue Dog

NH
603-527-1361
Fax: 603-528-0261

Boston Lock & Safe Co., Inc.

MA
800-252-5757
617-787-3400
Fax: 617-787-3425

Brook's Lock & Key, Inc.

AL
800-292-5008
205-353-2596
Fax: 205-353-8260

Brooks Supply, Inc.

OK
800-347-4477
405-677-0504
Fax: 405-672-7575

Buffalo Safe & Lock

NY
800-255-6257
716-674-1127
Fax: 716-674-4645

Caola & Co.

NJ
800-257-9469
609-890-7331
Fax: 609-588-5247

City Lock Supply

CO
303-444-4407
Fax: 303-442-8380

Clark Security Products

CA
800-854-2088
619-565-7140
Fax: 619-565-4605

Colonial Lock Supply Co., Inc.

VA
800-732-9117
703-550-8558
Fax: 703-550-8857

Commonwealth Lock Co.

MA
800-442-7009
617-876-3301
Fax: 617-661-3168

Cook's Building Specialties, Inc.

NM
505-883-5701
Fax: 505-883-5704

Craftmaster Hardware Co., Inc.

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800-221-3212
201-646-9355
Fax: 201-646-0181

Curtis Industries Inc.

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800-555-5397

DiMark International

CA
800-235-2435
805-922-1182
Fax: 805-928-8034

Doyle Lock Supply, Inc.

MN
800-333-6953
612-521-6226
Fax: 612-521-0166

Dugmore & Duncan of California

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800-325-1595
909-360-0222
Fax: 909-360-0572

Dugmore and Duncan of Florida

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800-232-1595
813-667-0866
Fax: 813-666-5226

Dugmore and Duncan, Inc.

MA
800-225-1595
617-740-1101
Fax: 617-740-4043

E.L. Reinhardt Company

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800-328-1311
612-481-0566
Fax: 612-481-0166

Edw. Saucedo & Son Co., Inc.

TX
800-248-3726
915-566-7101
Fax: 915-566-8608

Enixus Trade, Ltd.

Canada
905-682-3086
Fax: 905-682-3086

Ewert Wholesale Hardware Inc.

IL
800-451-0200
708-597-0059
Fax: 708-597-0881

Fairway Supply, Inc.

TX
800-767-3247
713-957-2160
Fax: 713-957-2122

Foley Belsaw Co., Locksmith Division

MO
800-821-3452
816-483-2700
Fax: 816-483-5010

Fortress Safe & Lock

OH
800-562-0295
513-772-4392
Fax: 513-772-5276

Fradon Lock Co., Inc.

NY
800-447-0591
315-472-6988
Fax: 315-472-0958

Fried Bros. Inc.

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800-523-2924
215-627-3205
Fax: 215-592-1255

Garden State Hardware Wholesalers

NJ
800-544-0616
908-753-1343
Fax: 908-753-2040

Gil-Ray Tools, Inc.

MI
517-892-6870
Fax: 517-892-6870

Grace's Wholesale & Supply Div.

NE
402-462-2737

H.E. Mitchell Co.

OR
800-626-5625
503-236-9444
Fax: 503-238-5715

H.S. & S. Wholesale Dist. of Lock Hdwe.

MI
800-342-2202
313-345-6777
Fax: 313-342-7580

Hahn & Schaffner, Inc.

NY
888-645-8696
716-928-2850
Fax: 716-928-2852

Hans Johnsen Co.

TX
888-879-1500
879-1500
Fax: 879-1530 or 800-967-4250

Hardware Agencies Ltd.

Canada
800-268-6741
416-462-1919
Fax: 416-462-1922

Helen's Wholesale Locksmith Supplies

NY
518-355-7000

Herbert Flake Co.

TX
800-231-4105
713-926-3200
Fax: 713-926-3399

HMC, Int'l Div., Inc.
CO
800-848-4912 ext. 4452
303-794-2510
Fax: 303-794-3703

Howard Sales Co.
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800-456-4625
915-833-7733
Fax: 915-833-7770

IDN-Acme, Inc.
LA
800-788-2263
504-837-7315
Fax: 504-837-7321

IDN-Armstrong's, Inc.
GA
800-726-3332
404-875-0136
Fax: 404-888-0834

IDN-Canada Ltd.
Canada
800-268-1306
416-248-5625
Fax: 416-248-9945

IDN-H. Hoffman, Inc.
IL
800-433-6608
708-456-4300
Fax: 708-456-0878

IDN-Hardware Sales, Inc.
MI
800-521-0955
313-591-1150
Fax: 800-272-4409

IDN-M. Taylor, Inc.
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800-233-3355
215-288-5588
Fax: 215-288-2511

Independent Hardware Inc.

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800-346-9464
215-925-5306
Fax: 215-922-6552

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303-698-1898
Fax: 303-698-2094

**Island Pacific
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808-955-1126
Fax: 808-946-6480

J & J Distributors
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210-734-6165
Fax: 210-735-2248

J & M Distributing
IL
800-645-0040
773-583-8787
Fax: 773-583-0040

**J. Nathan Hardware
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716-325-3330
Fax: 716-325-7196

Jack Stearman Ltd.
Canada
604-872-8415
Fax: 604-875-9174

Jim Ripley's Services, Inc.
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918-341-1077

Jo-Van Distributors
Canada
800-268-5731
416-752-7210
Fax: 800-286-5010

K & K Supply, Inc.
CA
800-233-7772
909-920-0023
Fax: 909-920-0402

KDL Hardware Supply
WA
800-524-9305
206-682-7383
Fax: 800-524-9305

Kenco Supply Co.
NE
800-228-2266
402-397-8291
Fax: 800-228-4175

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213-255-9873
Fax: 213-255-8457

Key Sales & Supply Co.

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800-445-KEYS (5397)
313-931-7720
Fax: 313-931-7758

Keys Plus Distributing
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800-644-5397
716-743-0220

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610-626-4787
Fax: 610-626-4189

**Kramer Boys
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800-222-2692
609-586-0642
Fax: 609-586-0512

LDM Enterprises, Inc.
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800-451-5950
Fax: 818-706-8560

**Lock Wise Security
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305-625-5525
Fax: 305-623-9564

Lockmasters Inc.
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800-654-0637
606-885-6041
Fax: 606-885-7093

Locks Co.
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800-288-0801
305-949-0700
Fax: 305-949-3619

**M. Shepse Co.
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800-666-6007
412-381-4900
Fax: 412-381-5122

Major Lock Supply
CA
714-447-8363
Fax: 714-447-8393

Mayflower Sales Co., Inc.
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800-221-2052
718-622-8785
Fax: 718-789-8346

Maziuk & Co., Inc.
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800-777-5945
315-474-3959
Fax: 315-472-3111

**MBA/Mark Bates
Associates**
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888-622-5495
606-887-0496
Fax: 606-887-9491

**McDonald Dash
Locksmith Supply, Inc.**
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800-238-7541
901-797-8000
Fax: 901-366-0005

**McManus Locksmith
Supply, Inc.**
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SC 800-438-6567
704-333-9112 or 704-333-0556
Fax: 704-332-8664

**Mid-South
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901-795-6987
Fax: 901-795-3475,
888-795-3475

**New York Locksmith
Supply Co., Inc.**
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212-737-0178, 914-328-1919
Fax: 212-988-9192

**Northwest Lock
& Supply Co.**
OR
800-359-9425
503-967-2749
Fax: 503-928-9338

O'Brien Bros. Inc.
MA
800-343-0949
413-734-7121
Fax: 413-737-1642

**Orchard Lock
Distributors, Inc.**
CT
800-233-2146
203-865-8106
Fax: 203-624-4083

Panef
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800-448-1247
414-464-7200
Fax: 414-462-0980

Pasek Corp.
MA
800-628-2822
617-269-7110
Fax: 617-269-0547
or 800-262-0547

Pimlico Key Service, Inc.
MD
800-638-3815
410-367-7400
Fax: 410-367-7319

Rininger Lock & Supply

CA
619-463-0170
Fax: 619-697-2590

Robert Skeels & Company
CA
800-734-4539
310-639-7240
Fax: 310-639-7569

Secure Industries, Inc.

NY
800-999-2534
516-433-0033
Fax: 516-433-8804

Security Lock Distributors
MA
800-847-5625
617-444-1155
Fax: 800-878-6400

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800-426-0200
602-234-3883
Fax: 602-234-3882

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800-526-9000
516-753-6000
Fax: 516-753-6004

Sentry Security Fasteners, Inc.
IL
309-693-2800
Fax: 309-693-2872,
800-693-2872

Septon Inc.
NY
800-537-8752
914-246-0638
Fax: 914-246-3416

Serrubec Inc.
Canada
800-361-0243
514-631-6791
Fax: 514-631-0494

Shield Supply & Services Ltd.
Canada
204-774-1921
Fax: 204-774-5627

Slide Lock Tool Co., Inc.
Attn: Z-Tool Division
TN
800-336-8812
423-577-8470
Fax: 423-577-5936

So-Cal
CA
800-521-3551
619-474-8847
Fax: 619-474-2440

Southern Lock & Supply Co.
FL
800-282-2837
813-541-5536
Fax: 800-447-2299

Standard Wholesale Hardware Inc.
NY
800-543-5625
212-353-0450
Fax: 212-420-9892

Stears Locksmith Supply Co.
NY
516-725-3273 or 516-725-8151
Fax: 516-725-7483

Stone & Berg Wholesale Locksmith Supply
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800-225-7405
508-753-3551
Fax: 800-535-5625

Strauss Safe & Lock Co., Inc.
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515-288-9571
Fax: 515-288-9752

Taylor Security & Lock Co., Inc.
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Fax: 301-948-1029

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Fax: 847-364-5125

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Fax: 206-624-5214

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Fax: 800-798-TIME

Transwest Hardware Sales
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800-567-1177
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516-243-3000
Fax: 516-243-0390

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312-733-6070
Fax: 312-733-7001

Waldron's Security
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800-255-0701
303-934-2148
Fax: 303-934-3452

Wedge Co Tool Supply International
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800-452-2304

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Fax: 503-235-5636

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Fax: 510-653-5397

Zipf Lock Co.

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614-228-3507
Fax: 800-228-6320

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Fax: 201-865-5031

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Fax: 908-688-2442

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603-224-1652
Fax: 603-226-4983

Agences W. Pelletier (1980) Inc.
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514-276-6700
Fax: 514-276-9413

Ambassador Wholesale Safe Distributors
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800-999-5510
201-263-3768
Fax: 201-402-1447

American Access Supply

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714-996-0791
Fax: 800-833-1397

American Lock & Key Co.
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804-282-6060
Fax: 804-282-1007

American Lock & Supply, Inc.
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714-996-8882
Fax: 714-579-7554

Amos Lock & Key Supply Co.
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317-335-5397
Fax: 317-335-5399

Anchor Safe Co.
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800-541-8050
810-755-3570
Fax: 810-755-1760

Associated Lock & Supply
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800-373-5754
604-942-5625
Fax: 604-942-3761

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800-252-5757
617-787-3400
Fax: 617-787-3425

Brook's Lock & Key, Inc.
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205-353-2596
Fax: 205-353-8260

Brooks Supply, Inc.
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405-677-0504
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716-674-1127
Fax: 716-674-4645

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Fax: 303-442-8380

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Fax: 619-565-4605

Colonial Lock Supply Co., Inc.
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Fax: 703-550-8857

Commonwealth Lock Co.
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800-442-7009
617-876-3301
Fax: 617-661-3168

Craftmaster Hardware Co., Inc.
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800-221-3212
201-646-9355
Fax: 201-646-0181

Defiant Safe Co. Inc.
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972-243-3711
Fax: 972-241-7669

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617-787-5200
Fax: 800-452-8600

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Fax: 612-521-0166

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612-481-0566
Fax: 612-481-0166

Edw. Saucedo & Son Co., Inc.
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800-248-3726
915-566-7101
Fax: 915-566-8608

Empire Security Supplies
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Fax: 516-928-4745

Ewert Wholesale Hardware Inc.
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Fax: 708-597-0881

Fairway Supply, Inc.
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713-957-2160
Fax: 713-957-2122

Fradon Lock Co., Inc.
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315-472-6988
Fax: 315-472-0958

Fried Bros. Inc.
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215-627-3205
Fax: 215-592-1255

Garden State Hardware Wholesalers
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800-544-0616
908-753-1343
Fax: 908-753-2040

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800-543-8837
814-459-0546
Fax: 814-456-1542

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OR
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Fax: 503-238-5715

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416-462-1919
Fax: 416-462-1922

Herbert Flake Co.
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713-926-3200
Fax: 713-926-3399

IDN-Acme, Inc.
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504-837-7315
Fax: 504-837-7321

IDN-Armstrong's, Inc.
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Fax: 404-888-0834

IDN-Canada Ltd.
Canada
800-268-1306
416-248-5625
Fax: 416-248-9945

IDN-H. Hoffman, Inc.
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800-433-6608
708-456-4300
Fax: 708-456-0878

IDN-Hardware Sales, Inc.
MI
800-521-0955
313-591-1150
Fax: 800-272-4409

IDN-M. Taylor, Inc.
PA
800-233-3355
215-288-5588
Fax: 215-288-2511

Intermountain Lock & Supply
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303-698-1898
Fax: 303-698-2094

Island Pacific Distributors, Inc.
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808-955-1126
Fax: 808-946-6480

Jack Stearman Ltd.
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Fax: 604-875-9174

K & K Supply, Inc.
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909-920-0023
Fax: 909-920-0402

KDL Hardware Supply
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800-524-9305
206-682-7383
Fax: 800-524-9305

Kenco Supply Co.
NE
800-228-2266
402-397-8291
Fax: 800-228-4175

Key Hardware Company
CA
213-255-9873
Fax: 213-255-8457

Key Mart Inc.
FL
800-228-7755
407-283-8029
Fax: 407-220-7920

Key Sales & Supply Co.
MI
800-445-KEYS (5397)
313-931-7720
Fax: 313-931-7758

Keystone Safe Distributors
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Fax: 305-623-9564

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606-885-6041
Fax: 606-885-7093

Locks Co.
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800-288-0801
305-949-0700
Fax: 305-949-3619

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Fax: 305-783-4838
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Lockmasters

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Nicholasville KY 40356
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606-885-6041
Fax: 606-885-7093
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Course Type: Bth.
Web: LMASTER@MIS.NET
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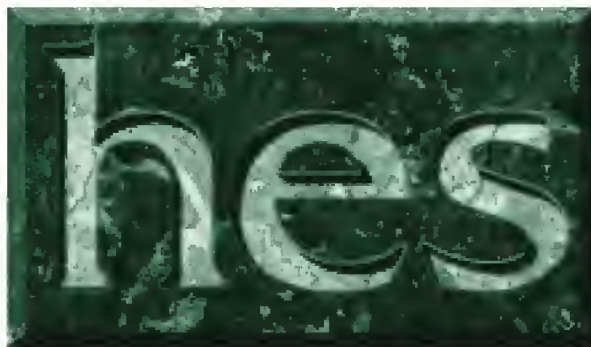
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Fax: 613-9242-8673
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Web: WWW.PTC.TEC.MN.US
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301-322-0871
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Fax: 802-447-7832
Michael Carpenter, Owner

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2677 Terrell Ave., P.O. Box 233
Oceanside NY 11572
516-766-6549
Fax: 516-536-5368
CGSALES@AOL

Paul B. Moyer Agency

Paul B. Moyer
130 Bennett Rd.
Pine City NY 14871
607-732-2738
Fax: 607-732-7997

Glezen-Fisher Group

Robert Wolfskehl, Pres.
13 Havens St.
Elmsford NY 10528
914-592-3800
Fax: 914-592-3813

Michael H. Kaye

444 E. 82nd St.
New York NY 10028
212-472-1573
Fax: 212-249-2134

OHIO

ERN, Inc.

Ernest Green
20728 Erie Rd., Ste. B
Rocky River OH 44116
216-333-9624
Fax: 216-333-9624

Lent & Associates

Gene Lent
6591 Blackhawk Circle
Westerville OH 43082
614-891-5535
Fax: 614-891-5577
LENT@aol.com

Burson Brothers

Jack Burson
24015 Bruce Rd.
Bay Village OH 44140
216-871-5952
Fax: 216-871-5696
Dave Burson
Don Burson

Bockert & Associates, Inc.

John Bockert, Pres.
18 Fort Monroe Ind. Pkwy.
Monroeville OH 44847
419-465-4631
800-321-7550
Fax: 419-465-4216

Stanley Tepper & Co., Inc.

Stanley Tepper, Pres.
6405 Gates Mills Blvd.
Cleveland OH 44124
216-461-6110
Fax: 216-461-1213

PENNSYLVANIA

R.L. Larrabee Mfg. Agency Inc.

Stephen Larrabee
P.O. Box 217
Haverford PA 19041
610-642-0105
Fax: 610-642-0130

TEXAS

H.L. Simon Company

Laurence D. Simon, Pres.
1314 Huntington Dr.
Richardson TX 75080
214-234-8009
Fax: 214-234-0339
SIMON.SAYS@AIRMAIL.NET

Galis Enterprises, Inc.

Martin Galis
2104-A Roosevelt Dr.
Arlington TX 76013
817-461-2079
Fax: 817-860-6999
Eric Klein

UTAH

Nelson & Associates

Mel Nelson
927 E. Millstream Way
Bountiful UT 84010
801-295-0328
Fax: 801-295-4535

CANADA

The Lauderdale Sales Co.

Barry Lauderdale
1 Richview Rd., Ste. 1106-B
Etobicoke, ON, Canada M9A 4M6
416-243-5354
Fax: 416-244-7765

TNL

REPRESENTATIVES

Web Sites

This section includes a variety of Websites which may be of interest to the locksmith. Developed with the help of ClearStar Security Network.

"A-Local" Locksmith
www.netside.net/~alocal/

Ace Lock & Security Supply
www.ace.lock.com

ADEMCO
www.ademco.com

Advanced Videotech Corp.
www.advvideotech.com

Aero Lock
www.clearstar.com/locked/aero.htm

Aiphone
www.aiphone.com

ALOA - Associated Locksmiths of America... (In Progress)
www.aloa.org

ALOA - Georgia Chapter
www.mindspring.com/~pmannen/galoe2.htm

Allstate Insurance Co.
www.allstate.com

Alt.Locksmithing Archives
<ftp://ftp.std.com/archives/alt.locksmithing/>

Alt.Locksmithing Newsgroup
<news:alt.locksmithing>

American Emergency Vehicles
www.ambulance.com

American Security Distribution
www.amsecurity.com/

American Society for Industrial Security - ASIS
www.securitymanagement.com/asismore.html

Armor Security Inc.
www.armorsecurity.com

ASIS - Central New Jersey Chapter
www.home.aol.com/asiscnj

ASIS - Edmonton/Northern Alberta Chapter
www.compuserve.ab.ca/jchilder/asis.htm

AskMe.com Security Index
www.askme.com/security/list.html

Blackhawk Products - Software for Locksmiths
www.ourworld.compuserve.com/homepages/blkhawk

BMW
www.BMWUSA.com

Bodyguard Home Page
www.iapps.org/

Buick
www.buick.com

C & K Systems
www.cksys.com

Cadillac
www.cadillac.com

Canadian Society for Industrial Security - CSIS
www.fox.nstn.ca/~csis/index.html

CEBus
www.cebus.org

Chevrolet
www.chevrolet.com

Chilean Locksmiths, some
www.chilnet.cl/rubros/CERRAJos2.HTM/

Chrysler
www.chryslercars.com

CIA
www.odci.gov/cia/

ClearStar Security Network
www.clearstar.com/

College of Security Tech. & Management
www.marketlynx.com/cstm

Computer Wizard - Locksmith Software
www.azbiz.net/cmptwiz/smallbus.html

CrimeWise - Robert A. Gardner, CPP CSP
www.protect-mgmt.com/expert/

Darex Corporation, Cutting Tool Sharpeners
www.darex.com/

Data Logic
www.flash.net/~dtlgc

Dedicated Micros Australia
www.dedicated.aust.com/~uniplex

Detex Corporation
www.detex.com/

Door Hardware Institute
www.dhi.org

DLA Security Systems, Inc. - Master-keying Software
www.clearstar.com/dla

Door-Aid Corporation
www.door-aid.com

Dr. Doorlock
www.web2.airmail.net/keyl/eastlake.html

DRK Specialties
www.clearstar.com/locked/drk.htm

DSC
www.chebucto.ns.ca/~ak921/p832/p832.html

Emergency Links
www.catt.citri.edu.au/emergency/es-www/es-www.html

Escalera, Inc.
www.escalera.com

FBI
www.fbi.gov

Ford
www.ford.com

Fort Lock Corporation
www.cl.ais.net/fortlock/index.html

Gardall Safe Corporation
www.gardall.com/

General Motors
www.gm.com

Global Security Complex
www.guns-training.com

Granton Institute of Technology
www.grantoninstitute.com

Greater Philadelphia Locksmith Association
www.gpla.org

G-U Hardware, Inc.
www.g-u.com

Guide to Lock Picking
www.lysator.liu.se:7500/mit-guide/
mit-guide.html

GTO, Inc.
www.gtoinc.com

Gyyr
www.odetics.com/gyyr

Hampton Products International
www.hamptonproducts.com

Hirsch Electronics
www.hirschelectronic.com

Homak Pistol Safes
www.billsgs.com/safes/homak.html

Howard Berlin's Homepage
www.dtcc.edu/~berlin/locks.html

HPC, Inc.
www.hpcworld.com

IAHSSP Home Page
www.members.aol.com/iahssp/private/
homepage.htm

IDN-Hardware Sales, Inc.
www.member.aol.com/johnk2931

IEI
www.ieib.com

Illinois Lock Co.
www.illinoislock.com

Indiana Cash Drawer
www.kapos.com

Innovative Moving Systems, Inc.
www.lectrotruck.com

Institutional Locksmiths' Association
www.colum.mindspring.com/~inhouse/
startila.htm

Interactive Technologies Incorporated
www.securitypro.com/

International Organization for Standards - ISO
www.iso.ch

International Security Management & Crime Prevention Institute
www.peg.apc.org/~draper/content.html

Investigative Resource International
www.lainet.com/factfind/

J & M Drills
www.jmdrills.com/jmdrills

Kantech Access Control and Integrated Systems, Inc.
www.kantech.com

KDL Hardware
www.eskimo.com/~rex/

Keedex Inc.
www.keedex.com

KeySoft Masterkey Software
www.burgoyne.com/keysoft

Kustom Key Inc.
www.kustomkey.com

Law Enforcement / Correction Links
www.nttc.edu:80/law/law_links.html

LHI
www.dashlite.com

Liberty Safe & Security
www.itsnet.com/home/liberty/public_
html/index.html4

Locks Co.
www.locksco.com

Lockwise Products
www.lockwise.com

Lord Safe Company (QLD.)
www.gil.com.au/comm/scorpio/lord.html

Los Angeles Burglar and Fire Alarm Association
www.labfaa.com/

Mace and Protective Sprays
www.tscm.com/mace/

MAG Eng. & Mfg.
www.magsecurity.com

Markar Products
www.markar.com

Mas Hamilton Group, Inc.
www.mas-hamilton.com

Master Lock Company
www.masterlock.com

Mayflower Sales Co., Inc.
www.mfsales.com

MBA/Mark Bates Assoc.
www.security.org

Medeco Security Locks, Inc.
www.medeco.com

Mercedes-Benz
www.Mercedes-Net.com

Mercedes-Benz (Daimler-Benz)
www.daimler-benz.com

Misty Morn Safe Company
www.evvmall.com/mistymorn/

National Alarm Computer Center
www.securityresource.com

National Burglar & Fire Alarm Association, Inc. - NBFAA
www.alarm.org/nbfaa.htm

National Electronics
www.cctvnet.com

National Fire Protection Association
www.wpi.edu/~fpe/nfpa.html

Neff's Safe, Lock, and Security
www.boss.cpcnet.com/lock/lock.html

New Zealand Security Directory
www.nz-security.co.nz

Next Generation Tool Co.
www.iu.net/nextgen

NT Monarch Hardware
www.newmantons.com

Outwater Plastic Industries
www.atwater.com

PCSC
www.pscs.com

PDQ Industries
www.pptnet.com/pdq

PE Fraser, Inc.
www.mediom.qc.ca/~fraser

PEMKO
www.pemko.com

PI Magazine
www.pimall.com/pimag/pimag1.html

Pine Technical College
www.ptc.tec.mn.us

**Pine Tree State
Locksmith Association**
www.ime.net/~lockdoc/ptsla.html

Pony Express Safes
www.compassnet.com/~jcurtis/ponehm.htm

PPM2000 Inc.
www.ppm2000.com

**Private Investigators &
Detective Services Directory**
www.dliidata.com/dli/priveye

Private Investigators Mall
www.pimall.com

Pyronix
www.excim.co.uk/pyronix/index.html

RabbitSoft
www.ourworld.compuserve.com/
homepages/rabbitsoft

Radionics
www.way.com/~space/radionic/home.html

Rainbow
www.isorainbow.com

Ranger
www.members.aol.com/rangersec/

Richardson Electronics
www.rell.com

Rininger Lock & Supply
www.electriciti.com/rininge

Saf T Lok
www.saf-t-lok.com

**Samuel Weiler's
Impressioning Manual**
www.cs.swarthmore.edu/~weiler/locks/
mp101.txt

**Sargent and Greenleaf "Insider's
page"**
www.members.aol.com/SgtG rnlF/SG IN
page.html

**Sargent and Greenleaf
Lock Manufacturer**
www.sglocks.com/

Schlage Lock Company
www.schlagelock.com/schlage

Secura Key
www.securakey.com

**Secure IT Systems - Professional
Computer Hardware Security**
www.secure-it.com/

Securitech Group
www.securitech.com

Securitron Magnalock Corp.
www.securitron.com

Security Corner
www.flash.net/nacculock

SecurStar
www.awa.com/starshire/bsecur.htm

Sentrol Inc.
www.sentrol.com/

SIMS
www.ourworld.compuserve.com/
homepages/sims

Smokecloak
www.smokecloak.com/

SONY
www.sel.sony.com/SEL/bppg/security/
index.html

**South Carolina Locksmith
Association - SCLA**
www.members.gnn.com/scribblerg/
scla.htm

Southern Lock & Supply Co.
www.securityl.com/sl

Spyder Lock
www.cartrek.com/cartrek/vendors/spyder/

Supra Products, Inc.
www.keysafe.com

Synergistics
www.synergisticsinc.com

**T.O.M. Company - Drill
Sharpening**
www.wave.net/upg/tqm/tec6.html

Talk-A-Phone
www.talkaphone.com/

Tesa
www.hospitalitynet.nl/tesa/

The Internet Locksmith
www.keywiz.com

**The National Locksmith
Magazine**
www.TheNationalLocksmith.com

Tidel Engineering, Inc.
www.tidel.com/

Trine Products Co.
www.trineprod.com

Tripp Lite
www.litriplite.com

Tustin Lock and Safe
www.lockman.com/

U-Change Lock Industries, Inc.
www.npi.net/uchange/

U-SPY Store Catalog
www.ally.ios.com/~cna/uspy/htmls/uspy
home.htm

Underwriter's Laboratory
www.interaccess.com/ul/standard/
elctronc.htm

Videolarm
www.videolarm.com

Weiser Lock
www.weiserlock.com/

**Westinghouse Security
Electronics**
www.wseinfo.com

Wilco Supply
www.clearstar.com/locked/wilco.htm

WWW Lock and Security Center
www.pages.prodigy.com/locks/locks.htm

X-10 Pro
www.hometeam.com/x10pro/index.htm

Zero International Inc.
www.interport.net/zero

Z-Lock Mfg. Company
www.loop.com/~zlock/

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TRL

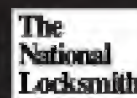
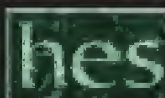
NATIONAL

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National Auto Lock Service, Inc. offers a wide range of equipment and services for the Automotive Locksmith. From tools and hard to find key blanks to transponder programming, we can take the mystery out of car service. We accept credit card orders, and can ship COD. Contact us for the latest in automotive technology.

www.laserkey.com

YEAR END ARTICLE INDEX



The National Locksmith PRICE SURVEY '96

Where Do You Rank?

The results are in and we can all see where we rank according to this year's national average price survey. Is your business running on the "high" side, "low" side or about average in comparison to your fellow locksmiths from around the country?

As you look over this years national average, you will notice that the industry seems to be dipping just a bit. This years overall average is slightly lower than last years (by approximately 3.25%). When you factor in an average cost of living increase of approximately 3% the industry as a whole lost 6-1/2% over last year. Maybe we can make up for it next year.

This survey is just an average. Your physical location will greatly effect the charges you can request. For example, the average locksmith prices in New York City, are much higher than San Antonio, Texas. The best way to compare your service charges is to shop the competition within your area and then charge more. After all, you're worth it, aren't you?

SHOP WORK	Average	High	Low
Service Call	\$30.76	\$40.00	\$15.00
Hourly Rate	\$39.93	\$65.00	\$20.00

KEY DUPLICATING	Average	High	Low
American Single Cut	\$ 1.26	\$ 2.50	\$ 1.00
American Double Cut	\$ 1.83	\$ 3.50	\$ 1.25
Foreign Single Cut	\$ 1.89	\$ 6.50	\$ 1.50
Foreign Double Cut	\$ 2.27	\$10.00	\$ 1.50
Flat Steel	\$ 3.07	\$ 6.50	\$ 1.75
Flat Steel Double Cut	\$ 3.64	\$10.00	\$ 2.50
Tubular	\$ 4.22	\$10.00	\$ 3.00
Bit Key	\$ 6.14	\$12.00	\$ 3.00
Safe Deposit Box	\$ 4.24	\$15.00	\$ 2.50
High Security	\$ 7.89	\$20.00	\$ 5.00
Best	\$ 3.85	\$15.00	\$ 2.00
Key From Broken Original	\$ 3.57	\$ 5.00	\$ 1.00

RE-KEY/CHANGE COMBINATION/FIRST KEY (IN SHOP PRICE)	Average	High	Low
Key-in-Knob	\$ 7.40	\$15.00	\$ 5.00
Rim or Mortise Cylinder	\$ 7.30	\$15.00	\$ 5.00
Rim or Mortise Cylinder High Sec.	\$13.78	\$25.00	\$10.00
Pick Open Cylinder	\$ 4.50	\$15.00	\$ 2.00
Each Additional Key	\$ 1.48	\$ 5.00	\$ 1.00
Bit Keys	\$10.54	\$25.00	\$ 4.00
Best	\$11.91	\$25.00	\$ 5.00
Safe Deposit Box	\$14.25	\$40.00	\$ 7.50
Locker Lock	\$ 8.46	\$30.00	\$ 3.75
Tubular Lock	\$12.76	\$25.00	\$ 3.50

AUTO LOCKS	Average	High	Low
Fit Key to GM Vats	\$102.41	\$225.00	\$50.00
Pull GM Steering Wheel In Shop	\$38.12	\$ 50.00	\$25.00
Airbag	\$26.32	\$ 50.00	\$25.00
Telescoping Wheel	\$13.23	\$ 50.00	\$10.00
Obsolete Auto Lock	\$28.25	\$ 50.00	\$20.00
Foreign Door & Trunk	\$31.23	\$150.00	\$10.00
Foreign Ignition	\$40.23	\$ 80.00	\$15.00
Motorcycle	\$25.52	\$ 40.00	\$15.00
Open Vehicle	\$13.75	\$ 40.00	\$10.00

MAKE FIRST KEY BY CODE	Average	High	Low
American Single Cut	\$ 9.30	\$20.00	\$ 5.00
American Double Cut	\$11.05	\$20.00	\$ 7.50
Foreign Single Cut	\$12.47	\$20.00	\$ 5.00
Foreign Double Cut	\$14.31	\$20.00	\$ 5.00
Foreign Sidewinder	\$41.37	\$50.00	\$25.00
Flat Steel	\$11.49	\$15.00	\$ 5.00
Flat Steel Double Cut	\$14.29	\$20.00	\$ 5.00
Suitcase/ Briefcase	\$ 6.95	\$12.50	\$ 2.00
Tubular	\$11.70	\$16.50	\$ 7.00
Safe Deposit Box	\$13.53	\$25.00	\$10.00
Motorcycle	\$12.08	\$25.00	\$ 7.50

FIRST KEY	Average	High	Low
By Impression	\$18.01	\$30.00	\$ 7.50
By Reading	\$15.85	\$25.00	\$ 7.50

PADLOCKS	Average	High	Low
Combination By Code	\$ 6.48	\$15.00	\$ 2.00
First Key Pin Tumbler	\$11.26	\$25.00	\$ 5.00
First Key Wafer	\$10.85	\$25.00	\$ 5.00
Pin Tumbler By Code	\$ 8.43	\$15.00	\$ 4.00
Key Stamping Per Line	\$ 0.35	\$ 1.00	\$ 0.10
Best First Key	\$19.53	\$35.00	\$ 5.00
High Security First Key	\$16.54	\$30.00	\$ 7.50

DOOR CLOSERS	Average	High	Low
Repack and Refill Overhead	\$30.40	\$ 50.00	\$25.00
Floor Check	\$27.00	\$130.00	\$25.00

SAFES	Average	High	Low
Drill Locked Safe	\$180.42	\$250.00	\$125.00
Manipulate Locked Safe	\$151.12	\$300.00	\$ 50.00
Change Combo (Key Change)	\$ 33.67	\$ 95.00	\$ 10.00
Change Combo (Hand Change)	\$ 40.10	\$ 95.00	\$ 15.00
Door Repair	\$ 78.80	\$150.00	\$ 45.00
Move Safe	\$ 90.25	\$150.00	\$ 45.00

TNL

The National Locksmith PRICE SURVEY '96

Reed Report

Well, there is still NO competition for the Philadelphia Locksmith Association and their annual convention. On September 7th, they did it again. Glitz, black tie and long dresses. After the best food you can get anywhere, the open bar, the beautiful music and good conversation came the eagerly awaited awards ceremony.

When it comes to awards there is absolutely no one who even comes close to Philadelphia. Of course, the biggest award of them all, not only for Philadelphia, but for the ENTIRE world, is the PHILADELPHIA AWARD. This year I was so pleased when the recipient was my good friend Gerry Finch. Gerry has done more for this industry as far as education goes than anyone else. Of course, Gerry is 200 years old, so he has had plenty of time (just kidding Gerry. He's really only 100).

I have had the honor and privilege to travel with Gerry all over the world and teach locksmiths. I am often asked who my mentors were in education. I have ALWAYS replied, "Leonard Singer and Gerry Finch." With help like that, how could you miss? So, congratulations Gerry. This has to be the most well-deserved award in the history of awards. Gerry, we all love you and wish you the very best in the future. He is now talking "retirement." Yeah, sure. I'll believe that when I see it.

Q. When did the Reed Code Books actually start? We were discussing this at our last association meeting and there were several different answers.

A. The first code book my grandfather published with his then partner S.A. McLean, founder of The National Locksmith magazine, was September, 1924. It was called the "Pocket Code Book" because it was printed in a size that would fit into your hip pocket. I still have his original pencil written book. I'll probably donate this to A.L.O.A. one of these days.

Q. Someone told me there were 18 codes used for Snap On Tool Boxes. Do you have these codes?

A. I don't know about these being the only codes, but there are 18 in number. Realistically, these are maybe the most used codes, but not the only codes. Nevertheless, here they are.

"Y" Series Codes, HPC Card #37, Use RO1



Yours For Better Security,

Bill Reed
Bill Reed

Scatter Shooting while wondering whatever happened to ... Robert Taylor

2=313323	254=221312	446=233123
7=212212	261=133231	448=132231
46=132212	272=313311	461=321313
87=321213	413=222121	467=332231
100=133321	415=213111	462=223223
205=313121	427=131311	471=233111

Q. I have an older S&G file cabinet lock (the plunger type) and I think I have the original key. It has a bright orange plastic head. Where can I get a blank to duplicate this key?

A. You have an obsolete S&G Kroma key. Check with S&G for replacement blanks. However, it will be a regular blank with no plastic head. This was a special project that fell flat on it's face several years ago. There are four cuts in the key and here are the specs for you. Shoulder to center of first cut = .145 Cut to Cut = .140

Depths = #1=.250, #2=.232, #3=.214, #4=.196, #5=.178, #6=.160, #7=.142

Q. I have a customer with a Shult Mobile Home with foreign locks on it. Any information you may have would be greatly appreciated.

A. Shult Modular homes are using two master keys. The locks are made in Taiwan (key-in-knob style) and the keyway is very similar to the Kwikset. In fact, the cut-to-cut spaces and depths are the same as Kwikset. The distance from the shoulder to the center of the first cut is .297. The standard Kwikset is .247.

21626 and 26616 are the two master keys used. The cuts are read from Bow to Tip. Use a Kwikset blank and the following spaces and depths.

Shoulder to center of first cut = .297

Cut to Cut = .150

Depths = #1=.328, #2=.305, #3=.282, #4=.259, #5=.236, #6=.213

These locks have mushroom pins in 3 or more top chambers.

RL

If you'd like to attend a Bill Reed seminar, choose from the following. For more info, contact Bill directly at (904) 476-2799.

Seminar dates for the first half of '97:

Feb. 2	Ft. Lauderdale, FL	April 26	Marysville, KS
Feb. 22	St. Louis, MO	May 3	Manchester, NH
March 1	Ft. Wayne, IN	May 17	Casper, WY
March 15	Houston, TX	June 7	Colorado Springs, CO
April 5	Wilmington, DE	June 21	Billings, MT

The **WATERP** Side

PRO BONO



by
**Sara
Probasco**

“Where’s the paperwork on the car opening you did at the hospital, this morning?” I asked Don.

“There isn’t any,” he replied.

“You mean, you haven’t made out the ticket yet?”

“I mean, I did the job for free. Just mark it up as this month’s pro bono,” Don said. “One look and I figured making a set of keys would cost the guy more than the whole thing was worth. You should have seen it.”

“What kind of vehicle was it?”

“I couldn’t tell, for sure. One of the fenders was off an old Chevy truck, and another was from a Pontiac. The doors were all different colors; they all seemed to be from Fords of one vintage or another. It was missing the front bumper, and a set of make-shift tail lights had been rigged in the back window. The ignition was a General Motors, but who knows what was under the hood!”

Don took a sip of coffee and stared off into the distance.

“You know, I really felt sorry for the guy,” he said. “He’s trying to farm a little piece of ground south of here. He’s been raising Black Diamond

watermelons to sell, but they’re not quite ready to harvest, yet, so he’s short on money.

“Yesterday, he had an attack of kidney stones and had to drive himself to the hospital. It must have cost him pretty nearly everything he had. Then, when he got ready to check out, this morning, he couldn’t find his keys. Talk about bad luck!”

“He must have been the one who called, wanting to know if he could strike some kind of a deal with you for your fee,” I said.

“Right,” Don replied. “He wanted to give me his vehicle for charges, let me sell it and give him whatever I got above my price.”

“What did you say?” I asked.

“I really didn’t have time to fool with it. That’s when I decided not to charge him at all.”

“You might have taken the vehicle to Big Al’s Junk Yard. They’ve been advertising they’ll give five hundred dollars for any vehicle, regardless of its condition. All you have to do is bring it in.”

“He tried that.”

“And?”

“He couldn’t bring it in.”

“What do you mean? It runs, doesn’t it?”

“More or less. That wasn’t the problem. When the folks at Big Al’s saw that pile of junk coming up the road, they barred the gate and told the guy he couldn’t bring it in.”

“That smacks of false advertising,” I protested.

“Reminds me of the restaurant Roger went to, up East, that advertised ‘All you can eat for five ninety-nine.’ Remember his telling us? When he went back for fourth helpings, this big bruiser came out of the kitchen with a cleaver in his hand and politely informed Roger that was all he could eat.”

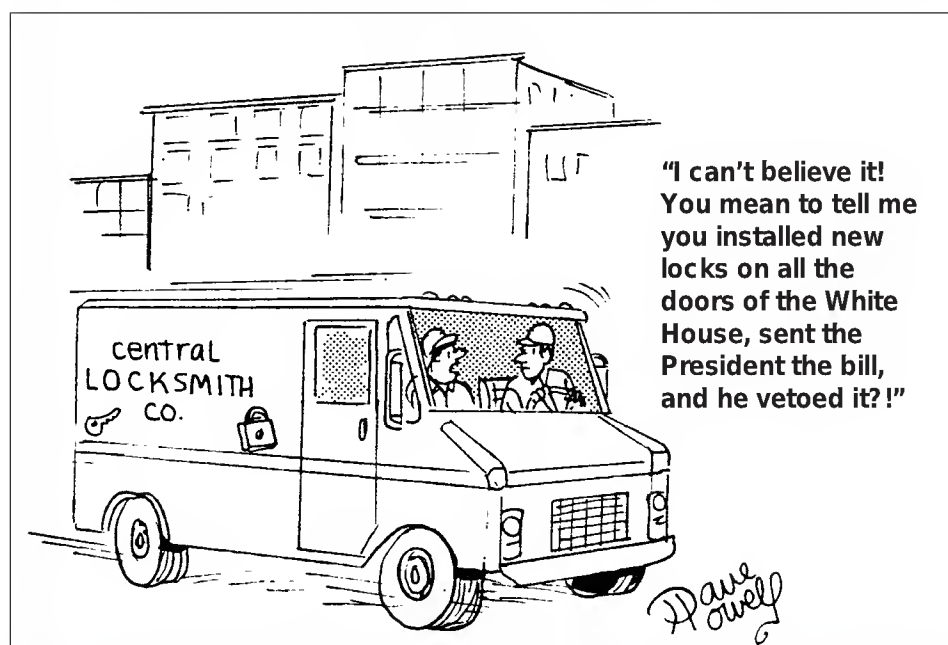
I laughed. “Knowing how Roger can put away food, I don’t blame the chef. After all, there has to be a limit.”

About that time, a rush of customers commanded our attention, sending our thoughts in other directions. It wasn’t until later in the day that I reflected on our policy regarding “freebie” work.

It started during the Christmas season, a few months after we opened our business in Uvalde. Times were hard for the farmers, that year. Mother Nature had seemed against them. They had suffered drought one year, floods and hail the next. A number of farmers had either sold out or lost their farms to the money-lenders.

One elderly couple whom we knew called to say they were at the bank. They had been unsuccessfully trying to renegotiate their farm loan. Upon reaching their vehicle, they realized the keys were locked inside it.

When Don arrived at the scene, the distraught couple explained that they had no money to pay for his services. If he would extend them credit, they promised, they would pay just as soon as they could.



Don opened the vehicle, but charged them nothing.

"It's almost Christmas, and I enjoy playing Santa Claus," he said in response to their protests.

Then he cheerfully wished them a happy holiday season and drove away, smiling over the woman's misty-eyed gratitude and her words of "God bless you."

Within a couple of hours, the woman came into our store with something for Don: a plate piled high with home made cookies, still warm from her oven.

Several weeks later, Don was called upon to open a vehicle with an infant locked inside. Again, he did not charge for the service. (We never do now, if a child, a pet, or a wreck victim is locked inside) This time, the grateful young mother brought him a candy jar filled with home made peanut brittle.

This was the beginning of our policy of performing some "good deed" each month for a customer, everything from cutting a free key or opening a vehicle to donating goods or services to some needy charitable organization. We feel good, helping others.

An unexpected bonus for us has been that our policy has really paid off in good will, in good publicity (both by word-of-mouth and by lavish praise via "letters to the editor" in our local newspaper), and in more business being thrown our way by local law enforcement. By our not charging to get children, pets, etc., out of locked vehicles, we've relieved them of the burden of opening such vehicles free as a public service. Now they refer most lock-outs to us.

One Saturday morning, a couple of weeks after Don had opened the farmer's truck at the hospital, he

found a big, round, dark green, perfectly ripe Black Diamond watermelon waiting at the front door of our store. There was no note, but Don knew it was from the man he had helped at the hospital.

"You know," I said to Don that evening as I wiped the red juice from my chin, "nothing is sweeter than a kindness, freely given."

"M mmm," Don agreed. Then he added, "unless it's a good, ripe watermelon. Or home made goodies, when you're on a perpetual diet." **TL**



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KEY STAMP TOOLS

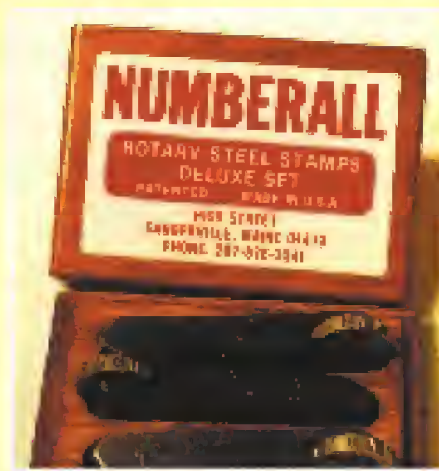
Making Your Mark On The Future!



by
Dale Libby



1. Largest selling 1/8 inch Stamp from Young Brothers. These are groove grip stamps that come in numbers as well as letter sets.



2. Numberall makes a set of number and letter rotary stamping tools. Just rotate the wheel to the correct character, and Hammer!

stamp that has to be looked at is the number 9 stamp. It is the opposite to the number 6 stamp. These stamps come in a drilled wooden box that holds the numbers in ascending order.

Also available from Young Brothers are a set of letter stamps. These also come in a variety of sizes and fonts. With a little practice and patience, keys can be stamped easily and correctly.

The next stamps are also hand held, but there is a difference. There are only three stamps, but there are rotary wheels at the ends of the individual tools. These wheels have both numbers and letters included.

Rotate the wheel to the correct letter or number, and stamp it. No more looking for individual numbers or letters, they are available at your finger tip. Multiple blows can be planned in advance (see Photograph 2). This is an easy and compact way to have your numbers and letters and not lose any.

The next improvement to multiple stamping is the stamping apparatus that will allow you to stamp many keys quickly and easily, and always have good results. This is hard to do with a hand held "DO NOT DUPLICATE" stamp. Some will be good, and others will be unreadable. Usually the non-perfect engravings far outnumber the perfect keys.

Stamping keys with key numbers and locker numbers was a large part of the Libby Key Service duties. I stamped, cut, and packed about 1000 keys a day when business was good, so I am very familiar with marking keys. We will start from the basic marking systems to the more exotic ways to designate individual keys.

The most common ways to mark keys is with individual hand held stamps like those shown in Photograph 1. These Young Brother Figures are the standard hand held stamps in the industry and the 1/8 inch size is the most popular. The beauty of these stamps is that the indexed side of the stamp had a groove ground into the side of the shank. This allows the user to correctly position the stamp before hitting with a hammer. The only



3. DO NOT DUPLICATE fixture and stamp from ACCU LOCK. Stamp is spring loaded.



4. Fixture is made up of stamp, spring, retaining pin, and fixture base.

Continued from page 176



5. A perfect "DO NOT DUPLICATE" impression is made.

Photograph 3, shows the ACCUMARK stamping unit. It consists of the stamp and take apart fixture. The stamp can be removed by pulling the "T" retaining pin out of the fixture. This allows the stamp to be removed and replaced with a custom stamp made with your shop name on it (see Photograph 4). This way you could stamp your name and license number on all the keys you cut. It takes about 30 seconds to change stamps.

The Accumark will not only stamp keys, but will also stamp mortise cylinders. By removing the base of the unit, the cylinder can be positioned for stamping. This is a nice feature which allows you to advertise your company name on every mortise cylinder you service.

I took a picture of the "DO NOT DUPLICATE" stamp on a Sargent LA key blank. It came out perfect the first time I used it. See Photograph 5.

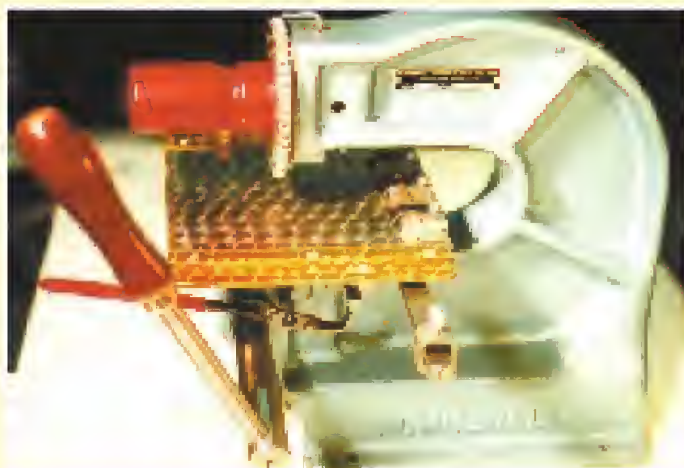
Now we come to the epitome of stamping tools. This is made by the Numberall Stamp and Tool Company of Sangerville, Maine. This is the same company that

made the rotary number stamps. For years, I used a name plate stamper made by George T. Schmidt. With this unit, the stamping head moved down to the key by pulling a lever on the left. This worked well, but I soon became an expert at changing parts and springs to keep the machine working.



6. Hand wheel of the 40B Numberall Stamping Tool. 1/8 inch wheel is shown.

Once the plate or key is positioned under the wheel at the proper place, the handle is moved downward (see Photograph 7). The main difference between the machine I used to use, and this 40B Numberall machine, is that instead of the head lowering to meet the key, the key and plate are raised to meet the stationary stamp wheel.

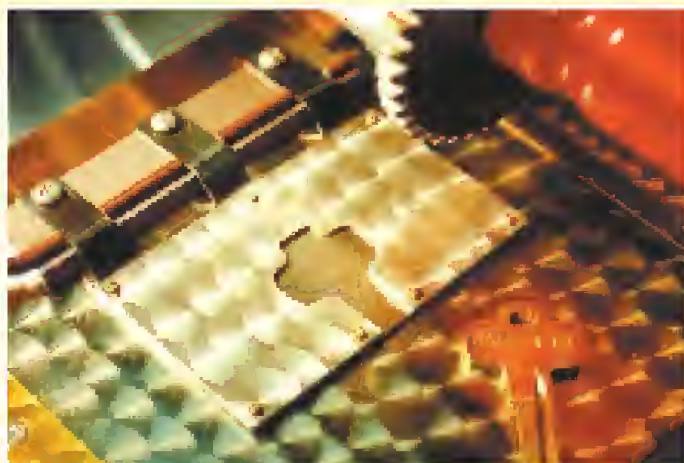


7. Side view of tool showing handle and base of machine.

The base plate is fully adjustable left, right, up, and down. An added option is a key plate, this is shown in Photograph 8. The plate is held in position by a gripper plate that will allow the key plate to be further adjusted. The plate in this picture was made for BEST type keys.

The machine is so accurate and easy to adjust that I re-stamped the first three letters of the key after I did it the first time. There is a stop that stops the tray when moving to the right which assures that each key is stamped the exact same way.

A machine like this can be used for large institution locksmithing: like hospitals, universities, hotels, and anywhere large master key systems are needed. Key identification in these areas is really needed. Mark and Prosper !!! **TL**



8. Key cut out plate attached to spring clip mechanism to movable base plate,

For Further Information about the above products, please contact:

Numberall Stamp & Tool Company
P.O. Box 187
Sangerville, Maine 04479
(207) 876-3541

Accumark Security Corners
801 N. Main Street
Mansfield, TX
(817) 473-8748

Young Brothers Stamp Works, Inc.
P.O. Box 75
Muscatine, IA 52761

TECHNITIPS



**Helpful tips
from other locksmiths.**

by Jake
Jakubowski

These Prizes Awarded Each Month!

- All-Lock A-6200 Auto Service Kit
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- Sargent & Greenleaf 4400 series safe deposit lock
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 - Pro-Lok PK15 Professional Lock Pick Set
- Tech-Train Training Video
 - Sieveking Products EZ-Pull GM Wheel Puller
 - Major Mfg. Products
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Send in your tips, and win!

How to enter

Simply send in your tip about how to do any aspect of locksmithing. Certainly, you have a favorite way of doing things that you'd like to share with other locksmiths. Write your tip down and send it to: Jake Jakubowski, Technitips Editor, **The National Locksmith**, 1533 Burgundy Parkway, Streamwood, IL 60107 or send your tips via E-mail to the E-mail address posted in the box below. You may win cash or merchandise. At the end of the year, we choose winners for many major prizes. Wouldn't you like to be a prizewinner in 1997? Enter today!

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Internet: natllock@aol.com

Use the Internet address
if you are not on AOL.

This is it! The last Technitips column of 1996! Which means - with the publication of this column, I have to select the year-end winners for this year. I want to tell you, that isn't going to be easy. I had a lot of tipsters send in a lot of great tips this year and picking the best of the best will be a tough job. I'll flat guarantee you one thing, when I print the year-end winners list in January's magazine, there are going to be twelve mighty happy locksmiths out there. All the way from the locksmith that wins the HPC 1200PCH Punch machine (Grand Prize) to the locksmith that wins the Framon Impressioning Handle (12th Prize). And, in between there are ten other great year-end prizes.

And that brings me to another point. This month, I want to take time to thank that other group of folks who help make this column possible: The companies that

contribute the prizes I give away each month (and at the end of the year). I couldn't write the column without your tips, but you wouldn't be as richly rewarded for sending them to me if it weren't for those sponsors who, month after month and year after year, make sure that I have a bunch of goodies to hand out to a lot of lucky locksmiths.

The following is an alphabetical listing of those sponsors. Please take note of these companies who have voluntarily contributed to the Technitips prize pool. These folks are generous in their support of this magazine and our industry. I'm grateful for that support and if you have won one of their products, I'm sure they'd appreciate hearing from you. Why not give them a call or drop them a note and let them know you're grateful too? And remember, it pays to support those who have supported you.

A-1 Security Mfg. Corp., 3001 West Moore St., Richmond, VA 23230. Phone: (804) 359-9003, Fax: (804) 359-9415. Frank McCarthy, President & General Manager. Ricky King, Production Manager.

All Lock Co., Inc., 900 Ravenwood Dr., Selma, Alabama 36701. Phone: 1-800-844-8545, Fax: (334) 874-6011. Jesse Hermann, President. Russell Alsbrook, National Sales Manager.

American Lock and Supply, Inc., 4411 E. LaPalma Ave., Anaheim, CA 92807. Phone: (800) 647-4926. Fax: (334) 874-6011. Sean DeForrest, President. Rick Myers, Director of Marketing.

Auto Security Products (ASP, Inc.), P. O. Box 10, Redmond, WA 98073-0010. Phone: (206) 556-1900, Fax: (206) 558-1205. Buddy Logan, President. Steve Shane, National Sales Manager.

Continued on page 184

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Curtis Industries, Inc., 34999 Curtis Blvd. Eastlake, OH 44094. Phone: (216) 951-2400, Fax: (216) 951-6330. J. Caldwell, President. T. Morris, Production Manager.

DeWalt, 12 West Madison Street, Baltimore, Maryland, 21201. Phone: (410) 685-3390. Jean Miskimon.

Foley Bellshaw (Locksmith Division) 6301 Equitable Rd., Kansas City, MO 64120. Phone: (800) 821-3452, Fax: (816) 483-5010.

Framon Manufacturing Co., Inc., 909 Washington Ave., Alpina, MI 49707. Phone: (517) 354-5623. Fax: (517) 354-4238. Mike Agius, Vice President. Phil Agius, Sales Director.

HPC, Inc., 3999 25th Ave., Schiller Park, IL 60176. Phone (847) 671-6280. Fax: (847) 671-6343. J. L. Hoffman, President. Francine Hoffman, Vice President.

Major Manufacturing, Inc., P. O. Box 788, Atwood, CA 93601. Phone: (714) 772-5202. Fax: (714) 772-2302. Bill DeForrest, President.

Pro-Lock, 1060 N. Batavia, Suite C, Orange, CA 93667. Phone: (614) 633-0681. Fax: (614) 633-0470. Adam Weinraub, President. Bob Swoope, V.P. of Sales and Marketing.

Sargent & Greenleaf, Inc., One Security Drive, Nicholasville, KY 40356. Phone: (606) 885-9411. Fax: (606) 885-3063. Jerry Morgan, President. Thomas J. Leppert, Sr. Vice President.

Sieveking Products, Co., P. O. Box 4287, Rockford, IL 61110. Phone: (815) 874-4030. Fax: (815) 874-5713. Bob Sieveking, President.

Silca Keys, USA, Inc., 9049 Dutton Dr., Twinsburg, OH 44087. Phone: (216) 487-5454. Fax: (216) 487-5459. Barney Goldberg, VP of Sales & Marketing.

Strattec Security Corporation (Formerly: Briggs & Stratton), P. O. Box 702, Milwaukee, WI 53209. Phone: (414) 259-5333. Harry Stratton, VP & Corporate Manager. Mike Elliot, VP of Sales & marketing.

Tech-Train Productions, 8400 Pittman Ave., Pensacola, FL 32534. Phone: (904) 476-7197. Fax: (904) 476-7410. Steve Young, President.

Then there are the companies like: **Abus, Mag Engineering, Securitron, Mr. Chime, Pado, Donjo**, and many others that have supplied a variety of products that have been given away to "Jake's Grab Bag Winners".

To each of my prize providers, I say "Thanks, I appreciate your support, help and generosity."

To my tipsters, I say: If you can't say thanks to these folks with a note or a phone call, then say thanks by buying and using their products. After all, they don't hesitate to support you through this column. Consequently, whenever possible, we should give them a little support in return. It's only fair and I know they would appreciate it.

To all I wish a prosperous New Year.

Y'all heah me now?

ALL-LOCK WINNER

A Multifarious Feeler Gauge

Here's a little rainy day project that will yield you a handy multi-purpose tool that will fit easily into your pocket and make many of your day-to-day repetitious jobs go a little smoother.

Go down to your local auto parts store and buy a jack-knife style micrometer or feeler gauge. Using a warding file, a bench grinder and your imagination, you can design a number of handy tools (see Illustration 1). On the left is the unmodified micrometer or feeler gauge and on the right are some of the finished tools that I made.

The first two tools made from the .008 and .012 gauge, are filed to fit into the jaws of my duplicator for shimming badly worn GM keys that I have to duplicate. You can file the width of the "shims" to fit your particular machine.

The next tool is a "Weiser Cylinder Removal Tool" for taking the cylinder out without taking the lockset off the door. The probe should be at least 1-1/4" long, .006 thick and about 3/16"

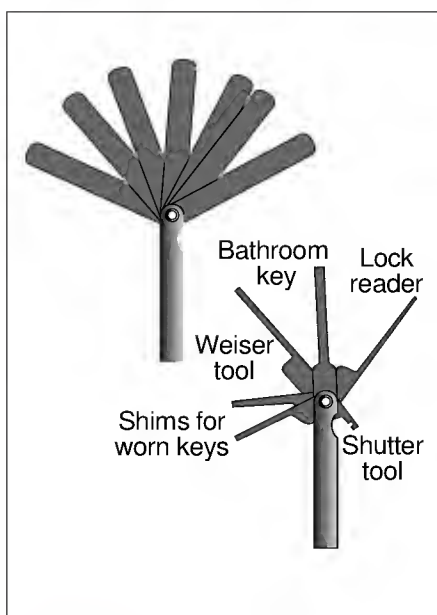


Illustration 1.

wide. Simply insert the key, insert the tool along the right side of the key, push in, turn the key to the left to the eleven o'clock position and remove the cylinder.

The third tool is the "Bathroom

Key" for those locked privacy sets that you run across and don't happen to have a small screw driver or other probe in your pocket. Make this one about 2" long and 1/4" thick.

The "Lock Reading Tool" is for reading wafer locks to generate keys. It works well on desk locks, foreign car locks and cabinet locks. Simply grind or file the .020 blade of the feeler gauge to about 3/16" wide and 2" long. With this and a good light you can easily read wafer locks.

Finally, I come to the "Shutter Tool." You may want to experiment with this one a little, but when you have it just right, the weight of the tool will hold the shutter open and make broken key removal much easier. The notch that I filed in this one is .80 deep.

The feeler gauge that I bought even has a small 2" long ruler on it that is graduated in thirty-seconds of an inch. Handy, don't you think?

Dennis Harmon
Colorado

Continued from page 184
AMERICAN LOCK AND
SUPPLY WINNER
Easy Honda Lock Removal

If you are called on to rekey a lot of the Honda handle door lock cylinders - the type with the two leaf-type spring retainers - you know what a pain in the neck they can often be. Here's a jewel of a tool that will simplify this onerous task for you. It's simple to make, easy to use and a real time saver.

First locate a piece of scrap pipe of sufficient diameter which will fit over the lock cylinder with a little extra room on each side for the "holding screws" that you will need.

Next, use two Kwikset 660 deadbolt screws and "true" them by rounding off the ends so that they do not "bite" into the retainer springs in the lock cylinder. Also make sure that the threads are "clean."

Using Illustration 2, as a guide, cut your scrap pipe as shown (exact measurements may vary depending on the diameter of the pipe that you select). Drill and tap opposing sides of the pipe to accept the Kwikset screws.

After trimming the tool to fit over the handle, place the tool and gently

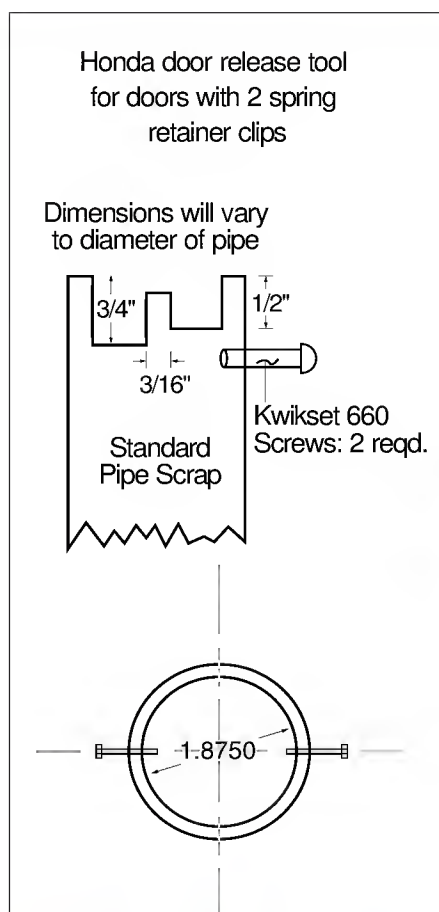


Illustration 2.

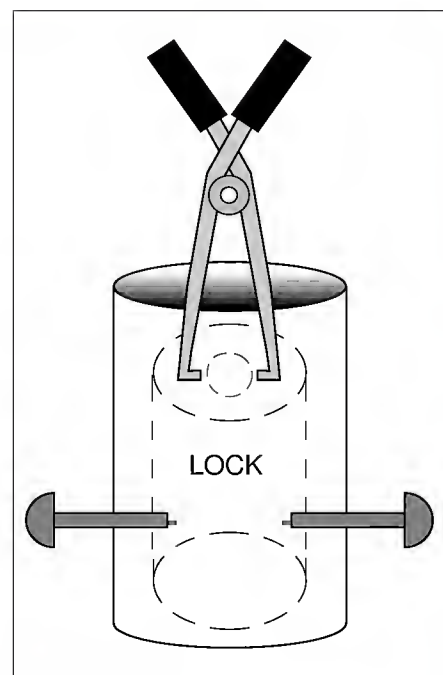


Illustration 3.

tighten the screws until they depress the two retaining springs. Use a pair of face cap pliers to reach in and remove the plug (see Illustration 3). It's that easy.

Michael L. Prince
California

HPC PISTOL PICK WINNER
Homemade GM Decoding Tool

Illustration 4, shows a GM decoding tool that I made from an old .025 pick. I find this tool handy for decoding the plugs that I have difficulty "eyeballing." Use a Dremel tool to square off the ends of the pick that you select and hollow the ends as you see in the illustration. Make each "notch" about one quarter inch deep. This will leave your pick looking like a double ended, two-prong fork; with each fork being about 1/16" wide.

Since a 1 cut is obvious, this tool will cover cuts two through five. Use an old

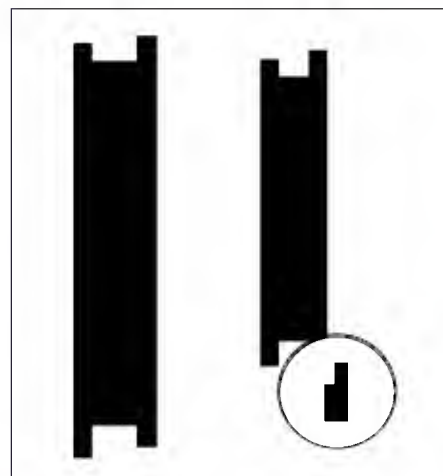


Illustration 4.

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GM cylinder and code it from two to five. Now insert a key, make sure the side bar is depressed and insert one prong of the gauge in the #2 position. Trim the prong down until the bottom of the notch rests on the plug. That prong is now the #2 depth prong for your decoder. Stamp or mark it to indicate its proper depth. Repeat the process on each of the prongs for three, four and five. Mark each prong accordingly.

You now have a workable and dependable decoding tool for decoding GM cylinders. All for a cost of a broken pick and an hour's worth of time.

Joseph Di Rezze
California

[Editor's Note: A great idea, Joe! For those of you that may not want to take the time to make your own decoder, or just happen to be one of those folks that prefer ready-mades, check out A-1 Security Manufacturing's AMF-6, General Motors Lock Decoder. It costs approximately \$35.00 from your favorite distributor.]

SARGENT & GREENLEAF WINNER **Fitting Keys To A Range Rover**

Recently, I had a call from the actor Robert Urich (he has a cottage near here) to originate keys for his 1995 Range Rover. When I checked my information (I have been clipping and saving automobile lock articles since 1979) for Range Rovers, all I came up with was a few paragraphs on the 1991 Rover and little else.

Fortunately I had previously ordered some X239's and had them on hand. Here's what I learned about making a key to this vehicle. I hope it helps someone else under similar circumstances.

First, I removed the door panel; which was easy to do and reminded me of the earlier (1980's) Toyota's as far as ease of removal was concerned. Next, I removed the clip and plastic pawl on the rear of the cylinder. I inserted an uncut keyblank in the plug and pulled the plug out of the door handle (the handle does not have to be removed). The procedure, up to this point had taken about five minutes and I had the plug in my hand.

As I found out, the door plug has the first eight wafers from the bow of the key. Wafers one, three, five and seven protrude from one side of the plug and wafers two, four six and eight protrude from the other side. Wafers seven and eight are very close together (somewhat like the older

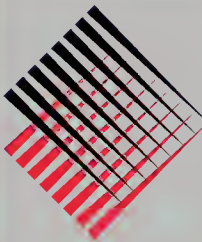
VW's). I now had a key that would work the door locks.

Seeing that I still had some space left toward the tip of the key, and the key I had made would not turn the ignition, I knew there had to be another wafer or two in the ignition itself. I impressed the ninth and tenth positions. The ninth and tenth wafers are also very close together. I have since learned that there is an eleventh wafer in the ignition which rides on the tip of the key. You do not need to cut the key for this wafer, but you do need to have the proper key blank in order for the ignition to work.

Mr. Urich sat in the passenger seat watching me throughout the entire procedure.

Mike Spencer
E-Mail

[Editor's Note: Mike, to my knowledge, there are no codes on any locks on the Land Rover's models Range Rover, Country Classic and LWB. The keyblank you mentioned as an X239, should, according to the information I have, be an X29 (V073). Silca's Car Book carries the key as an NE64 (Neiman, Great Britain). The code series, if a code was found on the vehicle should be 7001-9000 and often



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carried the prefix letters "BL." I think the codes for these vehicles were only found on a tag on the original keys. Baxter's Code Books carry this series on page 135 of book number twenty. On the Range Rover 4.0, all locks are high security (Huf)! Glad you didn't run into that one.]

SILCA KEY BLANKS WINNER **Saturn Door Lock Removal**

Here's a little guidance for those that have not yet had the pleasure of removing the door lock from a Saturn. In case you are not aware, to remove a door lock from these vehicles you have to remove the outer door skin, rather than the interior door panel!

The first step is removing the side mounted rear view mirror. The inside cover is held on by one Phillips head screw. After removing the screw, gently pry the cover off from the rear edge of the bracket. There is a plastic tab on the front edge that will break off if you try to pry from the front. After removing the foam insulation, you will see three 10mm bolts that hold the mirror on.

You next have to remove the door handle. Lift the handle up and you will see two push pin plastic "rivets." Push the inner pin in and you can pull these "rivets" out, however, you must be careful not to lose the inner pins (which is very easy to do).

The outer door panel is held on with ten or eleven (depending on the year and model) T-30 Torx bolts. Saturn puts a little glue on these bolts to help keep them securely fastened. Saturn recommends that when you re-apply these bolts, you use a little Lock-Tite and torque each to 53T/P. You will need a swivel head for your ratchet to remove the bolts as you cannot get a straight shot at it with a wrench.

Last but not least, I recommend that you place some electrical tape on the rear edge of the fender, next to the door panel. You have to do a little maneuvering to get the plastic skin off and you are very likely to bump the door panel against the rear edge of the fender. The tape will help reduce the chance of scratching the door panel.

The first one that I did took me about an hour since I was feeling my way along. After doing one, I imagine it should not take more than about twenty minutes to remove one of these panels.

Craig Ostrander
E-Mail

[Editor's Note: Craig, your tip is a good one and I hope you don't mind if I throw my two cents worth in. When you remove the mirror, you have to first loosen the mirror actuator lever retaining screw located inside of the trim panel. Then you remove the actuator lever from inside of the trim panel. Also, before removing the Torx screws that hold the panel to the door, you have to removed the outer weather stripping from the top of the door panel (against the window) by prying up (carefully) on the rear corner (over the door handle). Then, you have to remove the trim clip located on the top edge at the front of the door. If you have never worked on a Saturn, I recommend that you gather as much information about servicing Saturn locks as you can find. The first time you service one, you may be in for a surprise. For instance: To remove the trunk lock, you have to remove not only the rear compartment lid center panel from the car, but the license plate and outer rear panel as well. Code series for Saturn locks are R000 through R999 and T000 through T394. However the codes are not on any of the locks. Codes are found only on a bar coded label that is given to the dealer when the car is delivered to the dealer. Aside from having to remove the locks from a Saturn to rekey the locks, I recommend that you buy a set of Saturn try keys from Baxter or Aero Lock. For opening these vehicles or generating a new key after the owner has lost theirs, I don't think you can beat the try keys if you do not have, or cannot obtain, a valid Saturn lock code.]

PRO LOCK PROFESSIONAL PICK SET WINNER **Stabilizing A Wobbly Escort & Tracer Key**

We service a rental car agency that has a number of 1994 and 1995 Ford Escorts in their rental fleet. A common problem we have run into has become apparent after some wear on the key for these cars. The key would operate the door and hatch locks, but you had to jiggle it to get it to turn the ignition.

While trying to determine the cause of the problem, I was looking at one of the keys and one of those little light bulbs came on in my head and I counted the number of cuts on the key. The total? TEN!

Although the Ford ten-cut and the seven-cut key (used on the 1994 & 1995 Escort and Tracer) look identical, there is one very important difference. The Escort and Tracer

keys do not use the first three spaces from the bow. The door/hatch uses spaces four through nine and the ignition utilizes spaces five through ten.

I found that if those first three spaces are cut by using the ten cut code, it causes the key to really wobble in the ignition. That's especially true if the first three cuts are deep ones or there is a lot of wear on the key.

I have remedied the problem on many of these cars by just cutting the key over and using the last seven spaces. These mis-cut keys have been found on duplicates and on the original keys that came with the car. Since this locking system is used on Ford Escorts and Mercury Tracers from 1991 to 1995, try this solution if you have a customer who is complaining that their door key works but they are having to jiggle it to get the ignition to work.

Elain Willhoite, CCL
California

TECH-TRAIN VIDEO WINNER **A Sable Glove Box Alternative**

In the June, 1996 issue of The National Locksmith Magazine, the "Mercury Sable With P.A.T.S." article by Michael Hyde was very informative and well documented.

The article states that to generate a complete key, you would get cuts one through six from the door lock and to get cuts seven and eight, you should go to the trunk lock. Although this is correct, I believe it would be easier to get cuts one through six from the door and cuts seven and eight from the glove box lock, since cuts six through eight are the operating biting for that lock.

I have not yet worked on a '96 Sable, but think it would be less work and less time consuming to utilize the glove box. I think the following chart will help in seeing what I mean.

CUTS: 1 2 3 4 5 6 7 8

Glove: X X X

Door: X X X X X X

Trunk: X X X X X X

Ignition: X X X X X X X

I believe that using the glove box, instead of the trunk will greatly reduce the amount of time needed to generate a key for this car.

Norman R. Maxwell
South Carolina

Continued from page 188

SIEVEKING GM WHEEL

PULLER WINNER

Cutting an 8-Cut on a 10-Cut

My first opportunity to cut a Ford eight-cut key caught me without the new Ford 5 cam or Carriage for my Curtis Clipper. So, I called a friend for help. He gave me the Strattec specs and suggested that I use the HPC micrometer card to generate the key.

I picked the passenger door lock and removed the clip that held the lock in place. Unfortunately, as you have pointed out in the past, Jake, Murphy was feeling frisky that day. The linkage slipped off the Vise Grips

into the door cavity which necessitated removing the panel. Boy, are these door cavities packed tight when you have electric door locks.

Anyway, looking down the keyway, I estimated the cuts and made a working key for the door, using the HPC micrometer card. As I looked at the cuts, they looked familiar. Very much like a Ford ten-cut. I put my Ford 3 Cam and carriage in my clipper and skipping the first two positions, cut a key on a 10-cut blank. When I checked it with my calipers, it was almost identical to the eight cut I had made. I then used positions nine and

ten (on my clipper) to finish the key. It worked.

Strattec lists cuts one through six for the door and two through eight for the ignition. If you use the Ford 3 cam and carriage with an H-60 10-cut blank like I did, you simply ignore the first two spaces on the clipper and start on space number three.

Jim Sullivan
California

[Editor's Note: Jim, I did not have an opportunity to try your idea before writing this month's column and my concern with your tip is when you said "it was almost identical." Is there enough difference to cause problems later as the key or locks begin to wear? I think that if you get caught short, as you did, this might make a workable "quick-fix." Otherwise, I'd have to suggest that eight cut keys be cut to eight cut specs. That is, with either the proper code card or cams and carriages. Still, I'm compelled to thank you for passing on an idea that is sure to help other locksmiths that may not, as yet, have come up to speed on the eight-cut codes or equipment.]

MAJOR MANUFACTURING WINNER Strengthening Door Skins

I've always enjoyed your column, Jake, and over the years have seen numerous tips on how to stabilize loose deadbolts and other locksets in hollow metal or wooden doors. This tip will also help strengthen the skin of the door and keep it from "flexing" and the lock loosening over a period of time.

Just get a spray can of expanding type foam. You can find this in hardware stores and home centers where it is sold as an insulating material and to fill voids in walls or other cavities after construction or remodeling work. Once sprayed inside the door, it will prevent the lockset from "jiggling" and prevent the skin of the door from collapsing when you tighten down the screws.

I prefer to drill a small (1/4") hole in the area where I'm going to install the lockset and then spraying the foam inside the door cavity before I cut my edge-bore and cross bore holes. Then, allow it to "set" for a bit. By spraying the foam inside the door first, it also holds the door's skin rigid while drilling the holes for the lockset.

Robert Ilten
California



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**SIEVEKING AUTO KEY
BLANK GUIDE WINNER
Impressioning With A
Torched Blank**

Whether you are trying to impression a key for a wafer lock or a pin tumbler lock, I have found a way to make the blanks mark easier as you impression. Before trying to obtain marks, prepare your blank by precutting the spacings (if you prefer) and then insert the bow of the key into a pair of Vise Grips. Now use a propane torch to heat the key blank to a dull reddish color and then quickly quench it in water.

This procedure has the opposite effect that it would have on steel. It softens the brass. With a softer surface to mark, the pin marks show up quite well. In fact, they show up much better than they normally would. Unfortunately, heating and quickly cooling the blank does weaken the metal and you can not put too much stress on the blank or it will break. If you simply twist the blank a little, either turn it the other way to straighten it or use a plastic hammer to re-align the blade.

Lowell King
California

**JAKE'S GRAB BAG WINNERS
Trunk Opening**

The easiest method I've used for opening trunks with an electric switch in the glove box is by connecting alligator clips to an 8" long wire (with the opposite end stripped) to the positive battery terminal of the car or my van.

Then just pull out the switch in the glove box (or reach behind the dash to get to it), touch the stripped end to the back of the switch and "pop" the truck open.

David Craig
Illinois

A Little Lubrication Did The Trick

Twice now, I have been called out by GM roadside assistance to service a new GM 10-cut where the keys would open the doors or trunk but would not turn the ignition.

Even after cutting new keys by code, the key would still not operate the ignition. I ran a half-diamond pick over the ignition wafers and they appeared loose enough and the steering wheel was not locked tight, binding the ignition. Stumped, I decided to spray some WD-40 into the ignition. It worked like a champ.

Both vehicles had under 1,500

miles on them and I recommended that they take the cars back for servicing. I saw one customer about a month later and he said he had never taken the car for service because the problem had never re-occurred.

Bob Marklin
Michigan

Blank Inking For Impressioning

Here's a variation on the old "smoking the blank" technique to better see impression marks. Go down to your local office supply store and buy an Overhead Projector Pen. These pens use water-based ink that is easily wiped away and they are offered

in a variety of colors. The fine points on these pens allow you to mark specific areas of a key blank, i.e., the top of the blade, left or right side, etc.

The water based ink allows for easy impression marks when the blank is inserted in the lock and the appropriate impressioning techniques are used. Also, you can apply the ink heavily in areas where it's needed and to remove any residual ink, just dip the blank in water and the ink is gone.

Warren L. Hagman
Nevada

TNL



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**TEST
DRIVE!**

I'm sure most of you are aware of the recent Harley Davidson motorcycle craze. Here's a company that was literally days from claiming bankruptcy, to a company whose stock is one of the hottest commodities on the market. If you don't own a Harley, you're just not cool. That's easy for me to say, because I own one. The Harley of today however, is a far cry from yesterday. Today, a decked out custom Harley can easily cost \$20,000. As you can imagine, it's not kids purchasing these bikes. Its middle age, middle to upper class Americans tooling the town decked out in their leather chaps, jackets and boots, in your basic black of course.

The demand for a new Harley is so high, that an individual can easily wait a year before the delivery of the bike he or she ordered. And like the saying, "Where there is cheese there is also a rat," where there is a demand, there is also a thief. So it should come as no surprise, that the number of stolen Harley Davidson motorcycles, has dramatically increased, and it will continue to as long as the supply and demand exists.

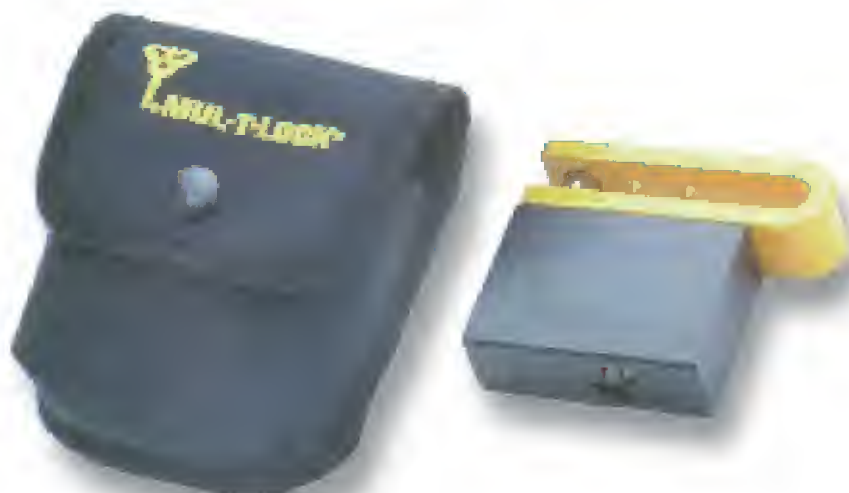
PRODUCT DESCRIPTION:

To help curb motorcycle theft, Mul-T-Lock has developed what is referred to as a disc lock anti theft device. What it is, is a padlock that is specially designed to be attached to the vented disc brake of a motorcycle, preventing the bike from being rolled away.

CONSTRUCTION & DESIGN:

The lock features a high security locking cylinder with two keys and a hardened lock body, disc sleeve and

Mul-T-Lock Motorcycle Disc Lock



locking pin. The unit comes with a handy carrying pouch for easy storage. As are all Mul-T-Lock products, this is a very well made product that greatly exceeds the security necessary for such a device. But, if you own a \$20,000 motorcycle, that's exactly what you want.

OPERATION:

The Mul-T-Lock motorcycle disc lock is very easy to use. In the unlocked position, the locking pin is released allowing the sleeve of the unit to be fitted over the disc brake. Once in position, the locking pin is inserted through the lock sleeve, through the disc brake and into the lock. That's all there is to it. Once in position, the wheel of the motorcycle is prevented from rotating 360 degrees.

The Mul-T-Lock motorcycle disc lock is designed to fit any disc brake,

as long as the disc brake is a vented disc. A vented disc has pre drilled holes in it designed for added cooling ventilation. There are three pin location holes in the lock to allow for the best fit, so it doesn't matter what brand motorcycle it is. It doesn't matter if it's a Harley Davidson, Honda, Kawasaki, Suzuki, Yamaha, BMW, Triumph, whatever, this lock will fit it. If the motorcycle in question does not have a vented front or rear disc brake, a hole will need to be drilled to apply.

COMMENTS:

This is a nice product that is easy to use, well made and a must for those who own a motorcycle. Retail price is \$95.25.

For more information on the Mul-T-Lock Motorcycle Disc Lock or any of their other high security locking products, call: (800) 562-3511. **TNL**

IN SUMMARY:

DESCRIPTION:

Mul-T-Lock motorcycle disc lock designed to prevent a wheel from turning 360 degrees.

PRICE:

\$95.25

COMMENTS:

This lock is a little on the pricey side, but if you have a \$20,000 investment to protect, \$95.25 doesn't sound so bad.

TEST DRIVE RESULTS:

This is a nice product that is easy to use, well made and a must for those who own a motorcycle.